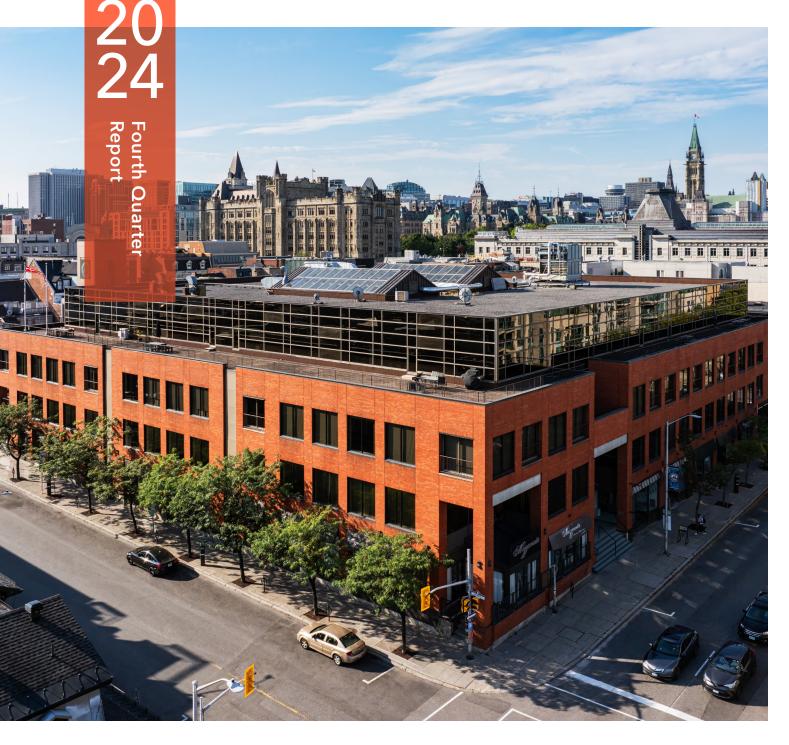
**Morguard REIT** 

Management's Discussion and Analysis & Consolidated Financial Statements





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PROPERTIES UNDER DEVELOPMENT

# PART I

# BASIS OF PRESENTATION

The following Management's Discussion and Analysis ("MD&A") for Morguard Real Estate Investment Trust (the "Trust"), should be read in conjunction with the Trust's consolidated financial statements and the accompanying notes for the year ended December 31, 2024, and 2023.

This MD&A sets out the Trust's strategies and provides an analysis of the financial performance for the year ended December 31, 2024, and significant risks facing the business. Historical results, including trends that might appear, should not be taken as indicative of future operations or results.

The Trust's consolidated financial statements and the accompanying notes for the year ended December 31, 2024, have been prepared in accordance with International Financial Reporting Standards ("IFRS"). These consolidated financial statements include the accounts of the Trust and other entities that the Trust controls and are reported in thousands of Canadian dollars, except where otherwise noted.

The information in this MD&A is current to February 12, 2025.

# FORWARD-LOOKING DISCLAIMER

Statements contained herein that are not based on historical or current fact, including without limitation, statements containing the words "anticipate", "believe", "may", "continue", "estimate", "expects", "will" and words of similar expression, constitute "forward-looking statements". Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, events or developments to be materially different from any future results, events or developments expressed or implied by such forward-looking statements. Such factors include, among others, the following: general economic and business conditions, both nationally and in the regions in which the Trust operates; changes in business strategy or development/acquisition plans; environmental exposures; financing risk; existing governmental regulations and changes in, or the failure to comply with, governmental regulations; liability and other claims asserted against the Trust. Given these uncertainties, readers are cautioned not to place undue reliance on such forward-looking statements. The Trust does not assume the obligation to update or revise any forward-looking statements.

# SUMMARY OF SELECTED ANNUAL INFORMATION

The selected annual information highlights certain key metrics for the Trust over the most recently completed five years. These measures from time to time may reflect fluctuations caused by the underlying impact of seasonal or non-recurring items, including acquisitions, divestitures, developments, leasing and maintenance expenditures, along with any associated financing requirements.

# SUMMARY OF SELECTED ANNUAL INFORMATION

In thousands of dollars, except per unit amounts	2024	2023	2022	2021	2020
Revenue from real estate properties	\$259,174	\$255,076	\$242,629	\$241,440	\$253,764
Net operating income	128,461	125,973	122,199	122,129	123,778
Fair value losses on real estate properties	(114,448)	(131,765)	(148,977)	(60,974)	(419,766)
Net (loss)/income	(58,823)	(74,445)	(86,097)	4,885	(357,419)
Funds from operations <sup>1</sup>	58,974	60,896	66,823	68,944	66,924
Adjusted funds from operations <sup>1, 4</sup>	34,670	36,965	42,721	51,488	51,564
Net (loss)/income – basic	(\$0.92)	(\$1.16)	(\$1.34)	\$0.08	(\$5.75)
Net (loss)/income – diluted	(\$0.92)	(\$1.16)	(\$1.34)	\$0.08	(\$5.75)
Funds from operations – basic <sup>1</sup>	\$0.92	\$0.95	\$1.04	\$1.07	\$1.08
Funds from operations – diluted <sup>1</sup>	\$0.80	\$0.82	\$0.89	\$1.05	\$1.06
Adjusted funds from operations – basic <sup>1,4</sup>	\$0.54	\$0.58	\$0.67	\$0.80	\$0.83
Adjusted funds from operations – diluted <sup>1,4</sup>	\$0.51	\$0.54	\$0.60	\$0.80	\$0.83
Distributions per unit	\$0.30	\$0.24	\$0.24	\$0.375	\$0.64
Payout ratio – Adjusted funds from operations <sup>1</sup>	55.6%	41.4%	35.8%	46.9%	77.1%
Payout ratio – Adjusted funds from operations (excluding special distribution) <sup>1</sup>	44.4%	41.4%	35.8%	32.5%	77.1%
Weighted average number of units as at year-end (in thousands)					
Basic	64,279	64,249	64,187	64,141	62,108
Balance sheets					
Total assets	\$2,173,948	\$2,280,242	\$2,376,187	\$2,493,942	\$2,557,733
Total gross debt	\$1,238,571	\$1,267,330	\$1,279,036	\$1,304,522	\$1,357,679
Total equity	\$884,227	\$961,185	\$1,050,828	\$1,151,988	\$1,157,658
Gross leasable area as at year-end (in thousands of square feet) $^{\rm 2}$					
Retail	4,386	4,479	4,478	4,567	4,642
Office	3,250	3,247	3,253	3,252	3,240
Industrial	283	293	293	293	292
Total	7,919	8,019	8,024	8,112	8,174
Occupancy as at year-end (%) <sup>3</sup>					
Retail	94.7%	94.6%	94.5%	94.2%	94.6%
Office	86.9%	85.3%	86.1%	86.7%	88.7%
Industrial	91.2%	84.4%	86.1%	95.1%	93.3%
Total	91.2%	90.3%	90.6%	91.0%	92.1%

 Represents a non-GAAP financial measure/ratio that does not have any standardized meaning prescribed by IFRS and is not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. This measure should be considered as supplemental in nature and not as a substitute for related financial information prepared in accordance with IFRS. Additional information on this non-GAAP financial measure/ratio can be found in Part I, "Specified Financial Measures".

2. Excludes equity-accounted investment.

3. Excludes properties held for sale, area either held for, or under, development and equity-accounted investment.

4. The Trust uses normalized productive capacity maintenance expenditures to calculate adjusted funds from operations.

# SPECIFIED FINANCIAL MEASURES

The Trust reports its financial results in accordance with IFRS. However, this MD&A also uses specified financial measures that are not defined by IFRS, which follow the disclosure requirements established by National Instrument 52-112 *Non-GAAP and Other Financial Measures Disclosure*. Specified financial measures are categorized as non-GAAP financial measures, non-GAAP ratios, and other financial measures, which are capital management measures, supplementary financial measures, and total of segments measures.

#### **NON-GAAP FINANCIAL MEASURES**

Non-GAAP financial measures do not have any standardized meaning prescribed by IFRS and are not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. These measures should be considered as supplemental in nature and not as substitutes for related financial information prepared in accordance with IFRS. The Trust's management uses these measures to aid in assessing the Trust's underlying core performance and provides these additional measures so that investors may do the same. Management believes that the non-GAAP financial measures described below, which supplement the IFRS measures, provide readers with a more comprehensive understanding of management's perspective on the Trust's operating results and performance.

The following discussion describes the non-GAAP financial measures the Trust uses in evaluating its operating results:

#### **NET OPERATING INCOME – SAME ASSETS**

Net operating income ("NOI") is used as a key indicator of performance as it represents a measure over which management has control, and is a key input in determining the value of the Trust's properties. NOI – same assets is a non-GAAP measure used by the Trust to assess period-over-period performance of those properties that are stabilized and owned by the Trust continuously for the current and comparable reporting period. The Trust believes it is useful to provide an analysis of NOI – same assets, which also eliminates non-recurring and non-cash items. NOI – same assets represents NOI from properties that have been adjusted for: (i) acquisitions; (ii) dispositions; and (iii) area either held for, or under, development/redevelopment/intensification. NOI – same assets also excludes the impact of straight-line rents, lease cancellation fees and other non-recurring items. A reconciliation of NOI – same assets from the IFRS financial statement presentation can be found in Part III.

#### FUNDS FROM OPERATIONS ("FFO")

FFO is a non-GAAP measure widely used as a real estate industry standard that supplements net income and evaluates operating performance but is not indicative of funds available to meet the Trust's cash requirements. FFO can assist with comparisons of the operating performance of the Trust's real estate between periods and relative to other real estate entities. FFO is computed by the Trust in accordance with the current definition of the Real Property Association of Canada ("REALPAC") and is defined as net income adjusted for fair value changes on real estate properties and gains/(losses) on the sale of real estate properties. The Trust considers FFO to be a useful measure for reviewing its comparative operating and financial performance. A reconciliation of net income to FFO is presented in Part III, "Funds from Operations and Adjusted Funds from Operations".

### ADJUSTED FUNDS FROM OPERATIONS ("AFFO")

AFFO is a non-GAAP measure that was developed to be a recurring economic earnings measure for real estate entities. The Trust presents AFFO in accordance with the current definition of the REALPAC. The Trust defines AFFO as FFO adjusted for straight-line rent and productive capacity maintenance expenditures ("PCME"). AFFO should not be interpreted as an indicator of cash generated from operating activities as it does not consider changes in working capital. A reconciliation of FFO to AFFO is presented in Part III, "Funds from Operations and Adjusted Funds from Operations".

#### ADJUSTED CASH FLOW FROM OPERATIONS ("ACFO")

ACFO is a non-GAAP measure intended as a supplemental measure of sustainable economic cash flow for real estate entities. The Trust presents ACFO in accordance with the current definition of the REALPAC. The Trust defines ACFO as cash flow from operating activities as per the consolidated financial statements adjusted by: (i) adding back the non-recurring change in non-cash operating assets and liabilities; (ii) deducting normalized PCME; (iii) adding back actual additions to tenant incentives and leasing commissions; (iv) deducting amortization of deferred financing costs; and (v) adjusting for the portion relating to equity-accounted investment in each of the above adjustments. A reconciliation of cash flow from operating activities from the IFRS financial statement presentation to ACFO is presented in Part III, "Adjusted Cash Flow From Operations".

#### **PROPORTIONATE SHARE BASIS**

The Trust's balance sheets, statements of income and statements of cash flows, all prepared in accordance with IFRS, have been adjusted (as described below) to derive the Trust's proportionately owned financial results ("Proportionate Basis"). Management believes that the Proportionate Basis non-GAAP measures described below, which supplement the IFRS measures, provide readers with a more comprehensive understanding of management's perspective on the Trust's operating results and performance.

Equity interest adjusts interests in joint arrangements that are accounted for using the equity method of accounting. The financial results of one property under IFRS is presented on a single line within the consolidated balance sheets and statements of (loss)/income and comprehensive (loss)/income and has been adjusted on a proportionately owned basis to each respective financial statement line presented within the balance sheets, statements of loss and comprehensive loss and statements of cash flows (see Part X). The presentation of *pro rata* assets, liabilities, revenue and expenses represents a non-GAAP measure and may not accurately depict the legal and economic implications of the Trust's interest in the joint venture.

### NORMALIZED PRODUCTIVE CAPACITY MAINTENANCE EXPENDITURES

Normalized PCME are an estimate made by management of the amount of ongoing capital investment required to maintain the condition of the physical property and current rental revenues. Since actual capital expenditures can vary widely from one period to another, depending on a number of factors, management believes that normalized PCME are a more relevant input than actual PCME in assessing the Trust's distribution payout ratio and for determining an appropriate level of sustainable distributions over time. The factors affecting variations in actual PCME include, but are not limited to, lease expiry profile, tenant vacancies, age and location of the properties, and general economic and market conditions, which impact the level of tenant bankruptcies and acquisitions and dispositions.

The Trust defines PCME as expenditures on leasing, replacement or major repair of component parts of properties that are required to preserve the existing earning capacity of the Trust's real estate portfolio. The Trust categorizes these expenditures as leasing commissions, tenant allowances and recoverable and non-recoverable capital expenditures.

#### **NON-GAAP RATIOS**

Non-GAAP ratios do not have any standardized meaning prescribed by IFRS and are not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. These measures should be considered as supplemental in nature and not as substitutes for related financial information prepared in accordance with IFRS. The Trust's management uses these measures to aid in assessing the Trust's underlying core performance and provides these additional measures so that investors may do the same. Management believes that the non-GAAP ratios described below provide readers with a more comprehensive understanding of management's perspective on the Trust's operating results and performance.

The following discussion describes the non-GAAP ratios the Trust uses in evaluating its operating results:

# FFO/AFFO/ACFO PAYOUT RATIO

The Trust calculates its payout ratios by dividing the distributions per common unit by FFO/AFFO/ACFO per unit over the same period. Management uses these payout ratios to measure the Trust's ability to pay distributions.

#### **INTEREST COVERAGE RATIO**

Interest coverage ratio is a non-GAAP measure used by the Trust to assess the Trust's ability to pay interest on its debt from operating revenues and is calculated on a proportionate basis using net operating income, less general and administrative expenses divided by interest expense, net of amortization of deferred financing costs.

### DEBT SERVICE COVERAGE RATIO

Debt service coverage ratio is a non-GAAP measure used by the Trust and the real estate industry to assess the ability to pay down its debts. The Trust calculates this measure on a proportionate basis by using net operating income, less general and administrative expenses divided by the cash interest and principal costs of servicing its debt.

#### **DEBT TO ASSETS RATIO**

Debt to assets ratio is a non-GAAP measure used by the Trust and the real estate industry to assess the risk profile of its capital allocations and the ability to incur additional debt. The Trust calculates this measure by taking assets adjusted by accumulated amortization divided by net debt. The Trust's debt to assets ratio is limited to 65% as detailed in its Declaration of Trust.

#### SUPPLEMENTARY FINANCIAL MEASURES

Supplementary financial measures represent a component of a financial statement line item (including ratios that are not non-GAAP ratios) that are presented, in a more granular way outside the financial statements, calculated in accordance with the accounting policies used to prepare the line item presented in the financial statements.

The following discussion describes the supplementary financial measures the Trust uses in evaluating its operating results:

#### **BIFURCATION OF SEGMENTS**

Management believes bifurcating the retail and office financial statement segments into community strip centres and enclosed regional centres (retail) along with single-/dual-tenant and multi-tenant buildings (office) provides important information about the risk profile and other characteristics of the above asset classes. This has been analyzed for financial statement line items such as revenue, net operating income and fair value adjustments on real estate properties.

#### **CAPITAL MANAGEMENT MEASURES**

The Trust's capital management is designed to maintain a level of capital that allows it to implement its business strategy while complying with investment and debt restrictions pursuant to the Declaration of Trust, as well as existing debt covenants, while continuing to build long-term unitholder value and maintaining sufficient capital contingencies.

The following discussion describes the Trust's capital management measures:

#### LIQUIDITY

Liquidity is calculated as the sum of cash, amounts available under its bank lines of credit and revolving credit facility with Morguard and is presented in this MD&A because management considers this capital management measure to be an important measure of the REIT's financial position as well as in determining the annual level of distributions to unitholders.

# ADDITIONAL INFORMATION

Additional information relating to the Trust, including the audited annual consolidated financial statements, Annual Information Form ("AIF"), Material Change Reports and all other continuous disclosure documents required by securities regulators, are filed on the System for Electronic Document Analysis and Retrieval ("SEDAR+") and can be accessed electronically at <u>www.sedarplus.ca</u> and <u>www.morguard.com</u>.

# REVIEW AND APPROVAL BY THE BOARD OF TRUSTEES

The Board of Trustees ("the Trustees"), upon the recommendation of its Audit Committee, approved the contents of this MD&A on February 12, 2025.

# PART II

# BUSINESS OVERVIEW AND STRATEGY

The Trust's primary business goal is to accumulate a Canadian portfolio of high-quality real estate assets and then deliver the benefits of such real estate ownership to unitholders. The primary benefit is a reliable and, over time, increasing cash distribution. The Trust manages distributions to ensure sufficient cash is retained to meet fixed obligations while ensuring a stable cash flow to unitholders.

The Trust is an unincorporated "closed-end" trust, governed by the laws of the Province of Ontario, created and constituted pursuant to an amended and restated Declaration of Trust dated May 5, 2021 ("Declaration of Trust"). The Trust was formed on June 18, 1997, and began operations on October 14, 1997. The Trust units are publicly traded and listed on the Toronto Stock Exchange ("TSX") under the symbol MRT.UN.

Morguard Corporation ("Morguard") is the parent company of the Trust, owning 66.02% of the outstanding units as at December 31, 2024. Morguard is a real estate company that owns a diversified portfolio of multi-unit residential, retail, hotel, office and industrial properties in both Canada and the United States.

The Trust's asset management team is focused on continually improving the returns from the assets currently owned, and making quality acquisitions that are accretive in the long term. As part of its strategy to continually improve the quality of its property portfolio, the Trust undertakes the disposition of properties in cases where both the cash flows and values have been maximized, where the properties no longer fit the Trust's portfolio or where market trends indicate that superior investment return opportunities are available elsewhere.

The Trust's management team is incentivized to maintain occupancy levels and rents that outperform local markets. The Trust has established standards for maintaining the quality of its portfolio and operating its properties at cost levels that are competitive in their respective markets. These efforts are enhanced through a sustainability program that tracks utility usage and savings over time. These savings are returned to our tenants through reduced operating costs, increasing the Trust's reputation as a responsible landlord.

The Trust's management team is supported by contracted property management. The choice to contract for property management provides the Trust with a day-to-day operating platform that is both "best-in-class" and cost effective. Property management services are delivered through a management agreement with Morguard Investments Limited ("MIL"). MIL is a full-service real estate advisory company wholly owned by Morguard. MIL also provides advisory and management services to institutional and other investors not related to Morguard or the Trust. The Trust's agreement with MIL provides property management services at predetermined rates based on a percentage of revenue. This provides predictability on a key component of operating costs. In addition, MIL provides the Trust with leasing services across the full portfolio. With MIL locations across the country, the Trust benefits from local market knowledge and local broker relationships. An annual review of this agreement, combined with MIL's institutional client base, ensures that rates for services reflect current market conditions.

The Trust's long-term debt strategy involves the use of conventional property-specific secured mortgages or bonds, unsecured convertible debentures and secured floating-rate bank financing. The Trust currently targets a capital structure with an overall indebtedness ratio in the range of 50 to 55% of gross assets. Through its Declaration of Trust, the Trust is allowed to increase its overall indebtedness ratio to 65%.

In this MD&A, the discussion of the Trust's property performance for the purpose of *some* measures is focused on income producing properties ("IPP"), excluding properties held for development, area under development and properties held for sale. The Trust defines these excluded areas as follows:

Properties held for development: These properties, while income producing, operate with future opportunity in mind. As a result, management will enter into lease arrangements with shorter lease terms and options to exit the lease at the landlord's request. As a result, these properties do not deliver the same results (rental rates) as other IPP.

Area under development: When circumstances warrant, the Trust will reposition component parts of its properties. When this occurs, the associated area ("area under development") is not available for occupancy. As a result, this area is not income producing.

Properties held for sale: The Trust may undertake to actively dispose of certain assets. In these circumstances, management has determined that the performance of the ongoing operations is of the greatest importance to stakeholders.

#### **PORTFOLIO OVERVIEW**

The risk and reliability characteristics of real estate asset classes are different, and delivering on the primary business goal requires a mix of assets that balance risk and rewards. As at December 31, 2024, the Trust owned a diversified real estate portfolio of 45 retail, office and industrial properties consisting of approximately 8.1 million square feet of gross leasable area ("GLA") located in the provinces of British Columbia ("BC"), Alberta, Saskatchewan, Manitoba, Ontario and Quebec. Included in this portfolio is one retail property that the Trust has deemed as held for development, and one office property, consisting of 0.2 million square feet of GLA, located in the province of Alberta, which is accounted for using the equity method.

**Retail:** The retail portfolio includes two broad categories of income producing properties: enclosed full-scale, regional shopping centres that are dominant in their respective markets; and community strip centres that are primarily anchored by food retailers, discount department stores and banking institutions. Investing across these two broad categories of retail assets allows the Trust to spread its tenant base, reducing its exposure to a single category of retailer.

**Office:** The office portfolio is focused on well-located, high-quality properties in major Canadian urban centres. The portfolio is balanced between single-tenant properties under long-term lease to government and large national tenants that work to secure the Trust's cash flow, and multi-tenant properties with well-distributed lease expiries that allow the Trust to benefit from increased rental rates on lease renewal.

Industrial: The Trust has an interest in four industrial properties located in Ontario.

	Reta	Retail Office Industrial		ial	Total				
Location	Number of Properties	GLA (000s)	Number of Properties	GLA (000s)	Number of Properties		Number of Properties	GLA (000s)	%
British Columbia	2	417	3	600	_	_	5	1,017	13%
Alberta	4	690	9	1,174	_	_	13	1,864	24%
Saskatchewan	1	499	_	_	_	_	1	499	6%
Manitoba	3	659	_	_	_	—	3	659	8%
Ontario	7	2,054	9	1,024	4	283	20	3,361	43%
Quebec	_	—	1	452	_	_	1	452	6%
	17	4,319	22	3,250	4	283	43	7,852	100%
IPP held for development	1	67	_	_	_	_	1	67	
Income producing properties	18	4,386	22	3,250	4	283	44	7,919	
Equity-accounted investment (Alberta)	_	_	1	152		_	1	152	
Grand Total	18	4,386	23	3,402	4	283	45	8,071	
% <sup>1</sup>		55%		41%		4%		100%	

#### PORTFOLIO COMPOSITION BY ASSET TYPE AND LOCATION

1. Excluding IPP held for development, properties held for sale/sold, and equity-accounted investment.

## **ENCLOSED REGIONAL CENTRES OVERVIEW**

At December 31, 2024, the Trust's enclosed regional centres portfolio totalled 3.3 million square feet of GLA, comprising a 100% interest in six regional centres totalling 3.2 million square feet and a 50% interest in one additional centre totalling 0.1 million square feet. Included in the above 3.3 million square feet of GLA is 0.2 million square feet of area either held for, or under, development.

#### **COMMUNITY STRIP CENTRES OVERVIEW**

At December 31, 2024, the Trust's community strip centres portfolio totalled 1.1 million square feet of GLA, comprising a 100% interest in 10 such properties totalling 1.0 million square feet, as well as a 50% interest in one additional property totalling 0.1 million square feet. Included in the above 1.1 million square feet of GLA is 0.1 million square feet of area either held for, or under, development.

#### SINGLE-/DUAL-TENANT BUILDINGS OVERVIEW

At December 31, 2024, the Trust's single-/dual-tenant buildings portfolio totalled 2.4 million square feet of GLA, comprising a 100% interest in nine properties totalling 1.3 million square feet and a 50% interest in four properties totalling 0.9 million square feet. Included in the above 2.4 million square feet of GLA is 0.2 million square feet of area relating to the Trust's equity-accounted investment.

#### **MULTI-TENANT BUILDINGS OVERVIEW**

At December 31, 2024, the Trust's multi-tenant buildings portfolio totalled 1.0 million square feet of GLA, comprising a 100% interest in six properties totalling 0.6 million square feet, a 50% interest in three properties totalling 0.3 million square feet and a 20% interest in one property totalling 0.1 million square feet.

#### **INDUSTRIAL OVERVIEW**

At December 31, 2024, the Trust's industrial portfolio includes a 100% interest in four industrial properties comprising 0.3 million square feet. This portfolio includes some retail storefronts.

# PART III

# TRUST PERFORMANCE

### SELECTED FINANCIAL INFORMATION

The table below sets forth selected financial data relating to the Trust's fiscal years ended December 31, 2024, 2023 and 2022. This financial data is derived from the Trust's consolidated statements which are prepared in accordance with IFRS.

For the year ended December 31,	2024	2023	2022	% Change 2024/2023	% Change 2023/2022
Revenue from real estate properties	\$259,174	\$255,076	\$242,629	1.6%	5.1%
Property operating expenses	(72,698)	(72,066)	(68,801)	0.9%	4.7%
Property taxes	(49,173)	(48,296)	(43,299)	1.8%	11.5%
Property management fees	(8,842)	(8,741)	(8,330)	1.2%	4.9%
Net operating income	128,461	125,973	122,199	2.0%	3.1%
Interest expense	(67,378)	(62,845)	(53,523)	7.2%	17.4%
General and administrative	(3,748)	(3,843)	(3,741)	(2.5%)	2.7%
Other items	(58)	(65)	967	(10.8%)	(106.7%)
Fair value losses on real estate properties	(114,448)	(131,765)	(148,977)	(13.1%)	(11.6%)
Net loss from equity-accounted investment	(1,652)	(1,900)	(3,022)	(13.1%)	(37.1%)
Net loss	(\$58,823)	(\$74,445)	(\$86,097)	(21.0%)	(13.5%)
Net loss per unit – basic	(\$0.92)	(\$1.16)	(\$1.34)	(20.7%)	(13.4%)
Funds from operations per unit – basic	\$0.92	\$0.95	\$1.04	(3.2%)	(8.7%)
Adjusted funds from operations per unit – basic	\$0.54	\$0.58	\$0.67	(6.9%)	(13.4%)

# THREE-YEAR CONSOLIDATED OPERATING HIGHLIGHTS

Revenue from real estate properties includes contracted rent from tenants along with recoveries of property expenses (including property taxes).

The following is an analysis of revenue from real estate properties by segment:

For the year ended December 31,	2024	2023	2022
Industrial	\$4,654	\$3,591	\$3,944
Office – Single-/dual-tenant buildings	87,923	86,846	83,455
Office – Multi-tenant buildings	25,688	24,865	27,080
Retail – Community strip centres	35,569	37,244	35,983
Retail – Enclosed regional centres	105,340	102,530	92,167
Total	\$259,174	\$255,076	\$242,629

On May 29, 2024, the Trust sold a retail community strip centre, located at 5-284 Heritage Gate SE, Calgary, Alberta, for gross proceeds of \$37.5 million. The Trust repaid the mortgage payable secured by this property in the amount of \$17.0 million.

The following is an analysis of revenue from real estate properties by revenue type:

For the year ended December 31,	2024	2023	2022
Rental revenue	\$157,920	\$154,744	\$153,685
CAM recoveries	52,367	50,659	48,501
Property tax and insurance recoveries	38,763	40,531	32,063
Other revenue and lease cancellation fees	5,424	5,102	5,165
Parking revenue	5,620	5,413	4,507
Amortized rents	(920)	(1,373)	(1,292)
	\$259,174	\$255,076	\$242,629

The following is an analysis of property operating expenses by expense type:

For the year ended December 31,	2024	2023	2022
Repairs and maintenance	\$31,929	\$30,416	\$30,285
Utilities	15,906	17,521	17,144
Other operating expenses	24,863	24,129	21,372
	\$72,698	\$72,066	\$68,801

Property operating expenses include costs related to interior and exterior maintenance, insurance and utilities. Property operating expenses for the year ended December 31, 2024, decreased 0.9% to \$72.7 million from \$72.1 million for the same period in 2023. This decrease is primarily due to lower utility prices in Alberta in 2024.

Net operating income for the year ended December 31, 2024, increased 2.0% compared to 2023. This increase stems from improvements in basic rents and occupancy across all three asset classes. The increase is partially offset by a one-time prior year property tax refund recorded in 2023 on an enclosed regional centre in the amount of \$2.8 million, primarily for vacant space and space previously occupied by bankrupt or otherwise failed tenants.

Interest expense for the year ended December 31, 2024, increased 7.2% compared to the same period in 2023. This increase is primarily due to higher interest rates on both variable and new fixed rate debt on a year-over-year basis, partially offset by a \$28.8 million decline in overall debt levels.

The Trust records its income producing properties at fair value in accordance with IFRS. These adjustments are a result of the Trust's regular quarterly IFRS fair value process. In accordance with this policy, the following fair value adjustments by segment have been recorded:

For the year ended December 31,	2024	2023	2022
Retail – enclosed regional centres	(\$24,517)	(\$387)	(\$90,118)
Retail – community strip centres	(12,015)	(8,837)	7,991
Office	(78,416)	(136,985)	(78,044)
Industrial	500	14,444	11,194
	(\$114,448)	(\$131,765)	(\$148,977)

Reported net loss for the year ended December 31, 2024, was \$58.8 million as compared to loss of \$74.4 million in 2023. This change is due to the fair value losses recorded, as described above.

# NET OPERATING INCOME BY ASSET TYPE AND LOCATION

The following is a geographical breakdown of the net operating income for the year ended December 31, 2024.

	Ret	ail	Offi	се	Indus	trial		Total	
Location	Number of Properties	NOI (000s)	Number of Properties		Number of Properties		Number of Properties	NOI (000s)	%
British Columbia	2	\$11,090	3	\$15,274	_	\$—	5	\$26,364	21%
Alberta	4	7,710	9	25,441	_	_	13	33,151	26%
Saskatchewan	1	6,384	_	_	_	_	1	6,384	5%
Manitoba	3	12,449	_	_	_	_	3	12,449	10%
Ontario	7	27,029	9	12,727	4	2,988	20	42,744	34%
Quebec	_	_	1	5,128	_	_	1	5,128	4%
	17	64,662	22	58,570	4	2,988	43	126,220	100%
IPP held for development	1	1,253	_	—	_	(81)	1	1,172	
Income producing properties	18	65,915	22	58,570	4	2,907	44	127,392	
Properties held for sale/sold	_	1,069	_	_	_	_	_	1,069	
Total real estate properties	18	66,984	22	58,570	4	2,907	44	128,461	
Equity-accounted investment	_	_	1	3,182	_	_	1	3,182	
Grand Total	18	\$66,984	23	\$61,752	4	\$2,907	45	\$131,643	
% <sup>1</sup>		52%		46%		2%		100%	

1. Excluding IPP held for development, properties held for sale/sold, and equity-accounted investment.

# NET OPERATING INCOME BY ASSET TYPE

For the year ended December 31,	2024	2023	% Change
Enclosed regional centres	\$44,943	\$43,606	3.1%
Community strip centres	22,041	23,232	(5.1%)
Subtotal – retail	66,984	66,838	0.2%
Single-/dual-tenant buildings	49,934	49,120	1.7%
Multi-tenant buildings	8,636	8,129	6.2%
Subtotal – office	58,570	57,249	2.3%
Industrial	2,907	1,886	54.1%
Net operating income	\$128,461	\$125,973	2.0%

The increase in enclosed regional centres net operating income for the year ended December 31, 2024, is due to increases in basic rent of \$3.1 million, increases in percentage rent of \$0.4 million, and decreased vacancy costs of \$0.9 million. These increases were partially offset by a one-time prior year property tax refund recorded in 2023 on an enclosed regional centre in the amount of \$2.8 million, primarily for vacant space and space previously occupied by bankrupt or otherwise failed tenants.

The decrease in community strip centres net operating income for the year ended December 31, 2024, is due to the sale of Heritage Towne Centre during the second quarter of 2024.

The increase in industrial net operating income for the year ended December 31, 2024, is due to increased basic rent at one of the Trust's industrial properties, as well as increased occupancy.

# **RETAIL PROPERTIES – NET OPERATING INCOME**

For the year ended December 31,	2024	2023	% Change
Revenue from real estate properties	\$140,909	\$139,774	0.8%
Property operating expenses	(37,541)	(37,499)	0.1%
Property taxes	(31,346)	(30,395)	3.1%
Property management fees	(5,038)	(5,042)	(0.1%)
Net operating income	\$66,984	\$66,838	0.2%

The Trust's retail properties' NOI for the year ended December 31, 2024, was \$67.0 million versus \$66.8 million for the same period ended 2023, an increase of \$0.1 million. The increase was mainly the result of increases in basic rent of \$3.2 million, percentage rent of \$0.5 million, and decreased vacancy costs of \$0.7 million. This increase was partially offset by a one-time prior year property tax refund recorded in 2023 on an enclosed regional centre in the amount of \$2.8 million, primarily for vacant space and space previously occupied by bankrupt or otherwise failed tenants, coupled with a decrease of \$1.6 million from the sale of Heritage Towne Centre in the second quarter of 2024.

# **RETAIL PROPERTIES TOP TENANTS**

The following is a breakdown of the Trust's 20 largest retail tenants by rental revenue as at December 31, 2024:

	Tenant	Percentage of Total Retail Revenue	# of Locations	GLA (000s)	% of Total Retail GLA	Weighted Average Remaining Lease Term
1	Canadian chartered banks – Tier 1	4.5%	15	99	2.3%	2.0
2	Canadian Tire Corporation Ltd.	4.2%	7	285	6.5%	2.3
3	Loblaw Companies Ltd.	3.8%	8	107	2.4%	3.3
4	GoodLife Fitness	3.3%	5	192	4.4%	7.2
5	Sobeys Inc.	2.7%	3	161	3.7%	6.5
6	Dollarama	2.2%	10	96	2.2%	2.1
7	Cineplex Odeon	2.2%	3	110	2.5%	4.2
8	TJX	1.6%	4	101	2.3%	4.4
9	Federated Co-operatives Ltd.	1.5%	2	104	2.4%	3.3
10	Walmart	1.4%	2	241	5.5%	1.5
11	Indigo	1.4%	5	49	1.1%	3.5
12	Bath & Body Works Inc.	1.3%	6	25	0.6%	0.6
13	YM Inc.	1.0%	7	85	1.9%	1.2
14	HBC	0.9%	2	290	6.6%	1.4
15	The Children's Place	0.9%	6	23	0.5%	0.1
16	Boathouse	0.8%	6	22	0.5%	1.4
17	Save-on-Foods	0.8%	1	39	0.9%	13.8
18	Ardene	0.8%	6	60	1.4%	3.2
19	Sephora	0.8%	4	17	0.4%	8.2
20	Bell Canada	0.7%	7	10	0.2%	2.9
		36.8%	109	2,116	48.3%	3.3

# **OFFICE PROPERTIES – NET OPERATING INCOME**

For the year ended December 31,	2024	2023	% Change
Revenue from real estate properties	\$113,611	\$111,711	1.7%
Property operating expenses	(34,215)	(33,616)	1.8%
Property taxes	(17,174)	(17,266)	(0.5%)
Property management fees	(3,652)	(3,580)	2.0%
Net operating income	\$58,570	\$57,249	2.3%

The Trust's office properties' NOI for the year ended December 31, 2024, was \$58.6 million compared to \$57.2 million for the same period ended 2023. The favourable variance is mainly the result of increases in basic rent of \$0.4 million at the Trust's Alberta and BC properties, coupled with decreased vacancy costs of \$0.8 million at the Trust's Ontario properties.

The Trust has a strong government presence in its office tenancy which helps mitigate the risk of non-payment of rent for this asset class. Approximately 30% of the Trust's office contracted gross revenue is attributable to government tenants.

### **OFFICE PROPERTIES TOP TENANTS**

The following is a breakdown of the Trust's 20 largest office tenants by rental revenue as at December 31, 2024:

	Tenant	Percentage of Total Office Revenue	# of Locations	GLA (000s)	% of Total Office GLA	Weighted Average Remaining Lease Term
1	Federal and provincial governments	30.4%	8	806	23.7%	4.1
2	Obsidian Energy Ltd.	8.8%	1	105	3.1%	0.1
3	Canadian chartered banks – Tier 1	6.8%	3	129	3.8%	1.9
4	Athabasca Oil Corporation	5.6%	1	154	4.5%	0.1
5	Wood Canada Limited	5.6%	1	108	3.2%	1.0
6	Bombardier Inc.	4.8%	1	147	4.3%	6.3
7	Stantec Consulting	3.6%	2	82	2.4%	0.9
8	CH2M Hill Canada Limited	3.2%	1	78	2.3%	3.7
9	Genetec Inc.	2.4%	1	136	4.0%	1.3
10	Western Energy Services Corp.	2.3%	1	43	1.3%	0.1
11	Sephora	1.8%	1	4	0.1%	2.1
12	AJW Technique Inc.	1.8%	1	75	2.2%	5.5
13	Tourmaline Oil Corp.	1.0%	1	50	1.5%	0.1
14	Assent Compliance	0.9%	1	43	1.3%	6.0
15	Ciena	0.8%	1	27	0.8%	1.5
16	The Ottawa Hospital	0.7%	1	28	0.8%	0.2
17	Harry Rosen	0.7%	1	14	0.4%	7.5
18	The Ottawa Fertility Centre Inc.	0.7%	1	24	0.7%	1.2
19	Realstar Holdings Partnership	0.6%	1	14	0.4%	0.7
20	Amdocs Canadian Managed Services Inc.	0.6%	1	15	0.4%	0.1
		83.1%	30	2,082	61.2%	2.9

## **INDUSTRIAL PROPERTIES – NET OPERATING INCOME**

For the year ended December 31,	2024	2023	% Change
Revenue from real estate properties	\$4,654	\$3,591	29.6%
Property operating expenses	(942)	(951)	(0.9%)
Property taxes	(653)	(635)	2.8%
Property management fees	(152)	(119)	27.7%
Net operating income	\$2,907	\$1,886	54.1%

The Trust's industrial properties' NOI for the year ended December 31, 2024, was \$2.9 million versus \$1.9 million for the same period ended 2023. This favourable variance is mainly the result of increased basic rent of \$0.7 million, coupled with decreased vacancy costs of \$0.3 million.

#### **NET OPERATING INCOME – SAME ASSETS**

The components of net operating income – same assets are displayed in the table below. For comparability in this section, the NOI is focused on same assets which is a supplementary financial measure. Assets acquired, disposed of and developed/redeveloped/intensified over the comparable periods are removed, along with the impact of stepped rents, lease cancellation fees and area either held for, or under, development and other non-recurring adjustments, collectively; the adjustments for same assets. Lease cancellation fees relate to payments received from tenants where the Trust and the tenant agreed to terminate a lease prior to the contractual expiry date. Lease cancellation fees are unpredictable and period-over-period changes are not indicative of trends.

For the year ended December 31,	2024	2023	Variance	% Change
Enclosed regional centres (retail)	\$43,669	\$40,874	\$2,795	6.8%
Community strip centres (retail)	19,680	19,475	205	1.1%
Single-/dual-tenant buildings (office)	49,457	48,131	1,326	2.8%
Multi-tenant buildings (office)	8,973	8,474	499	5.9%
Industrial properties	2,921	1,937	984	50.8%
Net operating income – same assets	124,700	118,891	5,809	4.9%
Area under development	942	—	942	—%
Real estate properties held for development/held for sale/sold	2,241	3,676	(1,435)	(39.0%)
Lease cancellation fees	1,279	1,618	(339)	(21.0%)
Stepped rents	(701)	(1,038)	337	(32.5%)
Other (prior year property tax refund)	_	2,826	(2,826)	(100.0%)
Net operating income per the statement of income	\$128,461	\$125,973	\$2,488	2.0%

# **LEASING ACTIVITY**

The Trust places a high value on tenant retention as the cost of retention is typically lower than the cost of securing new tenants. When retention is neither possible nor desirable, the Trust strives to secure high-quality replacement tenants.

The table below provides a summary of the leasing activity for the year ended December 31, 2024:

	Enclosed Regional	Community Strip	Single-/ Dual-Tenant	Multi- Tenant	Industrial	Total
For the year ended December 31, 2024	Centres	Centres	Buildings	Buildings	Properties	Portfolio
Opening vacancy (SF)	187,654	37,480	114,985	363,777	45,733	749,629
Opening occupancy	93.7%	96.9%	94.9%	63.8%	84.4%	90.3%
EXPIRING LEASES:						
Square feet	541,727	94,621	105,460	76,596	80,270	898,674
Average contract rent per SF	\$20.71	\$25.21	\$34.43	\$17.02	\$6.58	\$21.24
EARLY TERMINATIONS:						
Square feet	38,375	3,610	70,143	11,724	16,554	140,406
Average contract rent per SF	\$26.35	\$33.97	\$13.21	\$13.32	\$6.58	\$16.56
RENEWALS:						
Square feet	(422,168)	(89,291)	(98,848)	(44,167)	(77,066)	(731,540)
Average contract rent per SF	\$21.48	\$26.88	\$34.18	\$16.88	\$16.40	\$23.04
Retention rate	78%	94%	94%	58%	96%	81%
NEW LEASING:						
Square feet	(197,702)	(26,893)	(83,696)	(90,114)	(31,973)	(430,378)
Average contract rent per SF	\$23.42	\$22.96	\$11.96	\$14.41	\$14.39	\$18.22
OTHER ADJUSTMENTS:						
Square feet	51,788	(1,221)	—	_	(8,650)	41,917
Ending vacancy (SF)	199,674	18,306	108,044	317,816	24,868	668,708
Ending occupancy	93.4%	98.3%	95.2%	68.4%	91.2%	91.2%

Other adjustments totalling 41,917 square feet in the above table are broken down as follows:

Tenant	Property	Segment	GLA (SF)
K1 Speed	Cambridge Centre	Enclosed regional centres	36,415
H&M	Pine Centre	Enclosed regional centres	15,373
Other			(9,871)
			41,917

### LEASE PROFILE

The table below provides a summary of the lease maturities for the next four years and thereafter, along with the associated contract rents at maturity. Current vacancy excludes area either held for, or under, development/sale.

	Ret	ail	Offi	се	Indus	strial	Tot	al
	SF	Weighted Average Contract Rent	SF	Weighted Average Contract Rent	SF	Weighted Average Contract Rent	SF	Weighted Average Contract Rent
Month-to-month	161,844	\$29.25	_	\$—	_	\$—	161,844	\$29.25
2025	691,689	29.74	833,146	30.79	47,949	16.04	1,572,784	30.08
2026	868,300	13.19	497,077	20.10	58,868	9.75	1,424,245	15.52
2027	489,865	24.67	375,024	22.09	12,449	11.71	877,338	23.37
2028	439,678	25.23	154,921	21.57	34,623	14.77	629,222	23.72
Thereafter	1,219,103	25.40	963,315	21.38	104,229	14.68	2,286,647	23.24
Current vacancy	217,980	_	425,860	_	24,868	_	668,708	
Total	4,088,459	\$23.31	3,249,343	\$23.93	282,986	\$13.68	7,620,788	\$23.19
Weighted average remaining lo	ease term	3.50		3.15		3.57		3.36

# MONTH-TO-MONTH AND 2025 EXPIRIES BY PROVINCE

	Retai	I	Offic	e	Industr	ial	
Province	SF	Weighted Average Contract Rent	SF	Weighted Average Contract Rent	SF	Weighted Average Contract Rent	Total SF
Alberta	113,442	\$25.70	574,751	\$36.64	_	\$—	688,193
British Columbia	93,682	35.67	1,320	43.03	_	—	95,002
Manitoba	137,800	27.10	_	_	_	—	137,800
Ontario	347,849	36.56	242,290	18.63	47,949	16.04	638,088
Quebec	_	—	14,785	23.83	_	—	14,785
Saskatchewan	160,760	20.41	—	—	_	—	160,760
	853,533	\$29.67	833,146	\$30.79	47,949	\$16.04	1,734,628

Not included in the above tables is the expiry at Petroleum Plaza, located in Alberta, which is accounted for using the equity method. This property has 152,146 square feet of GLA (at the Trust's share) and is fully leased to the provincial government, which expired January 1, 2021, and has been in overhold since that date. The contract rent on the expired lease was \$27.00 per square foot. Due to the priority of attending to the COVID-19 pandemic and other priorities by the Alberta government over the last four years, the Trust has been advised that the tenant will attend to the lease renewal when time allows. The building has remained occupied by the tenant since January 1, 2021. The Trust still expects the tenant to renew at market rates.

The vast majority of the Alberta office space expiring in 2025 relates to Penn West Plaza in Calgary, Alberta, and expires February 1, 2025. This building will become a multi-tenant office building after the Obsidian Energy lease expires. The Trust is working with Obsidian Energy, other tenants and sub-tenants in the building with the goal of securing their tenancy past 2025. The Trust is expecting a decline in net operating income of approximately \$15 million in 2025 due to the reset to market rent for the majority of leases in this building, coupled with lease up costs of these deals.

Approximately 75,000 square feet of Ontario office space expiring in 2025 represents a single tenant at one of the Trust's Toronto properties. The tenant has committed to a renewal on downsized area of approximately 50,000 square feet at lease rates consistent with expiring rates.

	Reta	il	Offic	е	Indust	rial	
Province	SF	Weighted Average Contract Rent	SF	Weighted Average Contract Rent	SF	Weighted Average Contract Rent	Total SF
Alberta	177,411	\$11.03	60,896	\$13.02	_	\$—	238,307
British Columbia	14,140	46.96	182,960	33.52	_	—	197,100
Manitoba	43,448	27.92	_	—	_		43,448
Ontario	612,072	11.57	86,044	14.46	58,868	9.75	756,984
Saskatchewan	21,229	40.08	—	—	—	_	21,229
	868,300	\$13.19	497,077	\$20.10	58,868	\$9.75	1,424,245

#### 2026 EXPIRIES BY PROVINCE

Approximately 550,000 square feet of retail space expiring in 2026 represents large or anchor tenants that are expected to renew at lease rates consistent with expiring rates.

The 182,960 square feet of office space expiring at the start of 2026 in British Columbia represents two major tenants that have both committed to renewals on downsized areas of approximately 145,000 square feet at lease rates consistent with expiring rates.

#### **CHANGES IN GLA**

The table below provides a summary of the changes in GLA for the year ended December 31, 2024.

In thousands of square feet	Retail	Office	Industrial	<b>Total Portfolio</b>
GLA – opening balance – January 1, 2024	4,479	3,247	293	8,019
Changes due to remeasurement	2	3	(10)	(5)
Cambridge Centre – K1 Speed	36	—	_	36
Heritage Towne Centre disposition	(131)	—	—	(131)
GLA – closing balance – December 31, 2024	4,386	3,250	283	7,919
Area under/held for development/sale	(298)	—	—	(298)
GLA for purposes of occupancy	4,088	3,250	283	7,621
Occupied GLA	3,870	2,824	258	6,952
Occupied GLA (%)	94.7%	86.9%	91.2%	91.2%

# **OFFICE OCCUPANCY BY PROVINCE**

The following table provides an analysis of occupancy for the office portfolio by province:

Province	December 31, 2024	December 31, 2023
Alberta	91.2%	89.2%
British Columbia	93.5%	93.7%
Ontario	74.9%	72.1%
Quebec	94.1%	93.8%
	86.9%	85.3%

# CORPORATE ITEMS

### **INTEREST EXPENSE**

Interest expense totalled \$67.4 million for the year ended December 31, 2024, compared to \$62.8 million for the same period in 2023. The components of interest expense are as follows:

# INTEREST EXPENSE

For the year ended December 31,	2024	2023	% Change
Mortgages payable	\$48,074	\$47,421	1.4%
Amortization of deferred financing costs – mortgages	1,746	948	84.2%
Convertible debentures	8,348	8,348	—%
Accretion on convertible debentures, net	1,407	1,314	7.1%
Amortization of deferred financing costs – convertible debentures	801	749	6.9%
Lease liabilities	1,043	1,024	1.9%
Bank indebtedness	2,235	4,146	(46.1%)
Morguard loan payable and other	4,188	50	8,276.0%
Capitalized interest	(464)	(1,155)	(59.8%)
	\$67,378	\$62,845	7.2%

Interest expense has increased primarily due to higher interest rates on both variable and new fixed rate debt on a year-over-year basis, offset by a \$28.8 million decline in overall debt levels on a year-over-year basis.

# FAIR VALUE GAINS/(LOSSES) ON REAL ESTATE PROPERTIES

For the year ended December 31, 2024, the Trust recorded fair value losses on real estate properties of \$114.4 million, compared to \$131.8 million of fair value losses on real estate properties for 2023.

Fair value adjustments are determined on a quarterly basis based on the movement of various parameters, including changes in projected cash flows as a result of leasing, timing and changes in discount rates, and terminal capitalization rates.

Fair value gains/(losses) on real estate properties consist of the following:

For the year ended December 31,	2024	2023
Retail – enclosed regional centres	(\$24,517)	(\$387)
Retail – community strip centres	(12,015)	(8,837)
Office	(78,416)	(136,985)
Industrial	500	14,444
	(\$114,448)	(\$131,765)

The fair value losses recorded for the office portfolio during the year of \$78.4 million (2023 – \$137.0 million) are a result of the expansion in capitalization rates over the last year associated with this asset class, as well as the impact of other changes in valuation assumptions. This asset class has been affected by the work-from-home trend that continues to evolve.

# **APPRAISAL CAPITALIZATION AND DISCOUNT RATES**

Morguard's subsidiary has a valuation team that consists of Appraisal Institute of Canada ("AIC") designated Accredited Appraiser Canadian Institute ("AACI") members who are qualified to offer valuation and consulting services and expertise for all types of real property, all of whom are knowledgeable and have recent experience in the fair value techniques for investment properties. AACI-designated members must adhere to AIC's Canadian Uniform Standards of Professional Appraisal Practice and undertake ongoing professional development. Morguard's appraisal division is responsible for determining the fair value of investment properties every quarter. The team reports to a senior executive, and the internal valuation team's valuation processes and results are reviewed by senior management at least once every quarter, in line with the Trust's quarterly reporting dates. Generally, the Trust's real estate properties are appraised using a number of approaches, depending on the asset, that would typically include a discounted cash flow analysis, a direct capitalization approach and a direct comparison approach.

The primary method of valuation used by the Trust is discounted cash flow analysis. This approach involves determining the fair value of each income producing property based on, among other things, rental income from current leases and assumptions about rental income from future leases reflecting market conditions at the applicable balance sheet dates, less future cash outflows pertaining to the respective leases. Fair values are primarily determined by discounting the expected future cash flows, generally over a term of 10 years and include a terminal value based on the application of a capitalization rate to estimated year 11 net operating income. Discount and capitalization rates are estimated using market surveys, available appraisals and market comparables.

The direct comparison approach compares a subject property's characteristics with those of comparable properties that have recently been sold. The Trust has a retail property in British Columbia where the highest and best use is a redevelopment to mixed residential and commercial use. Since the value of the property is in the underlying land with minimal holding income, it has been valued using the direct comparison approach.

Under the direct capitalization approach, capitalization rates are applied to the estimated stabilized NOI of the properties. Estimated stabilized NOI is based on projected rental revenue and property operating costs adjusted for such items as vacancy loss. The direct capitalization approach is typically used to corroborate the discounted cash flow analysis.

The stabilized capitalization rates in the following table exclude the property valued using the comparable sales method, as well as one property with expected variable income and did not have its discounted cash flow analysis corroborated using the direct capitalization approach.

Using the direct capitalization income approach to corroborate the discounted cash flow method, the properties were valued using capitalization rates in the range of 5.0% to 9.5% applied to a stabilized net operating income (2023 – 4.8% to 9.0%), resulting in an overall weighted average capitalization rate of 7.31% (2023 – 7.14%).

The stabilized capitalization rates by business segments are set out in the following table:

	December 31, 2024					Dec	ember 31, 2	2023		
	Stabilized Occupancy				Stabilized Occupancy		Capitalization Rates			
	Max.	Min.	Max.	Min.	Weighted Average	Max.	Min.	Max.	Min.	Weighted Average
Retail	97.0%	90.0%	8.3%	5.0%	7.4%	97.0%	90.0%	8.0%	5.0%	7.5%
Office	100.0%	85.0%	9.5%	5.3%	7.4%	100.0%	85.0%	9.0%	4.7%	6.8%
Industrial	100.0%	95.0%	5.5%	5.3%	5.4%	100.0%	95.0%	5.5%	5.3%	5.5%

# STABILIZED CAPITALIZATION RATES

The table below provides further details of the discount rates and terminal cap rates used in the discounted cash flow method by business segments:

	December 31, 2024			Dec	ember 31, 2023	
	Maximum	Minimum	Weighted Average	Maximum	Minimum	Weighted Average
RETAIL						
Discount rate	9.3%	5.8%	7.7%	9.0%	5.8%	7.6%
Terminal cap rate	8.3%	5.3%	6.9%	8.0%	5.0%	6.8%
OFFICE						
Discount rate	10.0%	6.3%	7.4%	9.5%	5.8%	7.0%
Terminal cap rate	9.5%	5.3%	6.6%	8.5%	4.8%	6.2%
INDUSTRIAL						
Discount rate	6.5%	6.0%	6.2%	6.5%	6.0%	6.2%
Terminal cap rate	5.8%	5.5%	5.5%	5.8%	5.5%	5.5%

# DISCOUNT AND TERMINAL CAPITALIZATION RATES

Fair values are most sensitive to changes in discount rates, capitalization rates and stabilized or forecast net operating income. Generally, an increase in net operating income will result in an increase in the fair value of the income producing properties, and an increase in capitalization rates will result in a decrease in the fair value of the properties. The capitalization rate magnifies the effect of a change in net operating income, with a lower capitalization rate resulting in a greater impact to the fair value of the property than a higher capitalization rate. If the weighted average stabilized capitalization rate were to increase or decrease by 25 basis points, the value of the income producing properties as at December 31, 2024, would decrease by \$65.2 million or increase by \$69.9 million, respectively.

The sensitivity of the fair values of the Trust's income producing properties is set out in the table below:

# SENSITIVITY ANALYSIS

For the year ended December 31, 2024		
Change in capitalization rate	0.25%	(0.25%)
Retail	(\$35,279)	\$37,749
Office	(26,761)	28,633
Industrial	(3,173)	3,481
	(\$65,213)	\$69,863

#### NET INCOME FROM EQUITY-ACCOUNTED INVESTMENT

For the year ended December 31, 2024, the Trust incurred \$1.7 million in losses from its equity-accounted investment, compared to \$1.9 million in losses for the same year ended December 31, 2023. The losses are largely attributable to fair value changes.

#### **PRODUCTIVE CAPACITY MAINTENANCE EXPENDITURES**

PCME are expenditures on leasing, replacement or major repair of component parts of properties that are required to preserve the existing earning capacity of the Trust's real estate portfolio. The Trust categorizes these expenditures as leasing commissions, tenant allowances and recoverable and non-recoverable capital expenditures.

Leasing Commissions and Tenant Allowances: The Trust requires ongoing capital spending on leasing commissions, tenant incentives and tenant improvements pertaining to new and renewed tenant leases. These costs depend on many factors, including, but not limited to, tenant maturity profile, vacancies, asset type, prevailing market conditions and unforeseen tenant bankruptcies.

**Recoverable and Non-Recoverable Capital Expenditures:** The Trust continually invests in major repair and replacement of component parts of the properties, such as roofing, parking lots, elevators and HVAC. These costs depend on many factors including, but not limited to, age and location of the property. Most of these capital expenditure items are recovered from tenants, over time, as property operating costs.

The Trust uses normalized PCME to calculate AFFO. Normalized PCME is an estimate made by management of the amount of ongoing capital investment required to maintain the condition of the physical property and current rental revenues. Management considers a number of factors in estimating normalized PCME relative to the growth in age and size of the Trust's property portfolio. Such factors include, but are not limited to, review and analysis of three years of historical capital spending, comparison of each quarter's annualized actual spending activity to annual budgeted capital expenditures as approved by the Trustees and management's expectations and/or plans for the properties. Normalized PCME has been set at \$6.25 million per quarter in 2024, or \$25 million on an annualized basis.

Since actual capital expenditures can vary widely from one period to another, depending on a number of factors, management believes that normalized PCME are a more relevant input than actual PCME in assessing the Trust's distribution payout ratio and for determining an appropriate level of sustainable distributions over time. The factors affecting variations in actual PCME include, but are not limited to, lease expiry profile, tenant vacancies, age and location of the properties, and general economic and market conditions, which impact the level of tenant bankruptcies and acquisitions and dispositions.

The following table provides a breakdown of actual PCME for the years ended December 31, 2024, 2023 and 2022.

#### ACTUAL PRODUCTIVE CAPACITY MAINTENANCE EXPENDITURES

For the year ended December 31,	2024	2023	2022
Leasing commissions	\$5,134	\$8,145	\$4,300
Tenant allowances	9,345	11,147	3,835
Total leasing costs	14,479	19,292	8,135
Capital expenditures recoverable from tenants	22,230	16,074	13,610
Capital expenditures non-recoverable from tenants	1,488	915	588
Total capital expenditures	23,718	16,989	14,198
Total PCME	38,197	36,281	22,333
Normalized PCME	25,000	25,000	25,000
(Excess)/shortfall between total PCME and normalized PCME	(\$13,197)	(\$11,281)	\$2,667

#### **CASH FLOWS**

Cash flow generated from real estate operations represents the primary source of liquidity to service debt and to fund planned maintenance expenditures, tenant improvements and distributions to unitholders. Cash flow from operations is dependent upon occupancy levels, rental rates achieved, collection of rents, efficiencies in operations and the cost to lease, as well as other factors.

The following table details the changes in cash for the following periods:

For the year ended December 31,	2024	2023	% Change
Cash provided by operating activities	\$54,457	\$66,319	(17.9%)
Cash used in financing activities	(48,555)	(29,715)	63.4%
Cash used in investing activities	(5,283)	(39,038)	(86.5%)
Net change in cash	619	(2,434)	(125.4%)
Cash, beginning of period	7,278	9,712	(25.1%)
Cash, end of period	\$7,897	\$7,278	8.5%

Cash provided by operating activities for the year ended December 31, 2024, decreased to \$54.5 million from \$66.3 million in 2023 mainly due to working capital differences, coupled with increased interest expense in 2024.

Cash used in financing activities increased to \$48.6 million for the year ended December 31, 2024, from \$29.7 million in 2023 mainly due to higher repayments of mortgage debt in 2024.

Cash used in investing activities for the year ended December 31, 2024, decreased to \$5.3 million compared to cash used in investing activities of \$39.0 million in 2023 mainly due to the sale of Heritage Towne Centre in the second guarter of 2024.

## FUNDS FROM OPERATIONS AND ADJUSTED FUNDS FROM OPERATIONS

The Trust presents FFO and AFFO in accordance with the current definition of the REALPAC.

#### FUNDS FROM OPERATIONS AND ADJUSTED FUNDS FROM OPERATIONS

	Year E	Year Ended December 31,				
In thousands of dollars, except per unit amounts	2024	2023	% Change			
Net loss	(\$58,823)	(\$74,445)	(21.0%)			
Adjustments:						
Fair value losses on real estate properties <sup>1</sup>	117,873	135,433	(13.0%)			
Amortization of right-of-use assets	78	76	2.6%			
Payment of lease liabilities, net	(154)	(168)	(8.3%)			
Funds from operations – basic	58,974	60,896	(3.2%)			
Interest expense on convertible debentures	8,348	8,348	—%			
Funds from operations – diluted	\$67,322	\$69,244	(2.8%)			
Funds from operations – basic	\$58,974	\$60,896	(3.2%)			
Adjustments:						
Amortized stepped rents <sup>1</sup>	696	1,069	(34.9%)			
Normalized PCME	(25,000)	(25,000)	—%			
Adjusted funds from operations – basic	34,670	36,965	(6.2%)			
Interest expense on convertible debentures	8,348	8,348	—%			
Adjusted funds from operations – diluted	\$43,018	\$45,313	(5.1%)			
FUNDS FROM OPERATIONS PER UNIT						
Basic	\$0.92	\$0.95	(3.2%)			
Diluted <sup>2</sup>	\$0.80	\$0.82	(2.4%)			
ADJUSTED FUNDS FROM OPERATIONS PER UNIT						
Basic	\$0.54	\$0.58	(6.9%)			
Diluted <sup>2</sup>	\$0.51	\$0.54	(5.6%)			
WEIGHTED AVERAGE UNITS OUTSTANDING (IN THOUSANDS)						

1. Includes respective adjustments included in net income from equity-accounted investment.

2. Includes the dilutive impact of convertible debentures and presented on a cash settlement basis for consistency with industry practice for calculating FFO and AFFO.

64,279

84,663

64,249

84,633

Basic

Diluted <sup>2</sup>

—% —%

## ADJUSTED CASH FLOW FROM OPERATIONS

The Trust presents ACFO in accordance with the current definition of the REALPAC.

# ADJUSTED CASH FLOW FROM OPERATIONS

For the year ended December 31,	2024	2023	% Change
Cash provided by operating activities	\$54,457	\$66,319	(17.9%)
Adjustments:			
Adjustment to working capital changes for ACFO <sup>1</sup>	1,261	(1,513)	(183.3%)
Normalized PCME	(25,000)	(25,000)	—%
Actual additions to tenant incentives and leasing commissions	5,516	10,937	(49.6%)
Amortization of deferred financing costs	(2,547)	(1,697)	50.1%
Payment of lease liabilities, net	(154)	(168)	(8.3%)
ACFO from equity-accounted investment	1,367	1,410	(3.0%)
Adjusted cash flow from operations – basic	34,900	50,288	(30.6%)
Interest expense on convertible debentures	8,348	8,348	—%
Adjusted cash flow from operations – diluted	\$43,248	\$58,636	(26.2%)
Adjusted cash flow from operations – basic	\$34,900	\$50,288	(30.6%)
Distributions declared	19,285	15,420	25.1%
Excess ACFO over distributions declared	\$15,615	\$34,868	(55.2%)

1. See Adjustment to Working Capital Changes for ACFO below.

The following table provides a breakdown of the working capital changes, not indicative of sustainable cash flows available for distribution, which have been excluded in the calculation of ACFO:

### ADJUSTMENT TO WORKING CAPITAL CHANGES FOR ACFO

For the year ended December 31,	2024	2023	% Change
Development accruals	\$2,082	\$188	1,007.4%
Prepaid realty taxes and insurance	(445)	(419)	6.2%
Interest payable and receivable	91	(429)	(121.2%)
Insurance claims	(467)	(853)	(45.3%)
Adjustment to working capital changes for ACFO	1,261	(1,513)	(183.3%)
Net change in non-cash operating assets and liabilities as per the financial statements	(4,149)	11,573	(135.9%)
Net working capital changes included in ACFO	(\$2,888)	\$10,060	(128.7%)

In the calculation of ACFO, the Trust makes an adjustment for certain working capital items that are not considered indicative of sustainable economic cash flows available for distribution. Examples include working capital changes related to development, prepaid realty taxes and insurance, interest payable and receivable, payments and proceeds from insurance claims, rent received in advance, and transaction cost accruals relating to acquisitions and dispositions of investment properties.

ACFO continues to include the impact of fluctuations from normal operating working capital, such as changes to net rent receivable from tenants, trade accounts payable and accrued liabilities.

Management analyzes working capital quarterly through a detailed review of all the working capital balances at the transactional level contained within each general ledger account. Significant individual transactions are reviewed based on management's experience and knowledge of the business, to identify those having seasonal fluctuations if related to sustainable operating cash flows or those transactions that are not related to sustainable operating cash flows.

#### **DISTRIBUTIONS TO UNITHOLDERS**

The Trust's primary business goal is to accumulate a Canadian portfolio of high-quality real estate assets and then deliver the benefits of such real estate ownership to unitholders.

The Trust expects to distribute to its unitholders in each year an amount not less than the Trust's taxable income for the year, as calculated in accordance with the *Income Tax Act* (Canada) ("the Act"). The Trust's monthly distribution to unitholders in 2024 was \$0.02 representing \$0.24 per unit on an annualized basis.

The Trust expects to distribute to its unitholders in each year an amount not less than the Trust's taxable income for the year, as calculated in accordance with the Act. As a result of the increase in 2024 taxable income generated primarily from the sale of Heritage Towne Centre, the Trustees declared a special distribution of \$0.06 per unit. The distribution was payable in units (\$0.053 per unit) and cash (\$0.007 per unit) to all unitholders of record as at December 31, 2024. On the 64,292,073 units outstanding as at December 31, 2024, the Trust distributed 616,180 units valued at \$3.41 million, and accrued \$0.45 million at December 31, 2024, payable in cash on January 15, 2025.

Immediately following the issuance of the special distribution units, the units were consolidated such that each unitholder held the same number of units after the consolidation as each unitholder held prior to the issuance of the special distribution units.

In determining the annual level of distributions to unitholders, the Trust looks at forward-looking cash flow information, including forecasts and budgets, and the future prospects of the Trust. The Trust does not consider periodic cash flow fluctuations resulting from items such as the timing of property operating costs, property tax instalments or semiannual debenture interest payments in determining the level of distributions to unitholders in any particular quarter. Additionally, in establishing the level of cash distributions to the unitholders, the Trust considers the impact of, among other items, the future growth in IPP, the impact of future acquisitions and capital expenditures, and leasing costs. As a result, the Trust compares distributions to AFFO to ensure sufficient funds are retained for reinvestment.

The following is an analysis of 2024 monthly distributions:
---

Payment Date	<b>Distribution Per Unit</b>	<b>Cash Distribution</b>	<b>Unit Distribution</b>	<b>Total Distribution</b>
February 15, 2024	\$0.02	\$1,274	\$12	\$1,286
March 15, 2024	0.02	1,275	12	1,287
April 15, 2024	0.02	1,275	13	1,288
May 15, 2024	0.02	1,275	11	1,286
June 14, 2024	0.02	1,275	10	1,285
July 15, 2024	0.02	1,275	11	1,286
August 15, 2024	0.02	1,275	11	1,286
September 16, 2024	0.02	1,274	11	1,285
October 15, 2024	0.02	1,274	11	1,285
November 15, 2024	0.02	1,274	10	1,284
December 16, 2024	0.02	1,275	10	1,285
December 31, 2024	0.02	1,275	9	1,284
December 31, 2024 (special)	0.060	450	3,408	3,858
2024 total		\$15,746	\$3,539	\$19,285
2023 total for same period		\$15,198	\$222	\$15,420

# **PAYOUT RATIOS**

For the year ended December 31,	2024	2023
FFO payout ratio	32.6%	25.3%
AFFO payout ratio	55.6%	41.4%
ACFO payout ratio	55.6%	30.8%
FFO payout ratio excluding special distribution	26.1%	25.3%
AFFO payout ratio excluding special distribution	44.4%	41.4%
ACFO payout ratio excluding special distribution	44.4%	30.8%

# FOURTH QUARTER OVERVIEW

For the three months ended December 31,	2024	2023	% Change
Revenue from real estate properties	\$67,437	\$65,857	2.4%
Property operating expenses	(19,757)	(18,292)	8.0%
Property taxes	(11,918)	(11,896)	0.2%
Property management fees	(2,286)	(2,260)	1.2%
Net operating income	33,476	33,409	0.2%
Interest expense	(16,420)	(17,173)	(4.4%)
General and administrative	(927)	(873)	6.2%
Other items	2	(8)	(125.0%)
Fair value losses on real estate properties	(48,851)	(42,880)	13.9%
Net loss from equity-accounted investment	(2,673)	(270)	890.0%
Net loss	(\$35,393)	(\$27,795)	N/A
Net loss per unit – basic	(\$0.55)	(\$0.43)	N/A
Net loss per unit – diluted <sup>1</sup>	(\$0.55)	(\$0.43)	N/A
Funds from operations per unit – basic	\$0.26	\$0.24	8.3%
Funds from operations per unit – diluted	\$0.22	\$0.21	4.8%
Adjusted funds from operations per unit – basic	\$0.16	\$0.15	6.7%
Adjusted funds from operations per unit – diluted	\$0.15	\$0.14	7.1%

1. The calculation of net loss per unit – diluted excludes the impact of the convertible debentures for the three months ended December 31, 2024, and 2023, as their inclusion would be anti-dilutive.

Revenue from real estate properties includes contracted rent from tenants along with recoveries of property expenses. Revenue for the three months ended December 31, 2024, increased 2.4% to \$67.4 million from \$65.9 million for the same period in 2023. The increase in revenue is due to improvements in basic rents, and decreased vacancy costs across all three asset classes.

#### The following is an analysis of revenue from real estate properties by revenue type:

For the three months ended December 31,	2024	2023	Variance
Rental revenue	\$40,330	\$40,222	\$108
CAM recoveries	15,117	13,087	2,030
Property tax and insurance recoveries	9,207	9,782	(575)
Other revenue and lease cancellation fees	1,688	1,608	80
Parking revenue	1,451	1,384	67
Amortized rents	(356)	(226)	(130)
	\$67,437	\$65,857	\$1,580

Property operating expenses for the three months ended December 31, 2024, increased 8.0% to \$19.8 million from \$18.3 million for the same period in 2023. This increase is primarily due to increased repairs and maintenance expenses compared to 2023.

Net operating income for the three months ended December 31, 2024, increased 0.2% as compared to 2023. This increase was the result of increases in basic rent in 2024 in the office and industrial asset classes, offset by the sale of Heritage Towne Centre in the second quarter of 2024.

Interest expense for the three months ended December 31, 2024, decreased 4.4% to \$16.4 million from \$17.2 million for the same period in 2023. This decrease is primarily due to lower interest rates on both variable and new fixed rate debt on a year-over-year basis, coupled with a \$28.8 million decline in overall debt levels on a year-over-year basis.

Fair value losses for the three months ended December 31, 2024, were \$48.9 million, compared to fair value losses of \$42.9 million for the three months ended December 31, 2023. The following fair value adjustments by segment have been recorded during the quarter:

For the three months ended December 31,	2024	2023
Retail – enclosed regional centres	(\$7,015)	(\$459)
Retail – community strip centres	(14,563)	(4,083)
Office	(27,432)	(41,045)
Industrial	159	2,707
	(\$48,851)	(\$42,880)

The Trust's net loss for the three months ended December 31, 2024, was \$35.4 million compared to a net loss of \$27.8 million for the three months ended December 31, 2023. The change of \$7.6 million is largely the result of fair value changes.

The Trust's basic FFO for the three months ended December 31, 2024, was \$16.5 million (\$0.26 per unit) compared to \$15.7 million (\$0.24 per unit) for the same three months ended December 31, 2023. This represents an increase of \$0.8 million (\$0.02 per unit), stemming largely from lower interest expense.

The Trust has the following occupancy statistics for the quarter:

	December 31, 2024	September 30, 2024	% Change
OCCUPANCY			
Retail	94.7%	94.0%	0.7%
Office	86.9%	86.5%	0.5%
Industrial	91.2%	91.0%	0.2%
	91.2%	90.7%	0.6%

# NET OPERATING INCOME BY ASSET TYPE

For the three months ended December 31,	2024	2023	% Change
Enclosed regional centres	\$12,476	\$12,220	2.1%
Community strip centres	5,624	6,052	(7.1%)
Subtotal – retail	18,100	18,272	(0.9%)
Single-/dual-tenant buildings	12,358	12,454	(0.8%)
Multi-tenant buildings	2,222	2,155	3.1%
Subtotal – office	14,580	14,609	(0.2%)
Industrial	796	528	50.8%
Net operating income	\$33,476	\$33,409	0.2%

#### **NET OPERATING INCOME – SAME ASSETS**

For the three months ended December 31,	2024	2023	Variance	% Change
Enclosed regional centres (retail)	\$12,337	\$12,205	\$132	1.1%
Community strip centres (retail)	5,356	5,116	240	4.7%
Single-/dual-tenant buildings (office)	12,367	12,205	162	1.3%
Multi-tenant buildings (office)	2,307	2,223	84	3.8%
Industrial properties	783	516	267	51.7%
Net operating income – same assets	33,150	32,265	885	2.7%
Area under development	103	—	103	—%
Real estate properties held for development/held for sale/sold	253	925	(672)	(72.6%)
Lease cancellation fees	163	451	(288)	(63.9%)
Stepped rents	(193)	(232)	39	(16.8%)
Net operating income per the statement of income	\$33,476	\$33,409	\$67	0.2%

# LEASING ACTIVITY

The table below provides a summary of the leasing activity for the three months ended December 31, 2024:

For the three months ended December 31, 2024	Enclosed Regional Centres	Community Strip Centres	Single-/ Dual-Tenant Buildings	Multi- Tenant Buildings	Industrial Properties	Total Portfolio
Opening vacancy (SF)	222,991	23,942	105,987	332,612	25,448	710,980
Opening occupancy	92.6%	97.8%	95.3%	66.9%	91.0%	90.7%
EXPIRING LEASES:						
Square feet	80,458	16,925	1,466	24,277	4,405	127,531
Average contract rent per SF	\$19.63	\$27.48	\$24.00	\$18.24	\$8.87	\$20.07
EARLY TERMINATIONS:						
Square feet	16,840	1,859	1,441	7,147	_	27,287
Average contract rent per SF	\$17.32	\$33.00	\$17.00	\$12.34	\$—	\$17.06
RENEWALS:						
Square feet	(63,915)	(16,925)	_	(17,190)	(1,166)	(99,196)
Average contract rent per SF	\$22.70	\$30.76	\$—	\$16.06	\$5.50	\$22.72
Retention rate	79%	100%	—%	71%	26%	78%
NEW LEASING:						
Square feet	(56,700)	(7,495)	(850)	(29,030)	(3,819)	(97,894)
Average contract rent per SF	\$30.98	\$25.44	\$—	\$13.14	\$13.00	\$24.29
Ending vacancy (SF)	199,674	18,306	108,044	317,816	24,868	668,708
Ending occupancy	93.4%	98.3%	95.2%	68.4%	91.2%	91.2%

# PART IV

# BALANCE SHEET AND REAL ESTATE OVERVIEW

The carrying value of the Trust's real estate properties decreased to \$2.2 billion at December 31, 2024 (December 31, 2023 – \$2.3 billion). Income producing properties were affected by additions from the Trust's capital investment programs (including PCME and completed development), which were offset by property dispositions and fair value changes.

The following table presents the Trust's summarized balance sheets as at December 31, 2024, 2023, and 2022.

	December 31,	December 31,	December 31,
As at	2024	2023	2022
ASSETS			
Real estate properties	\$2,150,073	\$2,254,642	\$2,337,805
Other assets	4,490	7,755	11,734
Working capital	11,488	10,567	16,936
Cash	7,897	7,278	9,712
Total assets	\$2,173,948	\$2,280,242	\$2,376,187
LIABILITIES AND UNITHOLDERS' EQUITY			
Mortgages payable	\$959,285	\$1,014,986	\$1,051,502
Convertible debentures	154,106	151,898	149,835
Bank indebtedness and Morguard loan payable	103,079	78,737	55,622
Lease liabilities	16,587	16,383	16,551
Total Debt	1,233,057	1,262,004	1,273,510
Working capital and other liabilities	56,664	57,053	51,849
Unitholders' equity	884,227	961,185	1,050,828
Total liabilities and unitholders' equity	\$2,173,948	\$2,280,242	\$2,376,187

#### **PROPERTIES UNDER DEVELOPMENT**

The Trust's development program consists of projects identified by management to create additional long-term value for the Trust's real estate portfolio and align with the long-term strategic objectives. These may include development projects to expand leasable area, redevelopment of an existing area and retrofit opportunities. The following is a list of development projects:

### **DEVELOPMENT PROJECTS**

	Portfolio	Estimated GLA	Estimated Project Cost	Spend to Date	Estimated Completion Date	Comments
<b>RETAIL</b> St. Laurent Centre	Enclosed regional centres	_	\$6,400	\$328	Q1 2026	Mall remerchandising
St. Laurent Centre	Enclosed regional centres	76,000	TBD	\$—	TBD	Anchor tenant remerchandising of portion of former Sears space
Cambridge Centre	Enclosed regional centres	69,000	TBD	—	TBD	Anchor tenant remerchandising of former Sears space
<b>OFFICE</b> Rice Howard Place	Multi-tenant buildings	_	6,244	4,748	Q4 2025	Exterior podium enhancement and interior common area/food hall improvements
Developme	nt projects	145,000	\$12,644	\$5,076		

The Trust has commenced phase one of its remerchandising development project at St. Laurent in Ottawa, Ontario intended to strengthen the retailer mix, and promote longer term growth through targeted investment in discerning retailers. The remerchandising plan has a budget of approximately \$6.4 million and is expected to take 12 to15 months to complete.

The Trust has commenced a development project at its 20% interest in Rice Howard Place in Edmonton, Alberta to replace the existing podium level granite facade, signage bands and storefronts with more modern finishes, refresh the interior common areas, relocate the existing concourse food court to the main floor retail areas, and construct a new tenant fitness centre, staff lounge and conference centre.

The Trust is also advancing an application for site plan approval on the vacant land adjacent to St. Laurent, seeking approval for a 28-storey residential tower with approximately 309 units. This site plan represents phase 1 of the Trust's residential development of the land. The site plan approval process is expected to take approximately 18 months at an estimated cost of \$1.15 million.

The Trust has submitted a development application to redevelop Burquitlam Plaza in Coquitlam, BC. The proposal calls for six residential towers with as many as 2,175 units, along with approximately 85,000 square feet of commercial space.

# DEVELOPMENT PROJECTS – COMPLETED IN 2024 AND 2023

			GLA			Total		
	Portfolio	Re- developed	Adjustment <sup>1</sup>	Income Producing	Completion Date	Project Cost	Occupancy % <sup>2</sup>	Comments
RETAIL								
Heritage Towne Centre	Community strip centres	34,284	24	34,308	Q1 2023	\$2,714	100.0%	Anchor tenant remerchandising of former Home Outfitters space for Team Town Sports
Pine Centre Mall	Enclosed regional centres	1,600	_	1,600	Q2 2023	370	100.0%	Anchor tenant remerchandising of former Sears space phase 5
Pine Centre Mall	Enclosed regional centres	38,850	546	39,396	Q3 2023	22,547	100.0%	Anchor tenant remerchandising of former Lowe's space for Save-On- Foods
Pine Centre Mall	Enclosed regional centres	13,593	1,780	15,373	Q2 2024	4,398	100.0%	Anchor tenant remerchandising of former Sears space phase 6
		88,327	2,350	90,677		\$30,029		

1. GLA adjustment due to reconfiguration caused by change in use.

2. Represents occupied GLA for development projects as a percentage of total GLA for development projects.

# PART V

# LIQUIDITY AND CAPITAL RESOURCES

# DEBT AND LEVERAGE METRICS

For the year ended December 31,	2024	2023	% Change
Interest coverage ratio <sup>1</sup>	1.93	2.00	(3.5%)
Debt service coverage ratio <sup>1</sup>	1.32	1.29	2.3%
Debt to assets ratio <sup>1</sup>	56.7%	55.3%	2.5%
Weighted average rate on fixed rate mortgages	4.7%	4.3%	9.3%
Weighted average rate on all mortgages	4.8%	4.9%	(2.0%)
Average term to maturity on mortgages (years)	3.0	3.1	(3.2%)
Unencumbered assets to unsecured debt	114.1%	145.5%	(21.6%)
Unencumbered assets	\$221,290	\$231,370	(4.4%)
Unsecured debt	\$194,000	\$159,000	22.0%
Line of credit availability	\$72,694	\$93,796	(22.5%)

1. See calculations below and on following page.

# **COVERAGE RATIOS**<sup>1</sup>

For the year ended December 31,	2024	2023	% Change
Net operating income	\$131,643	\$129,096	2.0%
General and administrative expenses	(3,759)	(3,856)	(2.5%)
Other income	20	11	81.8%
Net operating income adjusted for items noted above (A)	\$127,904	\$125,251	2.1%
Interest expense	\$68,776	\$64,187	7.1%
Less amortization of deferred financing costs – mortgages	(1,757)	(956)	83.8%
Less amortization of deferred financing costs - convertible debentures	(801)	(749)	6.9%
Interest expense net of deferred financing costs (B)	\$66,218	\$62,482	6.0%
Interest coverage ratio (A)/(B)	1.93	2.00	(3.5%)
Principal instalment repayments	\$30,721	\$34,372	(10.6%)
Interest expense net of deferred financing costs	66,218	62,482	6.0%
Debt service (C)	\$96,939	\$96,854	0.1%
Debt service coverage ratio (A)/(C)	1.32	1.29	2.3%

1. Calculated on a proportionate share basis.

# DEBT TO ASSETS RATIO

As at December 31,	2024	2023	% Change
Total assets as per financial statements	\$2,173,948	\$2,280,242	(4.7%)
Plus accumulated amortization of furniture, fixtures and equipment	1,256	1,256	—%
Plus accumulated amortization of right of use asset	485	408	18.9%
Gross book value of total assets (A)	2,175,689	2,281,906	(4.7%)
Mortgages payable	959,285	1,014,986	(5.5%)
Convertible debentures	154,106	151,898	1.5%
Lease liabilities	16,587	16,383	1.2%
Bank indebtedness	68,079	78,737	(13.5%)
Morguard loan payable	35,000	—	—%
Total net debt (B)	1,233,057	1,262,004	(2.3%)
Debt to assets ratio (B)/(A)	56.7%	55.3%	2.5%

#### **DEBT STRATEGY**

The Trust's long-term debt strategy involves the use of three forms of debt: conventional property-specific secured mortgages or bonds, unsecured convertible debentures and secured floating-rate bank financing. The Trust's objective is to ensure that capital resources are readily available to meet obligations as they become due, to complete its approved capital expenditure program and to take advantage of attractive acquisitions as they arise.

The Trust is limited by its Declaration of Trust to an overall indebtedness ratio of 65% of the gross book value of the Trust's total assets determined in accordance with IFRS. The debt limitations are in relation to the assets of the Trust in aggregate. There are no individual property debt limitations or constraints imposed by the Declaration of Trust.

The Trust's current operating strategy involves maintaining debt levels in the range of approximately 50 to 55% of the gross book value of total assets. Management is monitoring the debt ratio, which, despite recent reductions in total debt, has increased as a result of fair value changes on the Trust's real estate properties. Accordingly, the Trust does not generally repay maturing debt from cash flow, but rather with proceeds from refinancing such debt or financing unencumbered properties, and raising new equity or recycling equity through property dispositions to finance investment activities.

The Trust has a revolving loan agreement with Morguard that provides for borrowings or advances of up to \$75.0 million, which is interest-bearing at the lender's borrowing rate and due on demand subject to available funds. This loan agreement is meant to provide short-term financing and investing options.

### DEBT STRUCTURE

As at December 31,	2024	% Change	2023	% Change		
Conventional secured mortgages payable	\$875,137	70.7%	\$852,573	67.3%		
Unsecured convertible debentures	155,883	12.6%	154,476	12.2%		
Lease liabilities	16,587	1.3%	16,383	1.3%		
Gross fixed rate debt	1,047,607	84.6%	1,023,432	80.8%		
Conventional secured mortgages payable	87,885	7.1%	165,161	13.0%		
Secured floating rate bank financing	68,079	5.5%	78,737	6.2%		
Unsecured floating rate loan payable	35,000	2.8%	_	—%		
Gross variable rate debt	190,964	15.4%	243,898	19.2%		
Gross debt	1,238,571	100.0%	1,267,330	100.0%		
Less deferred financing costs:						
Mortgages	(3,737)		(2,748)			
Convertible debentures	(1,777)		(2,578)			
Net debt	\$1,233,057		\$1,262,004			

### **MORTGAGES PAYABLE**

The following table details the refinancing activities completed during the year ended December 31, 2024:

Maturity Date	Asset Type	Location	Expiring Interest Rate	New Interest Rate	Term (Years)	Expiring Mortgage	Mortgage Proceeds Notes
January 21, 2024	Retail	Red Deer, AB	5.97%	—%	_	\$2,393	\$— (a)
April 1, 2024	Office	Ottawa, ON	3.50%	7.75%	3.0	12,000	8,500
June 25, 2024	Retail	Prince George, BC	7.47%	5.82%	5.0	65,098	75,000
August 1, 2024	Office	Ottawa, ON	7.89%	7.05%	1.0	25,647	25,647
September 1, 2024	Retail	Cambridge, ON	4.06%	5.16%	5.0	46,001	41,000
September 1, 2024	Retail	Cambridge, ON	4.27%	6.27%	0.5	17,500	17,500
October 31, 2024	Office	Calgary, AB	6.69%	6.20%	2.0	94,885	87,885 (b)
November 1, 2024	Office	St. Laurent, PQ	2.89%	6.06%	0.3	35,364	35,364
Weighted averages	and tota	al	5.82%	6.06%	2.8	\$298,888	\$290,896

(a) Represents a subsequent payment from a mortgage renewed in 2023.

(b) Maturing and new interest rates are variable (CORRA).

### **DEBT MATURITY PROFILE**

Management attempts to stagger the maturities of the Trust's fixed-rate debt with the general objective of achieving even annual maturities over a long-term horizon. The intention of this strategy is to reduce the Trust's exposure to interest rate fluctuations in any one period.

The Trust maintains mortgages with banks (41.7%), insurance companies (30.5%) and pension funds (27.8%) to reduce its exposure to any one lending group.

The following tables outline the debt payments as at December 31, 2024, together with the weighted average contractual rate on debt maturing in the years indicated. Also highlighted is the Trust's up-financing opportunity in relation to the fair value of encumbered properties relative to their respective maturing debt.

### AGGREGATE MATURITIES

Year	Mortgage Maturity Payments	Scheduled Principal Repayments	Total Mortgages Payable	Debentures Payable	Bank Indebtedness	Revolving Loan	Lease Liabilities	Total Debt
2025	\$184,876	\$32,548	\$217,424	\$—	\$68,079	\$35,000	\$161	\$320,664
2026	178,467	28,722	207,189	159,000	—	—	172	366,361
2027	194,170	12,959	207,129	—	—	—	184	207,313
2028	39,570	11,156	50,726	—	—	—	189	50,915
2029	101,682	8,845	110,527	—	—	—	121	110,648
Thereafter	151,041	18,986	170,027	_			15,760	185,787
	\$849,806	\$113,216	\$963,022	\$159,000	\$68,079	\$35,000	\$16,587	\$1,241,688

### **INTEREST RATES**

Year	Mortgages Payable	Debentures Payable	Bank Indebtedness	Revolving Loan	Lease Liabilities	Total Debt
2025	4.70%	—%	5.95%	5.35%	—%	5.07%
2026	4.77%	5.25%	—%	—%	—%	4.98%
2027	5.73%	—%	—%	—%	—%	5.73%
2028	5.31%	—%	—%	—%	7.50%	5.33%
2029	5.59%	—%	—%	—%	—%	5.59%
Thereafter	3.49%	—%	—%	—%	6.22%	3.69%
	4.82%	5.25%	5.95%	5.35%	6.24%	4.97%

### FAIR VALUE OF ENCUMBERED PROPERTIES RELATIVE TO MATURING DEBT

Year	Mortgage Maturity Payments	Scheduled Principal Repayments	Total	Fair Value of Encumbered Assets	Leverage
2025	\$184,876	\$4,491	\$189,367	\$392,240	48.3%
2026	178,467	19,590	198,057	378,350	52.3%
2027	194,170	17,451	211,621	425,200	49.8%
2028	39,570	5,386	44,956	73,300	61.3%
2029	101,682	13,221	114,903	256,800	44.7%
Thereafter	151,041	53,077	204,118	295,850	69.0%
	\$849,806	\$113,216	\$963,022	\$1,821,740	52.9%

The scheduled principal repayments above represent the payments assigned to each particular year which are tied to the maturities for that year. Given current real estate values, the Trust has an opportunity to increase financing as certain debt matures and still maintain the targeted loan-to-value ratio in the range of 50 to 55%.

### **CREDIT FACILITIES**

As at December 31, 2024, the Trust has secured floating rate bank financing availability totalling \$101.4 million, which renews annually and is secured by fixed charges on specific properties owned by the Trust. The bank credit agreements include certain restrictive covenants and undertakings by the Trust. As at December 31, 2024, the Trust was in compliance with all covenants and undertakings.

The Trust's liquidity is defined and presented as follows:

### LIQUIDITY

Availability of bank lines of credit Availability of Morguard loan payable Availability	\$101,350	¢102 500
		\$102,500
Availability	75,000	75,000
	176,350	177,500
Other deductions and adjustments	(577)	(4,967)
Bank indebtedness outstanding	(68,079)	(78,737)
Morguard loan payable outstanding	(35,000)	
Subtotal	72,694	93,796
Cash	7,897	7,278
Liquidity	\$80,591	\$101,074

### **COVENANTS**

The Trust has various financial covenants in relation to various outstanding debt instruments and facilities including debt to asset and debt service coverage ratios. As at December 31, 2024, and 2023, the Trust was in compliance with those covenants.

### **CONVERTIBLE DEBENTURES**

On December 7, 2021, the Trust issued \$159.0 million principal amount of 5.25% convertible unsecured subordinated debentures ("Convertible Debentures"), maturing on December 31, 2026 ("the Maturity Date"). Interest is payable semi-annually, not in advance, on June 30 and December 31 of each year.

The Convertible Debentures, with the exception of the value assigned to the holders' conversion option, have been recorded as debt on the consolidated balance sheets.

**Conversion Rights:** Each Convertible Debenture is convertible into freely tradable units of the Trust, at the option of the holder, exercisable at any time prior to the close of business on the last business day preceding the Maturity Date at a conversion price of \$7.80 per unit, being a rate of approximately 128.2051 units per thousand principal amount of Convertible Debentures, subject to adjustment.

**Redemption Rights:** Each Convertible Debenture is redeemable at any time from January 1, 2025, to the close of business on December 31, 2025, in whole or in part, on at least 30 days' prior notice at a redemption price equal to par plus accrued and unpaid interest, at the Trust's sole option, provided that the weighted average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days prior to the date on which the notice of redemption is given is not less than 125% of the Conversion Price.

From January 1, 2026, to the close of business on December 31, 2026, the Convertible Debentures are redeemable, in whole or in part, at par plus accrued and unpaid interest, at the Trust's sole option.

**Repayment Options Payment on Redemption or Maturity:** The Trust may satisfy the obligation to repay the principal amount of the Convertible Debentures, in whole or in part, by delivering units of the Trust. In the event that the Trust elects to satisfy its obligation to repay principal with units of the Trust, the number of units issued is obtained by dividing the principal amount of the Convertible Debentures by 95% of the weighted average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days prior to the date fixed for redemption or the Maturity Date, as applicable.

Interest Payment Election: The Trust may elect, subject to applicable regulatory approval, to issue and deliver units of the Trust to the Debenture Trustee in order to raise funds to pay interest on the Convertible Debentures, in which event the holders of the Convertible Debentures will be entitled to receive a cash payment equal to the interest payable from the proceeds of the sale of such units.

### **CONTRACTUAL MATURITIES**

The contractual maturities and repayment obligations of the Trust's financial liabilities for upcoming periods as at December 31, 2024, are as follows:

	2025	2026	2027	2028	2029	Thereafter	Total
Mortgages payable	\$217,424	\$207,189	\$207,129	\$50,726	\$110,527	\$170,027	\$963,022
Mortgage interest	34,741	30,521	15,668	12,488	75,114	9,020	177,552
Convertible debentures	_	159,000	_	_	_	_	159,000
Convertible debentures interest	8,348	8,348	_	_	_	_	16,696
Bank indebtedness	68,079	_	_	_	_	_	68,079
Accounts payable and accrued liabilities	54,275	_	_	_	_	_	54,275
Lease liabilities	1,191	1,191	1,191	1,184	1,105	38,859	44,721
	\$419,058	\$406,249	\$223,988	\$64,398	\$186,746	\$217,906	\$1,518,345

# PART VI

### **RISKS, UNCERTAINTIES AND OTHER ITEMS**

### **RISKS AND UNCERTAINTIES**

An investment in securities of the Trust involves significant risks. Investors should consider carefully the risks described below, the other information described elsewhere in this MD&A (as updated by any subsequent interim MD&A) and those risks set out in the Trust's Annual Information Form ("AIF") for the year ended December 31, 2024, dated February 2025, before making a decision to buy securities of the Trust. If any of the following or other risks occur, the Trust's business, prospects, financial condition, financial performance and cash flows could be materially adversely affected. In that case, the trading price of securities of the Trust could decline, and investors could lose all or part of their investment in such securities. There is no assurance that risk management steps taken will avoid future loss due to the occurrence of the risks described below or other unforeseen risks.

The Trust is supported by contracted property management, leasing services, capital expenditure administration, information system services activities and risk management administration. The choice to contract for property management provides the Trust with a day-to-day operating platform that is both "best-in-class" and cost effective. Property management and other services are delivered through a management agreement with MIL. MIL also provides advisory and management services to institutional and other investors not related to Morguard or to the Trust.

The following are business risks the Trust expects to face in the normal course of its operations and management's strategy to reduce the potential impact.

#### **Operating Risk**

Real estate has a high fixed cost associated with ownership, and income lost due to vacancies cannot easily be minimized through cost reduction.

Tenant retention and leasing vacant units are critical to maintaining occupancy levels. Through well-located and professionally managed properties, management seeks to increase tenant loyalty and become the landlord of choice. The Trust reduces operating risk through diversification of its portfolio by tenants, lease maturities, product and location.

Shifting consumer preferences toward e-commerce may result in a decrease in the demand for physical space by retail tenants. The failure of the Trust to adapt to changes in the retail landscape, including finding new tenants to replace any lost income stream from existing tenants that reduce the amount of physical space they lease from the Trust could adversely affect the Trust's financial performance.

Certain significant expenditures, including property taxes, maintenance costs, mortgage payments, insurance costs and related charges, must be made throughout the period of ownership of real property regardless of whether a property is producing any income. If the Trust is unable to meet mortgage payments on any property, losses could be sustained as a result of the mortgagee's exercise of its rights of foreclosure or of sale.

The Trust is also subject to utility and property tax risk relating to increased costs that the Trust may experience as a result of higher resource prices, as well as its exposure to significant increases in property taxes. There is a risk that property taxes may be raised as a result of revaluations of municipal properties and their adherent tax rates. In some instances, enhancements to properties may result in a significant increase in property assessments following a revaluation. Additionally, utility expenses, mainly consisting of natural gas, water and electricity service charges, have been subject to considerable price fluctuations over the past several years. Commercial leases, which generally are "net" leases, allow a landlord to recover expenditures, from its tenants.

The Trust currently relies on third-party vendors, developers, co-owners and strategic partners to provide the Trust with various services or to complete projects. The lack of an effective process for developing joint venture arrangements or for contract tendering, drafting, review, approval and monitoring may pose a risk for the Trust. The Trust may not be able to negotiate contract terms, service levels and rates that are optimal for the Trust. In addition, co-owners or joint venture partners may fail to fund their share of capital, may not comply with the terms of any governing agreements or may incur reputational damage which could negatively impact the Trust. Inefficient,

ineffective or incomplete vendor management/partnership strategies, policies and procedures could impact the Trust's reputation, operations and/or financial performance.

In connection with the prudent management of its properties, the Trust makes significant property capital investments (for example, to upgrade and maintain building structure, parking garages, roofing, and electrical and mechanical systems). The Trust commissioned building condition reports in connection with the acquisition of each of its properties and has committed to a multi-year property capital investment plan based on the findings of such reports. The Trust continually monitors its properties to ensure appropriate and timely capital repairs and replacements are carried out in accordance with its property capital investment programs. The Trust requires sufficient capital to carry out its planned property capital investment and repair and refurbishment programs to upgrade its properties or it could be exposed to operating business risks arising from structural failure, electrical or mechanical breakdowns, fire or water damage, etc., which may result in significant loss of earnings to the Trust.

### Pandemic or Epidemic Risks

Pandemic or epidemic risks may at various times lead to prolonged voluntary and mandatory building closures, business closures, government restrictions on travel, movement and gatherings, quarantines, curfews, self-isolation and physical distancing. The impact of these measures may lead to a general slowdown of economic activity and may disrupt workforce and business operations in North America and other parts of the world. Such occurrences could have a material adverse effect on the demand for real estate, the ability of tenants to pay rent and the debt and equity capital markets. The duration and impact of pandemic or epidemic closures are unknown, as is the efficacy of any government and central bank interventions. The permanence of recovery following such occurrences cannot be accurately predicted, nor can the impact on the Trust's business and operations, real estate valuations, securities, cash flows, results of operations and the Trust's ability to obtain additional financing or refinancing and ability to make distributions to unitholders.

Specifically, such enhanced risks associated with pandemic or epidemic closures may include, but are not limited to:

- a material reduction in rental revenue and related collections due to associated financial hardship, unemployment and non-essential business orders governing the complete or partial closure of certain businesses;
- b. a material increase in vacancy potentially caused by the resulting economic crisis, changes in consumer demand for businesses' products and services, changes in businesses' real estate requirements, and the inability of businesses to operate in the normal course or at all;
- c. uncertainty of real estate valuations resulting from the impact of potential decline in revenue and/or lack of market activity and demand for real estate;
- d. the negative impact on Canadian and global debt and equity capital markets, including both pricing and availability;
- e. the ability to access capital markets at a reasonable cost;
- f. the trading price of the Trust's securities;
- g. the impact of additional legislation, regulation, fiscal and monetary policy responses and other government interventions;
- h. uncertainty in delivering services due to illness, Trust or government-imposed isolation programs, restrictions on the movement of personnel, closures and supply chain disruptions;
- uncertainty associated with costs, delays and availability of resources required to complete major maintenance and expansion projects on time and on budget, and lease-up space following completion of development projects;
- j. adverse impacts on the creditworthiness of tenants and other counterparties; and
- k. Increased risk of cyber attacks due to remote working environments and increased reliance on information technology infrastructure.

The foregoing is not an exhaustive list of all risk factors.

Other outbreaks of pandemics and epidemics may have similar impacts on the Trust's business, operations, financial condition and ability to make distributions to unitholders.

### Property Development, Redevelopment and Renovation Risks

The Trust engages in development and intensification activities with respect to certain properties. It is subject to certain risks, including: (a) the availability and pricing of financing on satisfactory terms or availability at all; (b) the availability and timely receipt of zoning, occupancy, land use and other regulatory and governmental approvals; (c) the ability to achieve an acceptable level of occupancy upon completion; (d) the potential that the Trust may fail to recover expenses already incurred if it abandons redevelopment opportunities after commencing to explore them; (e) the potential that the Trust may expend funds on and devote management time to projects which are not completed; (f) construction or redevelopment costs of a project may exceed original estimates, possibly making the project less profitable than originally estimated, or unprofitable; (g) the time required to complete the construction or redevelopment of a project or to lease-up the completed project may be greater than originally anticipated, thereby adversely affecting cash flows and liquidity; (h) the cost and timely completion of construction (including risks beyond the Trust's control, such as weather, labour conditions or material shortages); (i) contractor and subcontractor disputes, strikes, labour disputes or supply disruptions; and (j) occupancy rates and rents of a completed project may not be sufficient to make the project profitable.

The above risks could result in substantial unanticipated delays or expenses and, under certain circumstances, could prevent the initiation of development activities or the completion of development activities once undertaken. In addition, development projects entail risks that investments may not perform in accordance with expectations and can carry an increased risk of litigation (and its accompanying risks) with contractors, subcontractors, suppliers, partners and others. Any failure by the Trust to effectively manage all development and intensification initiatives may negatively impact the reputation and financial performance of the Trust.

### **Current Economic Environment**

Concerns about the uncertainty over whether the economy will be adversely affected by inflation and the systemic impact of unemployment, volatile energy costs, geopolitical issues and the availability and cost of credit could contribute to increased market volatility and weakened business and consumer confidence. This difficult operating environment could adversely affect the Trust's ability to generate revenues, thereby reducing its operating income and earnings. It could also have a material adverse effect on the ability of the Trust's operators to maintain occupancy rates in the properties, which could harm the Trust's financial condition. If these economic conditions transpire, the Trust's tenants may be unable to meet their rental payments and other obligations owing to the Trust, which could have a material adverse effect on the Trust.

These conditions already exist in the Alberta office market (specifically Calgary), which has had vacancies in the range of 25 to 40% in recent years. The Trust earned approximately 43% of its office net operating income from Alberta in 2024, including its largest tenant overall.

Inflation could impact the Trust's future results, specifically on costs and expenses that are not recoverable from tenants.

### **Climate Change**

As an owner of real estate, the Trust is subject to various federal, provincial and municipal laws relating to environmental matters. Such laws provide that the Trust could be liable for the costs of removal of certain hazardous substances and remediation of certain hazardous locations. The failure to remove or remediate such substances or locations, if any, could adversely affect the Trust's ability to sell such real estate or to borrow using such real estate as collateral and could potentially also result in claims against the Trust. The Trust is not aware of any material non-compliance with environmental laws at any of its properties. The Trust is also not aware of any pending or threatened investigations or actions by environmental regulatory authorities in connection with any of its properties or any pending or threatened claims relating to environmental conditions at its properties.

The Trust will make the necessary capital and operating expenditures to ensure compliance with environmental laws and regulations. Although there can be no assurances, the Trust does not believe that costs relating to environmental matters will have a material adverse effect on the Trust's business, financial condition or results of operations. However, environmental laws and regulations may change and the Trust may become subject to more stringent environmental laws and regulations in the future. Compliance with more stringent environmental laws and regulations could have an adverse effect on the Trust's business, financial condition or results of operations.

Natural disasters and severe weather such as floods, blizzards and rising temperatures may result in damage to the Trust's properties. The extent of the Trust's casualty losses and loss in operating income in connection with such events is a function of the severity of the event and the total amount of exposure in the affected area.

The Trust has approximately one-quarter of its properties in Alberta with a high degree of concentration in Calgary, which is linked to the oil and gas industry. Concerns about climate change have played a role in the downturn of this industry. Continued focus on climate change by lobby and political groups will have lasting impacts on this sector. The Trust is exposed to risks associated with inclement winter weather, including increased need for maintenance and repair and/or energy costs at its properties. Any of these events might have a material adverse effect on the Trust's business, cash flows, financial condition and results of operations and ability to make distributions to unitholders.

The Morguard group has a sustainability program which helps the group structure efforts and act on environmental, social and governance risks and opportunities that are most important to its stakeholders. These major areas of focus are:

- decreasing energy and water use;
- reducing waste and emissions;
- creating excellence in energy and environmental management that result in green building certifications;
- collecting consistent data that tracks and validates its performance towards its objectives;
- reporting transparency;
- · engaging investors, employees and tenants to support its initiatives; and
- · driving new sustainability ideas and policies that align with this focus area.

### Interest Rate and Financing Risk

The Trust is exposed to financial risks that arise from its indebtedness, including fluctuations in interest rates. Interest rate risk is managed by financing debt at fixed rates with maturities scheduled over a number of years. At December 31, 2024, 84.6% of the Trust's debt was at fixed rates.

As outlined in "Part V – Liquidity and Capital Resources," the Trust has an ongoing requirement to access debt markets to refinance maturing debt as it comes due. There is a risk that lenders will not refinance such maturing debt on terms and conditions acceptable to the Trust or any terms at all.

The Declaration of Trust permits the Trust to incur indebtedness, provided that after giving effect to incurring or assuming any indebtedness the amount of all indebtedness of the Trust is not more than 65% of the gross book value of the Trust's total assets.

The following table provides the Trust's debt ratios compared to the borrowing limits established in the Declaration of Trust:

As at December 31,	<b>Borrowing Limits</b>	2024	2023
Fixed-rate debt to gross book value of total assets	N/A	47.9 %	44.6 %
Floating-rate debt to gross book value of total assets	15.0 %	8.8 %	10.7 %
Total indebtedness to gross book value of total assets	65.0 %	56.7 %	55.3 %

### Credit Risk

The Trust's primary business is the ownership and operation of retail, office and industrial properties. The income stream generated by tenants paying rent can be affected by general and local economic conditions and by a change in the credit and financial stability of tenants. Examples of local conditions that could adversely affect income include oversupply of space or reduced demand for rental space, the attractiveness of the Trust's properties compared to other space, and fluctuation in real estate taxes, insurance and other operating costs. The Trust may be adversely affected if tenants become unable to meet their financial obligations under their leases, including as a result of pandemic or epidemic closures and related financial conditions that impact their creditworthiness.

Retail shopping centres traditionally rely on anchor tenants (department stores, junior department stores or grocery stores) as a source of significant revenue and in terms of generating traffic for the centre. Accordingly, there is the risk that an anchor tenant will move out or experience failure, which could have a negative impact on the subject property.

### Lease Rollover Risk

Lease rollover risk arises from the possibility that the Trust may experience difficulty renewing leases as they expire or in re-leasing space vacated by tenants upon lease expiry. Management attempts to stagger the lease expiry profile so that the Trust is not faced with disproportionate amounts of space expiring in any one year. Management further mitigates this risk by maintaining a diversified portfolio mix by both asset type and province.

### Volatile Market Price for the Trust's Securities

The market price for the Trust's securities may be volatile and subject to wide fluctuations in response to numerous factors, many of which are beyond the Trust's control, including the following: (i) actual or anticipated fluctuations in the Trust's financial performance and future prospects; (ii) recommendations by securities research analysts; (iii) changes in the economic performance or market valuations of other issuers that investors deem comparable to the Trust; (iv) an addition to or departure of the Trust's executive officers; (v) sales or perceived sales of additional shares; (vi) significant acquisitions of business combinations, strategic partnerships, joint ventures or capital commitments by or involving the Trust or its competitors; (vii) news reports relating to trends, concerns, technological or competitive developments, regulatory changes and other related issues in the Trust's industry or target markets; (viii) liquidity of the Trust's securities; (ix) prevailing interest rates; (x) the market price of other Trust securities; (xi) a decrease in the amount of distributions declared and paid by the Trust; and (xii) general economic conditions.

Financial markets have, in recent years, experienced significant price and volume fluctuations that have particularly affected the market prices of securities of issuers and that have, in many cases, been unrelated to the operating performance, underlying asset values or prospects of such issuers. Accordingly, the market price of the Trust's securities may decline even if the Trust's financial performance, underlying asset values or prospects have not changed. Additionally, these factors, as well as other related factors, may cause decreases in asset values that are deemed to be other than temporary, which may result in losses. As well, certain institutional investors may base their investment decisions on consideration of the Trust's environmental, governance and social practices and performance according to such institutions' respective investment guidelines and criteria, and failure to meet such criteria may result in a limited investment or no investment in the Trust's securities by those institutions. There can be no assurance that continuing fluctuations in price and volume will not occur. If such increased levels of volatility and market turmoil exist for a protracted period of time, the Trust's operations could be adversely affected and the trading price of its securities may be adversely affected.

### **Environmental Risk**

As an owner and manager of real property, the Trust is subject to various laws relating to environmental matters. These laws impose liability for the cost of removal and remediation of certain hazardous materials released or deposited on properties owned or managed by the Trust or on adjacent properties. The failure to remove or remediate such substances or locations, if any, could adversely affect the Trust's ability to sell such real estate or to borrow using such real estate as collateral and could potentially also result in claims against the Trust. As a result, phase 1 environmental site assessments are completed prior to the acquisition of any property. Once the property is acquired, environmental and related matters. The Trust's management is responsible for ensuring compliance with environmental legislation and is required to report quarterly to the Trust's Board of Trustees. The Trust has certain properties that contain hazardous substances, and management has concluded that the necessary remediation costs will not have a material impact on its operations. The Trust has obtained environmental insurance on certain assets to further manage risk.

### **Unitholder Liability**

The Declaration of Trust provides that no unitholder or annuitant under a plan of which a unitholder acts as trustee or carrier will be held to have any personal liability as such, and that no recourse may be had to the private property of any unitholder or annuitant for satisfaction of any obligation or claim arising out of or in connection with any contract or obligation of the Trust. Only assets of the Trust are intended to be liable and subject to levy or execution.

The following provinces have legislation relating to unitholder liability protection: British Columbia, Alberta, Saskatchewan, Manitoba, Ontario and Quebec. Certain of these statutes have not yet been judicially considered, and it is possible that reliance on such statutes by a unitholder could be successfully challenged on jurisdictional or other grounds. The Trustees will cause the operations of the Trust to be conducted, with the advice of counsel, in a manner and in such jurisdictions so as to avoid, as far as practicable, any material risk of liability to the unitholders for claims against the Trust. The Trustees will also cause the Trust to carry insurance, to the extent to which they determine to be possible and reasonable, for the benefit of unitholders and annuitants in such amounts as they consider adequate to cover non-contractual or non-excluded liability.

### **Risk of Loss Not Covered by Insurance**

The Trust generally maintains insurance policies related to its business, including casualty, general liability and other policies covering the Trust's business operations, employees and assets; however, the Trust would be required to bear all losses that are not adequately covered by insurance, as well as any insurance deductibles. In the event of a substantial property loss, the insurance coverage may not be sufficient to pay the full current market value or current replacement cost of the property. In the event of an uninsured loss, the Trust could lose some or all of its capital investment, cash flow and anticipated profits related to one or more properties. Although the Trust believes that its insurance programs are adequate, assurance cannot be provided that the Trust will not incur losses in excess of insurance coverage or that insurance can be obtained in the future at acceptable levels and reasonable cost.

#### **Risk of Natural Disaster**

While the Trust has insurance to cover a substantial portion of damages to properties caused by storms and other natural disasters, the insurance includes deductible amounts, and certain items may not be covered by insurance. The Trust's operations and properties may be significantly affected by future natural disasters which may expose the Trust to loss of rent and incur additional storm and other natural disaster cleanup costs.

#### **Risk Related to Insurance Renewals**

Certain events could make it more difficult and expensive to obtain property and casualty insurance, including coverage for terrorism. When the Trust's current insurance policies expire, the Trust may encounter difficulty in obtaining or renewing property or casualty insurance on its properties at the same levels of coverage and under similar terms, including limits and deductibles customarily carried for similar properties. Such insurance may be more limited and, for catastrophic risks (for example, earthquake, hurricane, flood and terrorism), may not be generally available to fully cover potential losses. Even if the Trust were able to renew its policies at levels and with limitations consistent with its current policies, the Trust cannot be sure that it will be able to obtain such insurance at premium rates that are commercially reasonable. If the Trust were unable to obtain adequate insurance on its properties for certain risks, it could cause the Trust to be in default under specific covenants on certain of its indebtedness or other contractual commitments it has that require the Trust were unable to obtain adequate insurance and its properties experienced damages that would otherwise have been covered by insurance, it could adversely affect the Trust's financial condition and the operations of its properties.

### **Reporting Investment Property at Fair Value**

The Trust holds investment property to earn rental income or for capital appreciation, or both. All investment properties are measured using the fair value model under IFRS, whereby changes in fair value are recognized for each reporting period in the consolidated statements of loss and comprehensive loss. Management values each investment property based on the most probable price that a property should be sold for in a competitive and open market as of the specified date under all conditions requisite to a fair sale, such as the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Each investment property has been valued on a highest-and-best-use basis.

There is a risk that general declines in real estate markets or sales of assets by the Trust under financial or other hardship would have an impact on the fair values reported. Market assumptions applied for valuation purposes do not necessarily reflect the Trust's specific history or experience, and the conditions for realizing the fair values through a sale may change or may not be realized. Consequently, there is a risk that the actual fair values may differ, and the differences may be material. In addition, there is an inherent risk related to the reliance on and use of a single appraiser because this approach may not adequately capture the range of fair values that market participants would assign to the investment properties.

Certain ratios and covenants could be negatively affected by downturns in the real estate market and could have a significant impact on the Trust's operating revenues and cash flows, as well as the fair values of the investment properties.

### **Technology and Information Security Risk**

The Trust uses information technology for general business operations, the effective achievement of strategic business objectives, to improve tenants' experience and to streamline operations. Consequently, the Trust faces information technology risk from its continuous adoption and use of information technology. The risk consists of information technology-related events such as cybersecurity incidents that could potentially have an adverse impact on the Trust's financial condition, IT systems, operations and tenants. Although we make efforts to maintain the security and integrity of our IT networks and related systems, and we have implemented various measures to manage the risk of a security breach or disruption, there can be no assurance that our security efforts will be effective or that attempted security breaches or disruptions will not be successful or damaging.

The efficient operation of the Trust's business is dependent on computer hardware and software systems. Information systems are vulnerable to cybersecurity incidents. A cybersecurity incident is considered to be any material adverse event that threatens the confidentiality, integrity or availability of the Trust's information resources. A cybersecurity incident is an intentional attack or an unintentional event including, but not limited to, malicious software, attempts to gain unauthorized access to data or information systems, and other electronic security breaches that could lead to disruptions in critical systems, unauthorized release of confidential or otherwise protected information and corruption of data. The Trust's primary risks that could directly result from the occurrence of a cyber incident include operational interruption, damage to its reputation, damage to its business relationships with users, the disclosure of confidential information, including personally identifiable information, potential liability to third parties, loss of revenue, additional regulatory scrutiny and fines, as well as litigation and other costs and expenses. The Trust takes data privacy and protection seriously and has implemented processes, procedures and controls to help mitigate these risks. Access to personal data is controlled through physical security and IT security mechanisms. Additionally, the Trust monitors and assesses risks surrounding collection, usage, storage, protection and retention/destruction practices of personal data. These measures, as well at its increased awareness of a risk of a cyber incident, do not guarantee that the Trust's financial results will not be negatively impacted by such an incident.

The Trust depends on relevant and reliable information for decision-making and financial reporting. As the volume of data being generated and reported by the Trust increases and evolves, the Trust will continue to undertake investments in IT systems to store, process and leverage such data. The failure to successfully migrate to new IT systems, or disruptions which may arise as a result of the transition to new IT systems, could result in a lack of relevant and reliable information to enable management to effectively achieve its strategic plan or manage the operations of the Trust, which could negatively affect the reputation, operations and financial performance of the Trust. In addition, any significant loss of data or failure to maintain reliable data could negatively affect the reputation, operations and financial performance of the Trust.

### Liquidity and Capital Availability Risk

Liquidity risk is the risk that the Trust cannot meet a demand for cash or fund its obligations as they come due. Although a portion of the cash flows generated by the properties is devoted to servicing such outstanding debt, there can be no assurance that the Trust will continue to generate sufficient cash flows from operations to meet interest payments and principal repayment obligations upon an applicable maturity date. If the Trust is unable to meet interest payments and principal repayment obligations, it could be required to renegotiate such payments or issue additional equity or debt or obtain other financing. The failure of the Trust to make or renegotiate interest or principal payments or issue additional equity or debt or obtain other financing could materially adversely affect the Trust's financial condition and results of operations and decrease or eliminate the amount of cash available for distribution to unitholders.

The real estate industry is highly capital intensive. The Trust requires access to capital to fund operating expenses, to maintain its properties, to fund its growth strategy and certain other capital expenditures from time to time, and to refinance indebtedness. Although the Trust expects to have access to the existing revolving credit facilities, there can be no assurance that it will otherwise have access to sufficient capital or access to capital on favourable terms. Further, in certain circumstances, the Trust may not be able to borrow funds due to limitations set forth in the Declaration of Trust. Failure by the Trust to access required capital could have a material adverse effect on its financial condition or results of operations and its ability to make distributions to unitholders.

Liquidity and capital availability risks are mitigated by maintaining appropriate levels of liquidity, by diversifying the Trust's sources of funding, by maintaining a well-diversified debt maturity profile and by actively monitoring market conditions.

### **Unitholder Taxation**

The Trust is taxed as a "mutual fund trust" for income tax purposes. Pursuant to the Act, a Trust is not subject to income taxes to the extent that the income for tax purposes in a given year does not exceed the amount distributed to unitholders and deducted by the Trust for tax purposes. The Trustees intend to distribute or designate all taxable income directly earned by the Trust to unitholders of the Trust and to deduct such distributions and designations for income tax purposes.

There can be no assurance that Canadian federal income tax laws and the administrative policies and assessing practices of the Canada Revenue Agency (the "CRA") respecting mutual fund trusts will not be changed in a manner that adversely affects unitholders.

The Act may impose additional withholding or other taxes on distributions made by the Trust to unitholders who are non-residents. These taxes and any reduction thereof under a tax treaty between Canada and another country may change from time to time. Unitholders who are non-residents should consult their own tax advisers.

The Act contains rules (the "SIFT Rules") that apply to a "specified investment flow-through" ("SIFT") trust or partnership. Under the SIFT rules, certain distributions will not be deductible in computing the SIFT trust's taxable income, and the SIFT trust will be subject to tax on such distributions at a rate that is substantially equivalent to the general tax rate applicable to Canadian corporations. Distributions paid by a SIFT trust as returns of capital will not be subject to the tax.

The SIFT tax does not apply to a trust that satisfies certain conditions relating to the nature of its income and investments ("the REIT exception"). Although, as of the date hereof, management believes that the Trust will be able to meet the requirements of the REIT exception throughout 2025 and beyond, there can be no assurance that the Trust will be able to qualify for the REIT exception such that the Trust and the unitholders will not be subject to the SIFT Rules in 2025 or future years. If the SIFT Rules apply to the Trust, they may adversely affect the marketability of the units, the amount of cash available for distributions and the after-tax return to investors. The Trust has reviewed its status under the legislation and has determined that it is not subject to this tax as it met the REIT exception at December 31, 2024, and 2023, and throughout the years. Accordingly, no net additional current income tax expense or future income tax assets or liabilities have been recorded in the December 31, 2024, and 2023, consolidated financial statements.

The excessive interest and financing expenses limitation rules ("EIFEL Rules"), which became effective for the 2024 fiscal year, limit the amount of net interest and financing expenses that a trust may deduct in computing taxable income to a fixed ratio (currently set at 30% of the EBITDA as calculated for tax purposes) or, where certain conditions are met and a consolidated group elects, a higher group ratio. As a result, the EIFEL rules are expected to increase the taxable income allocated by the Trust to unitholders in current and subsequent fiscal years. Although, the EIFEL rules are not expected to have an adverse impact on the Trust or its unitholders, there can be no assurances in this regard, as the impact may adversely affect the marketability of the units, the amount of cash available for distribution and the after-tax return to investors.

### **Single Tenant Properties**

2,243,676 square feet of GLA of the Trust's properties, or 27.8%, is occupied by single tenants. In the event that those tenants were to terminate their tenancies or become insolvent, the Trust's financial results could be materially adversely affected. Until such time that the Trust is in a position to acquire more assets and further diversify its tenant base, the Trust will take certain steps to mitigate any credit risk by closely monitoring its tenants' compliance with the terms of their respective leases and to report any issues as soon as they are identified.

#### **Occupancy by Tenants**

Although many of the Trust's leases with tenants contain provisions requiring tenants to maintain continuous occupancy of leased premises, there can be no assurance that such tenants will continue to occupy their premises. Certain tenants have a right to terminate their leases upon payment of a penalty, but others are not required to pay any penalty associated with early termination. There can be no assurance that tenants will continue their activities and continue occupancy of the premises. Any cessation of occupancy by tenants could adversely impact the Trust's financial condition, and results of operations and decrease the amount of cash available for distribution to unitholders.

### **Non-Cash Distributions**

The Trust intends to make annual distributions to unitholders in an amount sufficient to ensure that it generally will not be liable for tax under Part I of the Act in any year. Where the income (including net realized capital gains) of the Trust in a taxation year exceeds the cash available for distribution in that year, such excess net income and net realized capital gains may be distributed to unitholders in the form of additional units. Unitholders generally will be required to include an amount equal to the fair market value of those units in their taxable income, even in circumstances where they do not receive a cash distribution.

#### **RELATED PARTY TRANSACTIONS**

Related party transactions are summarized as follows:

#### (a) Agreement with Morguard Investments Limited

Under the property management agreement, the Trust pays MIL fees for property management services, capital expenditure administration, information system support activities and risk management administration. Property management fees average approximately 3.3% of gross revenue from the income producing properties owned by the Trust. The management agreement is renewed annually to ensure fees paid reflect fair value for the services provided. Under a leasing services arrangement, the Trust may, at its option, use MIL for leasing services. Leasing fees range from 2% to 6% of the total minimum rent of new leases. Fees for the renewal of a lease are half of the fees for a new lease. Leasing services include lease documentation.

The Trust has employed the services of MIL for both the acquisition and disposition of properties on a case-by-case basis. Fees are generally based on the sale price of the properties and are capitalized in the case of an asset acquisition. MIL is a tenant at three of the Trust's properties. The Trust has employed the services of MIL for the appraisal of its real estate properties as required for IFRS reporting purposes. Fees are generally based on the size and complexity of each property and are expensed as part of the Trust's professional and compliance fees.

During the year, the Trust incurred/(earned) the following:

For the year ended December 31,	2024	2023
Property management fees <sup>1</sup>	\$8,933	\$8,828
Appraisal/valuation fees	335	340
Information services	220	220
Leasing fees	2,885	3,599
Project administration fees	1,432	1,069
Project management fees	140	36
Risk management fees	353	325
Internal audit fees	86	74
Off-site administrative charges	1,974	1,854
Rental revenue	(207)	(192)
	\$16,151	\$16,153

1. Includes property management fees on equity-accounted investment.

#### The following amounts relating to MIL are included in the balance sheets:

As at December 31,	2024	2023
Amounts payable to MIL, net	\$1,327	\$1,468

### (b) Revolving Loan with Morguard

The Trust has a revolving loan agreement with Morguard that provides for borrowings or advances of up to \$75,000. The promissory notes are interest-bearing at the entities' borrowing costs and are due on demand, subject to available funds.

### **Morguard Loan Payable**

During the year ended December 31, 2024, a gross amount of \$70,000 was advanced from Morguard, and a gross amount of \$35,000 was repaid to Morguard. As at December 31, 2024, \$35,000 remains payable to Morguard (2023 – \$nil). For the year ended December 31, 2024, the Trust incurred interest expense in the amount of \$3,888 (2023 – \$nil) at an average interest rate of 6.62% (2023 – n/a). As at December 31, 2024, the Trust has interest payable on the revolving loan with Morguard of \$164 (2023 – \$nil) included in its balance sheets.

#### Morguard Loan Receivable

During the year ended December 31, 2024, there were no advances or repayments. As at December 31, 2024, and 2023, there was no loan receivable from Morguard. For the years ended December 31, 2024, and 2023, the Trust did not earn interest income on loans receivable from Morguard. The interest income earned from Morguard is included with other income on the statements of loss and comprehensive loss.

#### (c) Other Items with Morguard (Excluding MIL)

The Trust subleases office space from Morguard. For the year ended December 31, 2024, the Trust incurred rent expense in the amount of \$209 (2023 – \$212).

Other than the revolving loan, the following additional amounts relating to Morguard are included in the balance sheets:

As at December 31,	2024	2023
Amounts receivable	\$—	\$—
Accounts payable and accrued liabilities	\$—	\$—

Morguard is a tenant in one of the Trust's properties. For the year ended December 31, 2024, the Trust earned rental revenue in the amount of \$116 (2023 – \$115).

Morguard provided a guarantee in association with the renewal of one of the Trust's mortgages in December 2023. For the year ended December 31, 2024, the Trust incurred interest expense in the amount of \$494 (2023 – \$nil).

### **FINANCIAL INSTRUMENTS**

The following describes the Trust's financial instruments. The Trust's financial assets and financial liabilities comprise cash, amounts receivable, loan receivable, accounts payable and accrued liabilities, bank indebtedness, mortgages payable, Morguard loan payable, and convertible debentures (excluding any conversion option).

Financial assets must be classified and measured based on three categories: Amortized cost, fair value through other comprehensive income ("FVTOCI") and fair value through profit or loss ("FVTPL"). Financial liabilities are classified and measured based on two categories: amortized cost and FVTPL. Fair values of financial assets and financial liabilities are presented as follows:

The fair values of cash, amounts receivable, accounts payable and accrued liabilities, bank indebtedness and Morguard loan payable approximate their carrying values due to the short-term maturities of these instruments.

### (a) Mortgages Payable

Mortgages payable are carried at amortized cost using the effective interest rate method of amortization. The estimated fair values of long-term borrowings are based on market information, where available, or by discounting future payments of interest and principal at estimated interest rates expected to be available to the Trust as at December 31, 2024.

The fair value of the mortgages payable has been determined by discounting the cash flows of these financial obligations using December 31, 2024, market rates for debts of similar terms (Level 2). Based on these assumptions, the fair value as at December 31, 2024, of the mortgages payable has been estimated at \$949,420 (2023 – \$980,293) compared to the carrying value before deferred financing costs of \$963,022 (2023 – \$1,017,734). The fair value of the mortgages payable varies from the carrying value due to fluctuations in interest rates since their issue.

### (b) Convertible Debentures

The fair value of the Convertible Debentures is based on their market trading price (TSX: MRT.DB.A) (Level 1). The fair value as at December 31, 2024, of the Convertible Debentures has been estimated at \$159,000 (2023 – \$146,678) compared to the carrying value before deferred financing costs of \$155,883 (2023 – \$154,476).

# PART VII

### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The Trust's critical accounting policies are those that management believes are the most important in portraying the Trust's financial condition and results and that require the most subjective judgment and estimates on the part of management.

### **REAL ESTATE PROPERTIES**

Real estate properties include retail, office and industrial properties held to earn rental income (income producing properties) and properties or land that are under construction or development for future use as income producing properties. Real estate properties are recorded at fair value, determined based on available market evidence, at the balance sheet date. The Trust determined the fair value of each real estate property based upon, among other things, rental income from current leases and assumptions about rental income from future leases reflecting market conditions at the applicable balance sheet date, less future cash outflow pertaining to the respective leases. The real estate properties are appraised using a number of approaches that typically include a discounted cash flow analysis, direct capitalization method and direct comparison approach. The discounted cash flow analysis is primarily based on discounting the expected future cash flows, generally over a term of 10 years and including a terminal value based on the application of a capitalization rate to estimated year 11 net operating income.

In applying the accounting policies to the real estate properties, judgment is required in determining whether certain costs are additions to the carrying amount of the property, in distinguishing between tenant incentives and tenant improvements, and, for properties under development, identifying the point at which practical completion of the property occurs and identifying the directly attributable borrowing costs to be included in the carrying value of the development property. Judgment is also applied in determining the extent and frequency of independent appraisals.

To assist with the evolution of fair value, the Trust has its properties appraised by Morguard's appraisal division. Morguard's appraisal division is staffed with accredited members of the Appraisal Institute of Canada ("AIC"), who collectively in 2024 valued approximately \$14 billion of real estate properties in Canada and the United States for institutional and corporate clients.

#### **REVENUE RECOGNITION**

The computation of cost reimbursements from tenants for realty taxes, insurance and common area maintenance charges is complex and involves a number of judgments, including the interpretation of terms and other tenant lease provisions. Tenant leases are not consistent in dealing with such cost reimbursements, and variations in computations can exist. Adjustments are made throughout the year to these cost recovery revenues based upon the Trust's best estimate of the final amounts to be billed and collected.

The Trust applies judgment about the nature, amount, timing, and uncertainty of revenue and cash flows arising from a contract with a customer. The Trust recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects consideration to which the entity expects to be entitled in exchange for those goods or services.

# PART VIII

### CONTROLS AND PROCEDURES CONCERNING FINANCIAL INFORMATION

The financial certification process project team has documented and assessed the design and effectiveness of the internal controls in order to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. This undertaking has enabled the Chief Executive Officer and Chief Financial Officer to attest that the design and effectiveness of the internal controls with regard to financial information are effective using the Committee of Sponsoring Organizations of the Treadway Commission Internal Control – Integrated Framework (2013). In order to ensure that the consolidated financial statements and MD&A present fairly, in all material aspects, the financial position of the Trust and the results of its operations, management is responsible for establishing and maintaining disclosure controls and procedures, as well as internal control over financial reporting.

The Trust's management has evaluated the effectiveness of the Trust's disclosure controls and procedures and, based on such evaluation, has concluded that their design and operation are adequate and effective for the year ended December 31, 2024. The Trust's management has also evaluated the effectiveness of the internal controls over financial reporting and has concluded that their design and operation are effective for the year ended December 31, 2024.

An information disclosure policy constitutes the framework for the information disclosure process with regard to the annual and interim filings, as well as to the other reports filed or submitted under securities legislation. This policy aims, in particular, at identifying material information and validating the related reporting. Morguard's Disclosure Committee is responsible for ensuring compliance with this policy for both Morguard and the Trust. Morguard's and the Trust's senior management act as the Disclosure Committee, ensuring compliance with this policy and reviewing main documents to be filed with regulatory authorities to ensure that all significant information regarding operations is communicated in a timely manner.

Notwithstanding the foregoing, due to its inherent limitations, a control system can provide only reasonable assurance that the objectives of the control system are met and may not prevent or detect misstatements. Management's estimates or assumptions about future events may be incorrect, resulting in varying results. In addition, management has attempted to minimize the likelihood of fraud. However, any control system can be circumvented through collusion and illegal acts.

# PART IX

### OUTLOOK

### ECONOMY

Canada's economic growth outlook is modest, consistent with the trend of the past couple of years. Canadian real GDP is expected to expand by between 1.5% and 1.7% in 2025, compared to a 1.0% gain in 2024. Canadian economic growth is expected to remain moderate over the medium term with growth of close to 2.0% projected for 2026 and 2027. Economic activity is expected to increase modestly in 2025 as domestic demand gradually strengthens. Canada's modest economic growth outlook is attributable to several factors, including the continuation of the Bank of Canada's rate cut cycle, moderately stronger consumer and government spending volumes, and a markedly healthier business investment trend. Government spending should remain relatively brisk. Lower interest rates and inflation are expected to fuel increased business investment in 2025. In summary, Canada's economy is expected to continue to grow at a modest rate over the near term. Potential tariffs imposed by the United States could have an impact on the Canadian economy and will be monitored.

#### **EIFEL RULES**

On May 28, 2024, amended Canadian Bill C-59, *Fall Economic Statement Implementation Act, 2023,* became substantively enacted for financial reporting purposes. Bill C-59 implements the majority of the remaining income tax measures from the 2023 federal budget, as well as certain measures from the 2023 fall economic statement. Most notably, Bill C-59 contains the excessive interest and financing expenses limitation rules ("EIFEL Rules").

The EIFEL Rules, which became effective for the 2024 fiscal year, limit the amount of net interest and financing expenses that a trust may deduct in computing taxable income to a fixed ratio (currently set at 30% of the EBITDA as calculated for tax purposes) or, where certain conditions are met and a consolidated group elects, a higher group ratio. Based on an assessment for the year ended December 31, 2024, the impact of the Trust's limitation of deductibility of interest expenses was not significant.

On August 12, 2024, the Department of Finance released revised draft legislation that includes previously announced business tax measures, among others, related to an EIFEL exemption for purpose-built rental housing providers and certain regulated utility providers. On January 6, 2025, it was announced that Parliament will be prorogued until March 24, 2025. The Trust will continue to monitor the developments of the measures to assess the full implications of the EIFEL Rules.

Unitholders and prospective unitholders should consult their tax advisors on this matter.

### CAPITAL

The Trust is expected to have elevated levels of operating capital (PCME) in future years, beyond the current \$25 million normalized reserve and as such, is expected to increase the reserve to \$35 million starting in 2025. Increased costs of both construction, repair projects and tenant inducements are key factors in this area.

# PART X

### FINANCIAL STATEMENTS AT THE TRUST'S OWNERSHIP SHARE

Part X provides the reader with analysis of the Trust's financial statements and additional detail of the Trust's equityaccounted investment to arrive at a presentation of the Trust's ownership share.

### BALANCE SHEETS – AT THE TRUST'S OWNERSHIP SHARE

As at December 31, 2024	Per Financial Statements	Equity-Accounted Investment	At the Trust's Ownership Share
ASSETS			
Non-current assets			
Real estate properties	\$2,150,073	\$30,050	\$2,180,123
Equity-accounted investment	4,210	(4,210)	_
	2,154,563	25,840	2,180,403
Current assets			
Amounts receivable	8,050	23	8,073
Prepaid expenses and other	3,438	16	3,454
Cash	7,897	899	8,796
	19,385	938	20,323
Total assets	\$2,173,948	\$26,778	\$2,200,726
LIABILITIES AND UNITHOLDERS' EQUITY Non-current liabilities			
Mortgages payable	\$746,230	\$—	\$746,230
Convertible debentures	154,106	_	154,106
Lease liabilities	16,426	_	16,426
Derivative liability	2,389	_	2,389
Accounts payable and accrued liabilities	5,799	3	5,802
	924,950	3	924,953
Current liabilities			
Mortgages payable	213,055	19,926	232,981
Lease liabilities	161	_	161
Accounts payable and accrued liabilities	48,476	6,849	55,325
Morguard loan payable	35,000	_	35,000
Bank indebtedness	68,079	—	68,079
	364,771	26,775	391,546
Total liabilities	1,289,721	26,778	1,316,499
Unitholders' equity	884,227		884,227
	\$2,173,948	\$26,778	\$2,200,726

### STATEMENTS OF NET LOSS AND COMPREHENSIVE LOSS – AT THE TRUST'S OWNERSHIP SHARE

For the year ended December 31, 2024	Per Financial Statements	Equity-Accounted Investment	At the Trust's Ownership Share
Revenue from real estate properties	\$259,174	\$5,308	\$264,482
Property operating costs			
Property operating expenses	(72,698)	(1,453)	(74,151)
Property taxes	(49,173)	(488)	(49,661)
Property management fees	(8,842)	(185)	(9,027)
Net operating income	128,461	3,182	131,643
Interest expense	(67,378)	(1,398)	(68,776)
General and administrative	(3,748)	(11)	(3,759)
Amortization expense	(78)	_	(78)
Other income	20	_	20
Fair value losses on real estate properties	(114,448)	(3,425)	(117,873)
Net loss from equity-accounted investment	(1,652)	1,652	_
Net loss	(\$58,823)	\$—	(\$58,823)

### **OTHER COMPREHENSIVE INCOME**

Item that may be reclassified to profit or loss in subsequent periods:

Unrealized fair value loss on cash flow hedge	(2,389)	—	(2,389)
Comprehensive loss	(\$61,212)	\$—	(\$61,212)

For the year ended December 31, 2023	Per Financial Statements	Equity-Accounted Investment	At the Trust's Ownership Share
Revenue from real estate properties	\$255,076	\$5,365	\$260,441
Property operating costs			
Property operating expenses	(72,066)	(1,524)	(73,590)
Property taxes	(48,296)	(531)	(48,827)
Property management fees	(8,741)	(187)	(8,928)
Net operating income	125,973	3,123	129,096
Interest expense	(62,845)	(1,342)	(64,187)
General and administrative	(3,843)	(13)	(3,856)
Amortization expense	(76)	—	(76)
Other income	11	—	11
Fair value losses on real estate properties	(131,765)	(3,668)	(135,433)
Net loss from equity-accounted investment	(1,900)	1,900	
Net loss and comprehensive loss	(\$74,445)	\$—	(\$74,445)

### STATEMENTS OF CASH FLOWS - AT THE TRUST'S OWNERSHIP SHARE

For the year ended December 31, 2024	Per Financial Statements	Equity-Accounted Investment	At the Trust's Ownership Share
OPERATING ACTIVITIES			
Net loss	(\$58,823)	\$—	(\$58,823)
Add items not affecting cash	121,052	1,784	122,836
Distributions from equity-accounted investment, net	1,893	(1,893)	—
Additions to tenant incentives and leasing commissions	(5,516)	(5)	(5,521)
Net change in non-cash operating assets and liabilities	(4,149)	1,487	(2,662)
Cash provided by operating activities	54,457	1,373	55,830
FINANCING ACTIVITIES			
Proceeds from new mortgages	290,896	_	290,896
Financing costs on new mortgages	(2,735)	(11)	(2,746)
Repayment of mortgages	(_,,	()	(_,,
Repayments on maturity	(298,888)	_	(298,888)
Repayment due to early extinguishments	(17,030)	_	(17,030)
Principal instalment repayments	(29,690)	(1,031)	(30,721)
Payment of lease liabilities, net	(154)	_	(154)
Proceeds from bank indebtedness	79,342	_	79,342
Repayment of bank indebtedness	(90,000)	_	(90,000)
Proceeds from Morguard loan payable	70,000	_	70,000
Repayment of Morguard loan payable	(35,000)	_	(35,000)
Distributions to unitholders	(15,296)	_	(15,296)
Cash used in financing activities	(48,555)	(1,042)	(49,597)
INVESTING ACTIVITIES			
Capital expenditures on real estate properties	(32,206)	(470)	(32,676)
Expenditures on properties under development	(10,127)	(,	(10,127)
Proceeds from sale of real estate properties, net	37,050	_	37,050
Cash used in investing activities	(5,283)	(470)	(5,753)
Net change in cash	619	(139)	480
Cash, beginning of period	7,278	1,038	8,316
Cash, end of period	\$7,897	\$899	\$8,796

### STATEMENTS OF CASH FLOWS - AT THE TRUST'S OWNERSHIP SHARE (CONTINUED)

For the year ended December 31, 2023	Per Financial Statements	Equity-Accounted Investment	At the Trust's Ownership Share
OPERATING ACTIVITIES			
Net loss	(\$74,445)	\$—	(\$74,445)
	400 405	4 775	120,000
Add items not affecting cash	138,125	1,775	139,900
Distributions from equity-accounted investment, net	2,003	(2,003)	
Additions to tenant incentives and leasing commissions	(10,937)	(1)	(10,938)
Net change in non-cash operating assets and liabilities	11,573	1,696	13,269
Cash provided by operating activities	66,319	1,467	67,786
FINANCING ACTIVITIES			
Proceeds from new mortgages	286,534	_	286,534
Financing costs on new mortgages	(1,497)	(10)	(1,507)
Repayment of mortgages			
Repayments on maturity	(289,156)	_	(289,156)
Principal instalment repayments	(33,345)	(1,027)	(34,372)
Payment of lease liabilities, net	(168)	_	(168)
Proceeds from bank indebtedness	67,000	_	67,000
Repayment of bank indebtedness	(43,885)	_	(43,885)
Distributions to unitholders	(15,198)	_	(15,198)
Cash used in financing activities	(29,715)	(1,037)	(30,752)
INVESTING ACTIVITIES			
Capital expenditures on real estate properties	(25,176)	(166)	(25,342)
Expenditures on properties under development	(13,862)	_	(13,862)
Cash used in financing activities	(39,038)	(166)	(39,204)
Net change in cash	(2,434)	264	(2,170)
Cash, beginning of period	9,712	774	10,486
Cash, end of period	\$7,278	\$1,038	\$8,316

# PART XI

### SUMMARY OF QUARTERLY RESULTS

The selected quarterly information highlights certain key metrics for the Trust over the most recently completed eight quarters. These measures from time to time may reflect fluctuations caused by the underlying impact of seasonal or non-recurring items, including acquisitions, divestitures, developments, leasing and maintenance expenditures, along with any associated financing requirements.

### SUMMARY OF SELECTED QUARTERLY INFORMATION

In thousands of dollars, except per unit	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
amounts	2024	2024	2024	2024	2023	2023	2023	2023
Revenue from real estate properties	\$67,437	\$63,293	\$64,046	\$64,398	\$65,857	\$62,512	\$61,891	\$64,816
Net operating income	33,476	32,248	31,832	30,905	33,409	30,551	30,467	31,546
Fair value (losses)/gains on real estate properties	(48,851)	868	(16,242)	(50,223)	(42,880)	(52,047)	(15,297)	(21,541)
Net (loss)/income	(35,393)	15,571	(2,226)	(36,775)	(27,795)	(39,665)	(1,828)	(5,157)
Funds from operations <sup>1</sup>	16,530	14,917	14,108	13,419	15,685	13,957	14,976	16,278
Adjusted funds from operations <sup>1,4</sup>	10,478	8,750	8,033	7,409	9,670	7,889	9,106	10,300
Net (loss)/income – basic	(\$0.55)	\$0.24	(\$0.03)	(\$0.57)	(\$0.43)	(\$0.62)	(\$0.03)	(\$0.08)
Net (loss)/income – diluted	(\$0.55)	\$0.19	(\$0.03)	(\$0.57)	(\$0.43)	(\$0.62)	(\$0.03)	(\$0.08)
Funds from operations – basic <sup>1</sup>	\$0.26	\$0.23	\$0.22	\$0.21	\$0.24	\$0.22	\$0.23	\$0.25
Funds from operations – diluted <sup>1</sup>	\$0.22	\$0.20	\$0.19	\$0.18	\$0.21	\$0.19	\$0.20	\$0.22
Adjusted funds from operations – basic <sup>1,4</sup>	\$0.16	\$0.14	\$0.12	\$0.12	\$0.15	\$0.12	\$0.14	\$0.16
Adjusted funds from operations – diluted <sup>1,4</sup>	\$0.15	\$0.13	\$0.12	\$0.11	\$0.14	\$0.12	\$0.13	\$0.15
Distributions per unit	\$0.12	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06
Payout ratio – Adjusted funds from operations <sup>1</sup>	75.0%	42.9%	50.0%	50.0%	40.0%	50.0%	42.9%	37.5%
Payout ratio – Adjusted funds from operations (excluding special distribution) <sup>1</sup>	37.5%	42.9%	50.0%	50.0%	40.0%	50.0%	42.9%	37.5%
Weighted average number of units as at quarter-end (in thousands)								
Basic	64,288	64,282	64,276	64,269	64,262	64,255	64,246	64,231
Balance sheets								
Total assets	\$2,173,948	\$2,219,836	\$2,212,798	\$2,246,742	\$2,280,242	\$2,321,353	\$2,373,620	\$2,372,021
Total gross debt	\$1,238,571	\$1,240,471	\$1,245,915	\$1,273,177	\$1,267,330	\$1,270,964	\$1,284,245	\$1,274,949
Total equity	\$884,227	\$922,929	\$914,525	\$920,573	\$961,185	\$992,792	\$1,036,272	\$1,041,882
Gross leasable area as at quarter-end (in thousands of square feet) <sup>2</sup>								
Retail	4,386	4,386	4,386	4,515	4,479	4,479	4,478	4,478
Office	3,250	3,249	3,248	3,245	3,247	3,246	3,245	3,245
Industrial	283	283	283	293	293	293	293	293
Total	7,919	7,918	7,917	8,053	8,019	8,018	8,016	8,016
Occupancy as at quarter-end (%) <sup>3</sup>								
Retail	94.7%	94.0%	94.3%	94.4%	94.6%	94.1%	93.7%	93.6%
Retail Office	94.7% 86.9%	94.0% 86.5%	94.3% 86.3%	94.4% 85.5%	94.6% 85.3%	94.1% 85.5%	93.7% 85.2%	93.6% 85.0%

 Represents a non-GAAP financial measure/ratio that does not have any standardized meaning prescribed by IFRS and is not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. This measure should be considered as supplemental in nature and not as a substitute for related financial information prepared in accordance with IFRS. Additional information on this non-GAAP financial measure/ratio can be found in Part I, "Specified Financial Measures".

2. Excludes equity-accounted investment.

3. Excludes properties held for sale, area either held for, or under, development and equity-accounted investment.

4. The Trust uses normalized productive capacity maintenance expenditures to calculate adjusted funds from operations.

# PART XII

### **PROPERTY LISTING**

### **RETAIL PROPERTIES**

Property	City	Province	Ownership Interest (%)	Gross Area (SF)	Ownership Area (SF)
Burquitlam Plaza	Coquitlam	BC	100	68,500	68,500
Pine Centre Mall	Prince George	BC	100	361,000	361,000
Shelbourne Plaza	Victoria	BC	100	57,000	57,000
Airdrie Co-op Centre	Airdrie	AB	100	70,000	70,000
2649 Main Street South	Airdrie	AB	100	44,000	44,000
Prairie Mall	Grande Prairie	AB	50	263,000	131,500
Parkland Mall	Red Deer	AB	100	444,500	444,500
The Centre	Saskatoon	SK	100	499,000	499,000
Shoppers Mall	Brandon	MB	100	361,000	361,000
Charleswood Centre	Winnipeg	MB	100	123,000	123,000
Southdale Centre	Winnipeg	MB	100	175,500	175,500
Aurora Centre	Aurora	ON	100	304,000	304,000
Cambridge Centre	Cambridge	ON	100	656,000	656,000
Market Square	Kanata	ON	100	68,000	68,000
Kingsbury Centre	Mississauga	ON	100	70,000	70,000
Hampton Park Plaza	Ottawa	ON	100	102,000	102,000
St. Laurent	Ottawa	ON	100	797,000	797,000
Woodbridge Square	Vaughan	ON	50	112,000	56,000
Total Retail (18)				4,575,500	4,388,000

### **OFFICE PROPERTIES**

Property	City	Province	Ownership Interest (%)	Gross Area (SF)	Ownership Area (SF)
111 Dunsmuir	Vancouver	BC	100	222,000	222,000
Chancery Place	Vancouver	BC	100	142,500	142,500
Seymour Place	Victoria	BC	100	235,500	235,500
505 3rd Street SW	Calgary	AB	50	142,000	71,000
7315 8th Street NE	Calgary	AB	100	19,500	19,500
Centre 810	Calgary	AB	100	77,500	77,500
Citadel West	Calgary	AB	100	78,500	78,500
Deerport Centre	Calgary	AB	100	49,000	49,000
Duncan Building	Calgary	AB	100	76,500	76,500
National Bank Building	Calgary	AB	100	43,500	43,500
207 and 215 9th Avenue SW	Calgary	AB	100	637,000	637,000
Petroleum Plaza	Edmonton	AB	50	304,000	152,000
Rice Howard Place	Edmonton	AB	20	607,500	121,500
301 Laurier Avenue	Ottawa	ON	50	26,000	13,000
525 Coventry	Ottawa	ON	100	42,500	42,500
Green Valley Office Park	Ottawa	ON	100	123,000	123,000
Heritage Place	Ottawa	ON	50	218,000	109,000
St. Laurent Business Centre	Ottawa	ON	100	89,000	89,000
Standard Life	Ottawa	ON	50	371,000	185,500
Time Square	Ottawa	ON	100	112,000	112,000
200 Yorkland	Toronto	ON	100	151,000	151,000
77 Bloor Street West	Toronto	ON	50	396,000	198,000
Place Innovation	Saint-Laurent	QC	50	903,000	451,500
Total Office (23)				5,066,500	3,400,500

### **INDUSTRIAL PROPERTIES**

Property	City	Province	Ownership Interest (%)	Gross Area (SF)	Ownership Area (SF)
1875 Leslie	Toronto	ON	100	52,000	52,000
2041-2151 McCowan	Toronto	ON	100	189,000	189,000
279 Yorkland	Toronto	ON	100	18,000	18,000
285 Yorkland	Toronto	ON	100	24,000	24,000
Total Industrial (4)				283,000	283,000

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# MANAGEMENT'S REPORT TO UNITHOLDERS

The consolidated financial statements of Morguard Real Estate Investment Trust (the "Trust") have been prepared by management in accordance with International Financial Reporting Standards ("IFRS"). Management is responsible for the information in these consolidated financial statements and other sections of this annual report.

Management maintains a system of internal controls to provide reasonable assurance that the Trust's assets are safeguarded and to facilitate the preparation of relevant, reliable and timely financial information. Where necessary, management uses its judgment to make estimates required to ensure fair and consistent presentation of this information. Management recognizes its responsibility for conducting the Trust's affairs in compliance with applicable laws and proper standards of conduct.

As at December 31, 2024, the Chief Executive Officer and Chief Financial Officer evaluated, or caused the evaluation of under their direct supervision, the disclosure controls and procedures and the internal controls over financial reporting (as defined in Multilateral Instrument 52-109, "Certification of Disclosure in Issuers' Annual and Interim Filings") and, based on that assessment, determined that the disclosure controls and procedures were designed and operating effectively and the internal controls over financial reporting were designed and operating effectively.

The Audit Committee of the Board of Trustees (the "Trustees") of the Trust, consisting solely of independent directors, has reviewed the consolidated financial statements, the report to unitholders of the external auditors, Ernst & Young LLP, and the management's discussion and analysis with management and recommended its approval to the Trustees. The Trustees have approved the consolidated financial statements.

Ernst & Young LLP, as independent auditors, have conducted the audits in accordance with Canadian generally accepted auditing standards and have had full access to the Audit Committee, with and without management being present.

(Signed) "K. Rai Sahi"

(Signed) "Andrew Tamlin"

K. Rai Sahi, Chief Executive Officer Andrew Tamlin, Chief Financial Officer

# INDEPENDENT AUDITOR'S REPORT

### TO THE UNITHOLDERS OF MORGUARD REAL ESTATE INVESTMENT TRUST

### **OPINION**

We have audited the consolidated financial statements of Morguard Real Estate Investment Trust and its subsidiaries (the "Trust"), which comprise the consolidated balance sheets as at December 31, 2024 and 2023, and the consolidated statements of loss and comprehensive loss, consolidated statements of unitholders' equity and consolidated statements of cash flows for the years then ended, and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Trust as at December 31, 2024 and 2023, and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with International Financial Reporting Standards ("IFRS").

### **BASIS FOR OPINION**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Trust in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgment, were of most significance in the audit of the consolidated financial statements of the current period. These matters were addressed in the context of the audit of the consolidated financial statements as a whole, and in forming the auditor's opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

### VALUATION OF REAL ESTATE PROPERTIES

### **Key Audit Matter**

The Trust's real estate properties portfolio comprises income-producing properties, properties under development and held for development with a fair value of \$2.2 billion, which represents 98.9% of total assets for the year ended December 31, 2024.

Fair value of real estate properties is based on external and internal valuations, carried out by third party and certified staff appraisers respectively, using recognized valuation techniques. The valuation methodology for these real estate properties is primarily based on an income approach, utilizing the direct capitalization method and the discounted cash flow method. Recent real estate transactions with characteristics and locations similar to the Trust's assets are also considered when developing the valuations.

Note 2 of the consolidated financial statements describes the accounting policy for real estate properties, including the valuation method and valuation inputs.

Note 3 of the consolidated financial statements discloses the sensitivity of the fair value of income producing properties to a change in capitalization rates.

The valuation of the Trust's real estate properties portfolio is a key audit matter given the inherently subjective nature of significant assumptions including discount rates, capitalization rates, terminal capitalization rates, and stabilized cash flows or stabilized net operating income, as applicable, which are based on vacancy and leasing assumptions. These assumptions are influenced by property-specific characteristics including location, type and quality of the properties and tenancy agreements.

#### How our audit addressed the key audit matter

With the assistance of our real estate valuation specialists, we evaluated the appropriateness of the underlying valuation methodology, and performed the following audit procedures, among others:

- We assessed the competence and objectivity of management's valuation team, and any thirdparty appraisers engaged, by reviewing the qualifications and expertise of the individuals involved in the preparation and review of the valuations.
- We selected a sample of properties where either the fair value change from prior year or significant assumptions fell outside our expectations, based on our understanding of the geographical real estate market for the specific asset type. For this sample of real estate properties, we evaluated the significant assumptions, including discount rates, capitalization rates, terminal capitalization rates, and stabilized cash flows or stabilized net operating income, as applicable, which are based on vacancy and leasing assumptions, by comparison to the expected real estate market benchmark range for similar assets and tenancies, in similar locations. We also considered whether there were any additional asset-specific characteristics that may impact the significant assumptions utilized and that these were appropriately considered in the overall assessment of fair value.
- We assessed the accuracy of management's historical fair value estimates through comparison to transactions to dispose of interests in real estate properties completed by the Trust during the year.
- We evaluated the Trust's critical accounting policies and related disclosures in the consolidated financial statements to assess appropriateness and conformity with IFRS.

### OTHER INFORMATION

Management is responsible for the other information. The other information comprises:

- Management's Discussion and Analysis
- The information, other than the consolidated financial statements and our auditor's report thereon, in the Annual Report

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information, and in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

We obtained Management's Discussion and Analysis prior to the date of this auditor's report. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact in this auditor's report. We have nothing to report in this regard.

The Annual Report is expected to be made available to us after the date of the auditor's report. If based on the work we will perform on this other information, we conclude there is a material misstatement of other information, we are required to report that fact to those charged with governance.

# RESPONSIBILITIES OF MANAGEMENT AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Trust or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Trust's financial reporting process.

### AUDITORS' RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due
  to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence
  that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion,
  forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
  Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based
  on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may
  cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material
  uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the
  consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our
  conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future
  events or conditions may cause the Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Plan and perform the group audit to obtain sufficient appropriate audit evidence regarding the financial information of the entities or business units with the Trust as a basis for forming an opinion on the consolidated financial statements. We are responsible for the direction, supervision and review of the work performed for the purposes of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Adam Steele.

Crost + young LLP

Chartered Professional Accountants Licensed Public Accountants

Toronto, Canada February 12, 2025

# **BALANCE SHEETS**

In thousands of Canadian dollars

As at December 31, ASSETS	Note	2024	
ASSETS		2024	2023
Non-current assets			
Real estate properties	3	\$2,150,073	\$2,254,642
Right-of-use asset		280	—
Equity-accounted investment	4	4,210	7,755
		2,154,563	2,262,397
Current assets			
Amounts receivable	5	8,050	9,341
Prepaid expenses and other		3,438	1,226
Cash		7,897	7,278
		19,385	17,845
Total assets		\$2,173,948	\$2,280,242
LIABILITIES AND UNITHOLDERS' EQUITY			
Non-current liabilities			
Mortgages payable	7	\$746,230	\$680,787
Convertible debentures	8	154,106	151,898
Lease liabilities	9	16,426	16,295
Derivative liability	7	2,389	·
Accounts payable and accrued liabilities		5,799	5,981
		924,950	854,961
Current liabilities			
Mortgages payable	7	213,055	334,199
Lease liabilities	9	161	88
Accounts payable and accrued liabilities		48,476	51,072
Morguard loan payable	14(b)	35,000	_
Bank indebtedness	10	68,079	78,737
		364,771	464,096
Total liabilities		1,289,721	1,319,057
Unitholders' equity		884,227	961,185
		\$2,173,948	\$2,280,242
Commitments and contingencies	18		

See accompanying notes to the consolidated financial statements.

### On behalf of the Trustees:

(Signed) "K. Rai Sahi"

(Signed) "Bart S. Munn"

K. Rai Sahi, Chairman of the Board of Trustees Bart S. Munn, Lead Trustee

# STATEMENTS OF LOSS AND COMPREHENSIVE LOSS

In thousands of Canadian dollars, except per unit amounts

For the year ended December 31,	Note	2024	2023
Revenue from real estate properties	11	\$259,174	\$255,076
Property operating costs			
Property operating expenses	12(a)	(72,698)	(72,066)
Property taxes		(49,173)	(48,296)
Property management fees		(8,842)	(8,741)
Net operating income		128,461	125,973
Interest expense	13	(67,378)	(62,845)
General and administrative	12(b)	(3,748)	(3,843)
Amortization expense		(78)	(76)
Other income		20	11
Fair value losses on real estate properties	3	(114,448)	(131,765)
Net loss from equity-accounted investment	4	(1,652)	(1,900)
Net loss		(\$58,823)	(\$74,445)
OTHER COMPREHENSIVE INCOME			
Item that may be reclassified to profit or loss in subsequent periods:			
Unrealized fair value loss on cash flow hedge		(2,389)	
Comprehensive loss		(\$61,212)	(\$74,445)
NET LOSS PER UNIT	15(d)		
Basic		(\$0.92)	(\$1.16)
Diluted		(\$0.92)	(\$1.16)

See accompanying notes to the consolidated financial statements.

# STATEMENTS OF UNITHOLDERS' EQUITY

In thousands of Canadian dollars, except number of units

	Note	Number of Units	Issue of Units	Retained Earnings	Equity Component of Convertible Debentures	Contributed Surplus	Accumulated Other Comprehensive Income	Total Unitholders' Equity
Unitholders' equity, January 1, 2023		64,226,854	\$635,874	\$401,617	\$6,879	\$6,458	\$—	\$1,050,828
Net loss		_	_	(74,445)	_	_	_	(74,445)
Distributions to unitholders	15(a)	—	—	(15,198)	—	—	—	(15,198)
Issue of units – DRIP <sup>1</sup>	15(c)	41,047	222	(222)	_	_	_	_
Unitholders' equity, December 3	<b>31, 2023</b>	64,267,901	636,096	311,752	6,879	6,458	—	961,185
Net loss		_	_	(58,823)	_	_	_	(58,823)
Distributions to unitholders	15(a)	_	_	(15,746)	_	_	—	(15,746)
Special distribution in units	15(e)	616,180	3,408	(3,408)	_	_	_	_
Consolidation of units	15(e)	(616,180)	_	_	_	_	_	_
Issue of units – DRIP <sup>1</sup>	15(c)	24,172	131	(131)	_	_	_	_
Other comprehensive income			_	_			(2,389)	(2,389)
Unitholders' equity, December 31, 2024		64,292,073	\$639,635	\$233,644	\$6,879	\$6,458	(\$2,389)	\$884,227

1. Distribution Reinvestment Plan ("DRIP").

See accompanying notes to the consolidated financial statements.

# STATEMENTS OF CASH FLOWS

In thousands of Canadian dollars

For the year ended December 31,	Note	2024	2023
OPERATING ACTIVITIES	Note	2024	2023
Net loss		(\$58,823)	(\$74,445)
Add items not affecting cash	16(a)	121,052	138,125
Distributions from equity-accounted investment, net	4	1,893	2,003
Additions to tenant incentives and leasing commissions		(5,516)	(10,937)
Net change in non-cash operating assets and liabilities	16(b)	(4,149)	11,573
Cash provided by operating activities		54,457	66,319
FINANCING ACTIVITIES			
Proceeds from new mortgages		290,896	286,534
Financing costs on new mortgages		(2,735)	(1,497)
Repayment of mortgages			
Repayments on maturity		(298,888)	(289,156)
Repayment due to early extinguishments		(17,030)	_
Principal instalment repayments		(29,690)	(33,345)
Payment of lease liabilities, net		(154)	(168)
Proceeds from bank indebtedness	10	79,342	67,000
Repayment of bank indebtedness	10	(90,000)	(43,885)
Proceeds from Morguard loan payable	14(b)	70,000	—
Repayment of Morguard loan payable	14(b)	(35,000)	
Distributions to unitholders		(15,296)	(15,198)
Cash used in financing activities		(48,555)	(29,715)
INVESTING ACTIVITIES			
Capital expenditures on real estate properties		(32,206)	(25,176)
Expenditures on properties under development		(10,127)	(13,862)
Proceeds from sale of real estate properties, net	3	37,050	
Cash used in investing activities		(5,283)	(39,038)
Net change in cash		619	(2,434)
Cash, beginning of period		7,278	9,712
Cash, end of period		\$7,897	\$7,278

See accompanying notes to the consolidated financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the years ended December 31, 2024, and 2023

In thousands of Canadian dollars, except units, per unit amounts and where otherwise noted

### NOTE 1

### NATURE AND FORMATION OF THE TRUST

The Trust is a "closed-end" real estate investment trust governed pursuant to an amended and restated declaration of trust dated May 5, 2021 (the "Declaration of Trust"), under, and governed by, the laws of the Province of Ontario. The Trust commenced active operations on October 14, 1997. The Trust units trade on the Toronto Stock Exchange ("TSX") under the symbol "MRT.UN". The Trust owns a diverse portfolio of retail, office and industrial properties located in six Canadian provinces. The Trust's head office is located at 55 City Centre Drive, Suite 1000, Mississauga, Ontario, L5B 1M3.

The Trust has a property management agreement with Morguard Investments Limited ("MIL"), a subsidiary of Morguard Corporation ("Morguard"). Morguard is the parent company of the Trust, owning 66.0% of the outstanding units as at December 31, 2024. Morguard is a real estate company that owns a diversified portfolio of multi-suite residential, retail, hotel, office and industrial properties. Morguard also provides advisory and management services to institutional and other investors.

### NOTE 2

### STATEMENT OF COMPLIANCE AND MATERIAL ACCOUNTING POLICIES

These consolidated financial statements have been prepared in accordance with IFRS, as issued by the International Accounting Standards Board ("IASB").

The consolidated financial statements were approved and authorized for issue by the Trustees on February 12, 2025.

### **Basis of Presentation**

The Trust's consolidated financial statements are prepared on a going-concern basis and have been presented in Canadian dollars rounded to the nearest thousand unless otherwise indicated. The consolidated financial statements are prepared on a historical cost basis, except for real estate properties and certain financial instruments that are measured at fair value. The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements unless otherwise indicated.

### **Basis of Consolidation**

The consolidated financial statements include the financial statements of the Trust, as well as the entities that are controlled by the Trust (the "subsidiaries"). The Trust controls an entity when the Trust is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date of acquisition or the date on which the Trust obtains control and are deconsolidated from the date that control ceases. Intercompany transactions, balances, unrealized losses and unrealized gains on transactions between the Trust and its subsidiaries are eliminated.

### **Real Estate Properties**

### **Income Producing Properties**

Income producing properties include retail, office and industrial properties held to earn rental income and for capital appreciation.

Income producing property that is acquired as an asset purchase and not as a business combination is recorded initially at cost, including transaction costs. Transaction costs include transfer taxes, professional fees for legal and other services and initial leasing commissions, of which transfer taxes and professional fees represent the majority of the costs.

Subsequent to initial recognition, income producing properties are recorded at fair value. The changes in fair value for each reporting period will be recorded in the statements of loss and comprehensive loss. In order to avoid double counting, the carrying value of income producing properties includes straight-line rent receivable, tenant improvements, tenant incentives, capital expenditures and direct leasing costs since these amounts are incorporated in the appraised values of the real estate properties. Fair value is based on external and internal valuations using recognized valuation techniques, including the direct capitalization of income and discounted cash flow methods. Recent real estate transactions with characteristics and location similar to the Trust's assets are also considered.

Tenant improvements include costs incurred to meet the Trust's lease obligations and are classified as either tenant improvements owned by the landlord or tenant incentives. When the obligation is determined to be an improvement that benefits the landlord and is owned by the landlord, the improvement is accounted for as a capital expenditure and included in the carrying amount of income producing properties on the balance sheets.

Tenant incentives are inducements given to prospective tenants to move into the Trust's properties or to existing tenants to extend the lease term. Tenant incentive receivables are included in the carrying value of real estate properties and are deducted from rental revenue on a straight-line basis over the term of the tenant's lease.

### **Properties Under Development**

The cost of properties under development includes all expenditures incurred in connection with the acquisition, including all direct development costs, realty taxes and other costs of the building to prepare it for its productive use, the applicable portion of general and administrative expenses and borrowing costs directly attributable to the development. Borrowing costs associated with direct expenditures on properties under development or redevelopment are capitalized. Borrowing costs are also capitalized on the purchase cost of a site or property acquired specifically for redevelopment in the short term if the activities necessary to prepare the asset for development or redevelopment are in progress. The amount of borrowing costs are capitalized from the commencement of the development until the date of practical completion. The capitalization of borrowing costs is suspended if there are prolonged periods when development activity is interrupted. The Trust considers practical completion to have occurred when the property is capable of operating in the manner intended by management. Generally, this consideration occurs upon completion of construction and receipt of all necessary occupancy and other material permits. Where the Trust has pre-leased space as at, or prior to, the start of the development and the lease requires the Trust to construct tenant improvements that enhance the value of the property, practical completion is considered to occur on completion of such improvements.

Properties under development are measured at fair value, with changes in fair value recognized in the statements of loss and comprehensive loss.

#### Interests in Joint Arrangements

The Trust reviews its interests in joint arrangements and accounts for those joint arrangements in which the Trust is entitled only to the net assets of the arrangement as joint ventures using the equity method of accounting, and for those joint arrangements in which the Trust is entitled to its share of the assets and liabilities as joint operations and recognizes its rights to and obligations of the assets, liabilities, revenue and expenses of the joint operation.

### Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, balances with banks and short-term deposits with remaining maturities at the time of acquisition of three months or less. There are no cash equivalents on hand as at December 31, 2024, or 2023. Bank borrowings are considered to be financing activities.

#### Lease Liabilities

In accordance with IFRS 16, Leases ("IFRS 16"), at the commencement date of a lease, the Trust will recognize a liability to make lease payments and an asset representing the right to use the underlying asset during the lease term. Certain right-of-use assets related to land leases meet the definition of investment property under IAS 40, Investment Property; therefore, the fair value model is applied to those assets. Interest expense on the lease liability and the amortization expense or fair value gain/(loss) on the right-of-use asset, depending on the balance sheet classification of the asset, are recognized separately. The Trust applies the recognition exemptions for leases of low-value assets and short-term leases.

Right-of-use assets not meeting the definition of an investment property are measured at cost less any accumulated amortization and impairment losses, and adjusted for any remeasurement of lease liabilities. Unless the Trust is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use asset is amortized on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

The Trust measures lease liabilities at the present value of lease payments to be made over the lease term. In calculating the present value of lease payments, the Trust uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

### **Provisions**

A provision is a liability of uncertain timing or amount. Provisions are recognized when the Trust has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount can be reliably estimated. Provisions are measured at the present value for the expenditures expected to be required to settle the obligation using a discount rate that reflects current market assessment of the time value of money and the risks specific to the obligation. Provisions are remeasured at each balance sheet date using the current discount rate. The increase in the provision due to passage of time is recognized as interest expense.

#### **Revenue Recognition**

Revenue from income producing properties includes rents from tenants under leases, percentage participation rents, property tax and operating cost recoveries, lease cancellation fees, leasing concessions, parking income and incidental income paid by the tenants under the terms of their existing leases.

Rental revenue, including percentage participation rents, lease cancellation fees and leasing concessions, and property tax and insurance recoveries, are considered lease components within the scope of IFRS 16. Percentage participation rents are accrued based on sales estimates submitted by tenants if the tenant anticipates attaining the minimum sales level stipulated in the tenant lease. Revenue recognition under a lease commences when a tenant has a right to use the leased asset, and revenue is recognized when control of the goods or services is transferred to the customer at an amount that reflects the consideration to which the Trust expects to be entitled in exchange for those goods or services. The Trust has not transferred substantially all of the risks and benefits of ownership of its income producing properties and, therefore, accounts for leases with its tenants as operating leases. Revenue is recognized as performance obligations are satisfied over the term of the lease.

Revenue from real estate properties recorded in the statements of loss and comprehensive loss during free rent periods represents future cash receipts and is reflected in the balance sheets in the carrying value of real estate properties and recognized in the statements of loss and comprehensive loss on a straight-line basis over the initial term of the lease. The Trust accounts for stepped rents on a straight-line basis, which are reflected in the balance sheets in the carrying value of real estate properties, and recognized in the statements of loss and comprehensive loss over the initial term of the lease.

Common area maintenance ("CAM") recoveries and other ancillary income are considered non-lease components and within the scope of IFRS 15, "Revenue from Contracts with Customers". The performance obligation for CAM recoveries and other ancillary services is satisfied over time. The Trust receives variable consideration for CAM recoveries to the extent costs have been incurred, and revenue is recognized on this basis, as this is the best estimate of amounts earned over the period these services are performed. Revenue is constrained by actual costs incurred and any restrictions in the lease contracts.

### **Per Unit Calculation**

Basic net loss per unit is calculated by dividing net loss by the weighted average number of units outstanding for the year. The dilutive effect of convertible debentures is determined by considering both the holder's option to convert these debentures into units and the issuer's option to redeem these debentures by issuing units. The diluted net loss per unit calculation considers both of these options and discloses the more dilutive of the two.

### **Operating Segments**

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. The Trust has determined that its chief operating decision-maker is the Chairman and Chief Executive Officer.

# **Financial Instruments**

# **Recognition and Measurement of Financial Instruments**

Financial assets must be classified and measured on the basis of both the business model in which the assets are managed and the contractual cash flow characteristics of the asset. Financial assets subsequent to initial recognition are classified and measured based on three categories: amortized cost, fair value through other comprehensive income ("FVTOCI") and fair value through profit or loss ("FVTPL"). Financial liabilities are classified and measured based on two categories: amortized cost and FVTPL. Initially, all financial assets and financial liabilities are recorded in the consolidated balance sheets at fair value. After initial recognition, the effective interest related to financial assets and liabilities classified as FVTPL are included in net income for the year in which they arise. At each consolidated balance sheet date, financial assets measured at amortized cost or at FVTOCI, except for investment in equity instruments, require an impairment analysis using the expected credit loss ("ECL") model to determine the ECL using judgment determined on a probability weighting basis.

### **Expected Credit Loss**

The Trust utilizes the simplified approach to measure expected credit losses under IFRS 9, "Financial Instruments" ("IFRS 9"), which requires the Trust to recognize a lifetime ECL allowance on all receivables at each reporting date.

Under the simplified approach, consideration is given to factors such as credit risk characteristics and days past due as well as current and forward-looking information on macroeconomic factors affecting the ability of customers to settle the receivables. When a receivable balance is considered uncollectible, it is written off against the allowance for doubtful accounts. Subsequent recoveries of amounts previously written off are reversed in the statements of loss and comprehensive loss.

### The following summarizes the Trust's classification and measurement of financial assets and liabilities:

	Classification and Measurement
FINANCIAL ASSETS	
Amounts receivable	Amortized cost
Cash	Amortized cost
FINANCIAL LIABILITIES	
Mortgages payable	Amortized cost
Convertible debentures (excluding equity component)	Amortized cost
Morguard loan payable	Amortized cost
Accounts payable and accrued liabilities	Amortized cost
Derivative liability	FVTOCI
Bank indebtedness	Amortized cost

### **Transaction Costs**

Transaction costs are incremental costs directly related to the acquisition of a financial asset or the issuance of a financial liability. Direct and indirect financing costs that are attributable to the issuance of financial liabilities are presented as a reduction from the carrying amount of the related debt and are amortized using the effective interest rate method over the term of the related debt. These costs include interest, amortization of discounts or premiums relating to borrowings, fees and commissions paid to lenders, agents, brokers and advisers, and transfer taxes and duties that are incurred in connection with the arrangement of borrowings.

### Fair Value

The fair value of a financial instrument is the consideration that could be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either: (i) in the principal market for the asset or liability; or (ii) in the absence of a principal market, in the most advantageous market for the asset or liability.

Fair value measurements recognized in the balance sheets are categorized using a fair value hierarchy that reflects the significance of inputs used in determining the fair values:

Level 1: Quoted prices in active markets for identical assets or liabilities.

- Level 2: Quoted prices in active markets for similar assets or liabilities or valuation techniques where significant inputs are based on observable market data.
- Level 3: Valuation techniques for which any significant input is not based on observable market data.

Each type of fair value is categorized based on the lowest-level input that is significant to the fair value measurement in its entirety.

#### Derivatives

All derivative instruments, including embedded derivatives, are recorded in the consolidated balance sheets at fair value unless exempt from derivative treatment as a normal purchase and sale.

The Trust may enter into interest rate swaps to hedge its risk associated with interest rates. Derivatives are carried as assets when the fair value is positive, and as liabilities when the fair value is negative. Hedge accounting is discontinued prospectively when the hedging relationship is terminated, when the instrument no longer qualifies as a hedge, or when the hedged item is sold or terminated. In cash flow hedging relationships, the portion of the change in the fair value of the hedging derivative that is considered to be effective is recognized in other comprehensive income ("OCI"), while the portion considered to be ineffective is recognized in net income/(loss). Unrealized hedging gains and losses in accumulated other comprehensive income/(loss) are reclassified to net income/(loss) in the periods when the hedged item affects net income/(loss). Gains and losses on derivatives are immediately reclassified to net income/(loss) when the hedged item is sold or terminated.

For those derivative instruments to which the Trust has applied hedge accounting, the change in fair value for the effective portion of the derivative is recorded in OCI from the date of designation. The fair value of derivative instruments is determined using present value forward pricing and swap calculations at interest rates that reflect current market conditions, and considers the credit quality of counterparties, interest rate curves and forward rate curves.

Refer to Note 7 for information on the Trust's derivative instrument.

# **Critical Judgments in Applying Accounting Policies**

The following are the critical judgments that have been made in applying the Trust's accounting policies and that have the most significant effect on the amounts in the consolidated financial statements:

# **Real Estate Properties**

The Trust's accounting policies relating to real estate properties are described above. In applying these policies, judgment has been applied in determining whether certain costs are additions to the carrying amount of the property, distinguishing between tenant incentives and tenant improvements and, for properties under development, identifying the point at which practical completion of the property occurs and identifying the directly attributable borrowing costs to be included in the carrying value of the development property. Judgment is also applied in determining the extent and frequency of independent appraisals. The key assumptions are further described in Note 3.

# Leases

The Trust makes judgments in determining whether certain leases, in particular those leases with long contractual terms where the lessee is the sole tenant in a property, are operating or finance leases. The Trust has determined that all of its tenant leases are operating leases.

# **Critical Accounting Estimates and Assumptions**

The preparation of the consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting periods.

Significant assumptions are used in the assessment of fair value, which ultimately impacts the underlying valuation of the Trust's real estate properties and equity-accounted investment. These include estimates of future operating cash flows, the time period over which they will occur, appropriate discount and capitalization rates and stabilized net operating income (which is primarily influenced by revenue growth, vacancy rates, inflation rates and operating costs).

In determining estimates of fair market value for its real estate assets, the assumptions underlying estimated values are limited by the availability of comparable data and the uncertainty of predictions concerning future events. Should the underlying assumptions change, actual results could differ from the estimated amounts.

# **Current Accounting Policy Changes**

# Amendments to IAS 1 — Classification of Liabilities as Current or Non-Current

The amendments aim to promote consistency in applying the requirements by helping companies determine whether, in the statement of financial position, debt and other liabilities with an uncertain settlement date should be classified as current (due or potentially due to be settled within one year) or non-current.

The amendments to IAS 1 are effective for reporting periods beginning on or after January 1, 2024 and did not have a material impact on the Trust's consolidated financial statements.

### Amendments to IAS 1 — Non-Current Liabilities with Covenants

The amendments aim to improve the information companies provide about long-term debt with covenants. The amendments to IAS 1 specify that covenants to be complied with after the reporting date do not affect the classification of debt as current or non-current at the reporting date. Instead, the amendments require a company to disclose information about these covenants in the notes to the financial statements.

The amendments to IAS 1 are effective for reporting periods beginning on or after January 1, 2024, and did not have a material impact on the Trust's consolidated financial statements.

# **Future Accounting Policy Changes**

# IFRS 18 — Presentation and Disclosure in Financial Statements ("IFRS 18")

On April 9, 2024, the IASB issued IFRS 18 that will replace IAS 1 — Presentation of Financial Statements. The objective of IFRS 18 is to set out requirements for the presentation and disclosure of information in general purpose financial statements to help ensure they provide relevant information that faithfully represents an entity's assets, liabilities, equity, income and expenses.

IFRS 18 introduces the following:

- Defined subtotals and categories in the statement of profit or loss.
- Requirements to improve aggregation and disaggregation.
- Disclosures about management-defined performance measures in the notes to the financial statements.
- Targeted improvements to the statement of cash flows by amending IAS 7 Statement of Cash Flows.

IFRS 18 is effective for annual reporting periods beginning on or after January 1, 2027. The standard is applied retrospectively, with specific transition provisions, and early adoption is permitted.

The Trust is currently assessing the impact this new standard will have on its consolidated financial statements.

# EIFEL Rules

On May 28, 2024, amended Canadian Bill C-59, *Fall Economic Statement Implementation Act, 2023,* became substantively enacted for financial reporting purposes. Bill C-59 implements the majority of the remaining income tax measures from the 2023 federal budget, as well as certain measures from the 2023 fall economic statement. Most notably, Bill C-59 contains the excessive interest and financing expenses limitation rules ("EIFEL Rules").

The EIFEL Rules, which became effective for the 2024 fiscal year, limit the amount of net interest and financing expenses that a trust may deduct in computing taxable income to a fixed ratio (currently set at 30% of the EBITDA as calculated for tax purposes) or, where certain conditions are met and a consolidated group elects, a higher group ratio. Based on an assessment for the year ended December 31, 2024, the impact of the Trust's limitation of deductibility of interest expenses was not significant.

On August 12, 2024, the Department of Finance released revised draft legislation that includes previously announced business tax measures, among others, related to an EIFEL exemption for purpose-built rental housing providers and certain regulated utility providers. On January 6, 2025, it was announced that Parliament will be prorogued until March 24, 2025. The Trust will continue to monitor the developments of the measures to assess the full implications of the EIFEL Rules.

# NOTE 3 REAL ESTATE PROPERTIES

Real estate properties consist of the following:

As at December 31,	2024	2023
Income producing properties	\$2,062,060	\$2,169,663
Properties under development	19,908	16,460
Held for development	68,105	68,519
	\$2,150,073	\$2,254,642

Reconciliations of the carrying amounts for real estate properties at the beginning and end of the current and comparable financial periods are set out below:

	Income Producing Properties	Properties Under Development	Held for Development	Total Real Estate Properties
Balance as at December 31, 2022	\$2,260,657	\$25,948	\$51,200	\$2,337,805
Additions:				
Capital expenditures/capitalized costs	16,822	13,862		30,684
Tenant improvements, tenant incentives and commissions	19,291	—		19,291
Transfers	23,350	(23,350)		—
Fair value (losses)/gains	(149,084)	—	17,319	(131,765)
Other changes	(1,373)			(1,373)
Balance as at December 31, 2023	2,169,663	16,460	68,519	2,254,642
Additions:				
Capital expenditures/capitalized costs	23,243	10,127		33,370
Tenant improvements, tenant incentives and commissions	14,479	—		14,479
Transfers	6,679	(6,679)		—
Disposition	(37,050)	—		(37,050)
Fair value losses	(114,034)	—	(414)	(114,448)
Other changes	(920)			(920)
Balance as at December 31, 2024	\$2,062,060	\$19,908	\$68,105	\$2,150,073

# **APPRAISAL CAPITALIZATION AND DISCOUNT RATES**

Morguard's subsidiary has a valuation team that consists of Appraisal Institute of Canada ("AIC") designated Accredited Appraiser Canadian Institute ("AACI") members who are qualified to offer valuation and consulting services and expertise for all types of real property, all of whom are knowledgeable and have recent experience in the fair value techniques for investment properties. AACI-designated members must adhere to AIC's Canadian Uniform Standards of Professional Appraisal Practice and undertake ongoing professional development. Morguard's appraisal division is responsible for determining the fair value of investment properties every quarter. The team reports to a senior executive, and the internal valuation team's valuation processes and results are reviewed by senior management at least once every quarter, in line with the Trust's quarterly reporting dates.

Generally, the Trust's real estate properties are appraised using a number of approaches, depending on the asset, that would typically include a discounted cash flow analysis, a direct capitalization approach and a direct comparison approach.

The primary method of valuation used by the Trust is discounted cash flow analysis. This approach involves determining the fair value of each income producing property based on, among other things, rental income from current leases and assumptions about rental income from future leases reflecting market conditions at the applicable balance sheet dates, less future cash outflows pertaining to the respective leases. Fair values are primarily determined by discounting the expected future cash flows, generally over a term of 10 years and include a terminal

value based on the application of a capitalization rate to estimated year 11 net operating income. Discount and capitalization rates are estimated using market surveys, available appraisals and market comparables.

The direct comparison approach compares a subject property's characteristics with those of comparable properties that have recently been sold. The Trust has a retail property in British Columbia where the highest and best use is a redevelopment to mixed residential and commercial use. Since the value of the property is in the underlying land with minimal holding income, it has been valued using the direct comparison approach.

Under the direct capitalization approach, capitalization rates are applied to the estimated stabilized net operating income of the properties. Estimated stabilized net operating income is based on projected rental revenue and property operating costs adjusted for such items as vacancy loss. The direct capitalization approach is typically used to corroborate the discounted cash flow analysis.

The stabilized capitalization rates in the following table exclude the property valued using the comparable sales method, as well as one property with expected variable income which did not have its discounted cash flow analysis corroborated using the direct capitalization approach.

Using the direct capitalization income approach to corroborate the discounted cash flow method, the properties were valued using capitalization rates in the range of 5.0% to 9.5% applied to a stabilized net operating income (2023 – 4.8% to 9.0%), resulting in an overall weighted average capitalization rate of 7.31% (2023 – 7.14%).

The stabilized capitalization rates by business segments are set out in the following table:

		Dece	ember 31, 2	2024			Dec	ember 31, 2	023	
	Stabi Occup		Сарі	talization	Rates	Stabi Occup		Сар	italization F	Rates
	Max.	Min.	Max.	Min.	Weighted Average	Max.	Min.	Max.	Min.	Weighted Average
Retail	97.0%	90.0%	8.3%	5.0%	7.4%	97.0%	90.0%	8.0%	5.0%	7.5%
Office	100.0%	85.0%	9.5%	5.3%	7.4%	100.0%	85.0%	9.0%	4.7%	6.8%
Industrial	100.0%	95.0%	5.5%	5.3%	5.4%	100.0%	95.0%	5.5%	5.3%	5.5%

The table below provides further details of the discount rates and terminal cap rates used in the discounted cash flow method by business segments:

	December 31, 2024			Dec	ember 31, 2023	
	Maximum	Minimum	Weighted Average	Maximum	Minimum	Weighted Average
RETAIL						
Discount rate	9.3%	5.8%	7.7%	9.0%	5.8%	7.6%
Terminal cap rate	8.3%	5.3%	6.9%	8.0%	5.0%	6.8%
OFFICE						
Discount rate	10.0%	6.3%	7.4%	9.5%	5.8%	7.0%
Terminal cap rate	9.5%	5.3%	6.6%	8.5%	4.8%	6.2%
INDUSTRIAL						
Discount rate	6.5%	6.0%	6.2%	6.5%	6.0%	6.2%
Terminal cap rate	5.8%	5.5%	5.5%	5.8%	5.5%	5.5%

Fair values are most sensitive to changes in discount rates, capitalization rates and stabilized or forecast net operating income. Generally, an increase in net operating income will result in an increase in the fair value of the income producing properties, and an increase in capitalization rates will result in a decrease in the fair value of the properties. The capitalization rate magnifies the effect of a change in net operating income, with a lower capitalization rate resulting in a greater impact to the fair value of the property than a higher capitalization rate. If the weighted average stabilized capitalization rate were to increase or decrease by 25 basis points, the value of the income producing properties as at December 31, 2024, would decrease by \$65,213 or increase by \$69,863, respectively.

The sensitivity of the fair values of the Trust's income producing properties is set out in the table below:

Change in capitalization rate	0.25%	(0.25%)
Retail	(\$35,279)	\$37,749
Office	(26,761)	28,633
Industrial	(3,173)	3,481
	(\$65,213)	\$69,863

### Disposition

On May 29, 2024, the Trust sold a retail strip centre, located at 5-284 Heritage Gate SE, Calgary, Alberta, for \$37,050 net of costs. The Trust repaid the mortgage payable secured by this property in the amount of \$17,030.

# NOTE 4

# EQUITY-ACCOUNTED INVESTMENT

For the week and all December 24, 2024

On December 22, 2011, the Trust and a major Canadian pension fund each acquired a 50% interest in a limited partnership that owns and operates a 304,000 square foot Class A office complex located in downtown Edmonton, Alberta. The Trust has joint control over the limited partnership and accounts for its investment using the equity method.

As at December 31,	2024	2023
Balance, beginning of period	\$7,755	\$11,658
Equity loss	(1,652)	(1,900)
Distributions to partners, net	(1,893)	(2,003)
Balance, end of period	\$4,210	\$7,755

The following details the Trust's share of the limited partnership's aggregated assets, liabilities and results of operations accounted for under the equity method:

As at December 31,	2024	2023
Real estate property	\$30,050	\$33,000
Current assets	938	1,107
Total assets	30,988	34,107
Non-current liabilities	(3)	(3)
Current liabilities	(26,775)	(26,349)
Net equity	\$4,210	\$7,755

For the year ended December 31,	2024	2023
Revenue from real estate property	\$5,308	\$5,365
Property operating expenses	(2,126)	(2,242)
Net operating income	3,182	3,123
Interest and other expenses	(1,409)	(1,355)
Fair value losses on real estate property	(3,425)	(3,668)
Net loss	(\$1,652)	(\$1,900)

The real estate property included above in the Trust's equity-accounted investment is appraised using a number of approaches that typically include a discounted cash flow analysis, a direct capitalization approach and a direct comparison approach. As at December 31, 2024, the property was valued using a discount rate of 8.8% (2023 - 8.3%), a terminal cap rate of 8.0% (2023 - 7.3%) and a stabilized cap rate of 7.8% (2023 - 7.3%). The stabilized annual net operating income as at December 31, 2024, was \$3,051 (2023 - \$3,329).

# NOTE 5

### **AMOUNTS RECEIVABLE**

Amounts receivable consist of the following:

As at December 31,	2024	2023
Tenant receivables	\$2,892	\$4,208
Unbilled other tenant receivables	3,264	3,593
Receivables from related parties	173	373
Other	3,030	2,892
Allowance for expected credit loss	(1,309)	(1,725)
	\$8,050	\$9,341

# NOTE 6 CO-OWNERSHIP INTERESTS

The Trust is a co-owner in several properties, listed below, which are subject to joint control based on the Trust's decision-making authority with regard to the relevant activities of the properties. These co-ownerships have been classified as joint operations and, accordingly, the Trust recognizes its rights to and obligations for the assets, liabilities, revenue and expenses of these co-ownerships in the respective lines in the consolidated financial statements.

Jointly Controlled Operations			Trust's Owner	ship Share
	Location	Property Type	2024	2023
505 Third Street	Calgary, AB	Office	50%	50%
Rice Howard Place	Edmonton, AB	Office	20%	20%
Prairie Mall	Grande Prairie, AB	Retail	50%	50%
Heritage Place	Ottawa, ON	Office	50%	50%
Standard Life Centre	Ottawa, ON	Office	50%	50%
77 Bloor	Toronto, ON	Office	50%	50%
Woodbridge Square	Woodbridge, ON	Retail	50%	50%
Place Innovation	Saint-Laurent, QC	Office	50%	50%

The following amounts, included in these consolidated financial statements, represent the Trust's proportionate share of the assets and liabilities of its co-ownerships as at December 31, 2024, and 2023, and the results of operations for the years ended December 31, 2024, and 2023:

As at December 31,	2024	2023
Assets	\$366,479	\$379,898
Liabilities	\$210,862	\$216,785
For the year ended December 31,	2024	2023
Revenue	\$46,888	\$46,607
Expenses	(33,632)	(32,648)
Income before fair value adjustments	13,256	13,959
Fair value losses on real estate properties	(20,781)	(47,769)
Net loss	(\$7,525)	(\$33,810)
NOTE 7		
MORTGAGES PAYABLE		
Mortgages payable consist of the following:		
As at December 31,	2024	2023
Mortgages payable before deferred financing costs	\$963,022	\$1,017,734
Deferred financing costs	(3,737)	(2,748)
Mortgages payable	\$959,285	\$1,014,986
Mortgages payable – non-current	\$746,230	\$680,787
Mortgages payable – current	213,055	334,199
Mortgages payable	\$959,285	\$1,014,986
Range of interest rates	2.7% to 7.8%	2.7% to 7.9%
Weighted average fixed interest rate	4.7%	4.3%
Weighted average interest rate on all mortgages	4.8%	4.9%
Weighted average term to maturity (years)	3.0	3.1

The mortgages payable above include floating-rate mortgages. As at December 31, 2024, these mortgages total \$87,885 (2023 – \$165,161), excluding hedged debt.

The aggregate principal repayments and balances maturing on the mortgages payable as at December 31, 2024, together with the weighted average contractual rate on debt maturing in the year indicated, are as follows:

	Principal Instalment Repayments	Balances Maturing	Total	Weighted Average Contractual Rate on Balance Maturing
2025	\$32,548	\$184,876	\$217,424	4.7%
2026	28,722	178,467	207,189	4.8%
2027	12,959	194,170	207,129	5.7%
2028	11,156	39,570	50,726	5.3%
2029	8,845	101,682	110,527	5.6%
Thereafter	18,986	151,041	170,027	3.5%
	\$113,216	\$849,806	\$963,022	4.8%

Substantially all of the Trust's real estate properties and related rental revenue have been pledged as collateral for the mortgages payable.

The Trust has various financial covenants in relation to various outstanding debt instruments and facilities, including debt to asset and debt service coverage ratios. As at December 31, 2024, and 2023, the Trust was in compliance with those covenants.

On June 25, 2024, the Trust completed a \$75,000 variable-rate first mortgage loan agreement secured by a property in Prince George, British Columbia. On July 2, 2024, the Trust completed an interest rate swap with a notional amount of \$75,000 whereby the Trust pays a fixed rate of interest of 5.82% and receives interest at a variable rate equal to the Canadian Overnight Repo Rate Average plus 2.15% on the notional amount. The Trust designated this interest rate swap as a cash flow hedge and applied hedge accounting. The objective of the interest rate swap is to eliminate the variability of cash flows on the variable-rate mortgage stemming from fluctuations in market interest rates.

There is an economic relationship between the hedged item and the hedging instrument as the terms of the interest rate swap match the terms of the variable-rate mortgage loan (i.e., notional amount, maturity date, payment and reset dates). The Trust has established a hedge ratio of 1:1 for the hedging relationship as the underlying risk of the interest rate swap is identical to the hedged risk component. To test the hedge effectiveness, the Trust uses a hypothetical derivative method and compares changes in the fair value of the hedging instrument against changes in the fair value of the hedged item attributable to the hedged risk.

Hedge ineffectiveness can arise from:

- Different interest rate curves applied to discount the hedged item and the hedging instrument
- Differences in timing of cash flows of the hedged item and hedging instrument
- The counterparties' credit risk differently impacting the fair value movements of the hedging instrument and the hedged item

As at December 31, 2024, the derivative liability was \$2,389 (2023 – \$nil). The maturity date of the interest rate swap coincides with the mortgage payable maturity on June 3, 2029.

### NOTE 8 CONVERTIBLE DEBENTURES

### Debentures

On December 7, 2021, the Trust issued \$159,000 principal amount of 5.25% convertible unsecured subordinated debentures ("Convertible Debentures") maturing on December 31, 2026 (the "Maturity Date"). As at December 31, 2024, Morguard held a total of \$60,000 principal amount of the Convertible Debentures (2023 – \$60,000).

Interest is payable semi-annually, not in advance, on June 30 and December 31 of each year.

The Convertible Debentures, with the exception of the value assigned to the holders' conversion option, have been recorded as debt on the balance sheets. The following table summarizes the allocation of the principal amount and related issue costs of the Convertible Debentures at the date of original issue. The portion of issue costs attributable to the liability of \$4,026 was capitalized and will be amortized over the term to maturity, while the remaining amount of \$187 was charged to equity.

	Liability	Equity	Principal Amount Issued
Transaction date – December 7, 2021	\$151,934	\$7,066	\$159,000
Issue costs	(4,026)	(187)	(4,213)
	\$147,908	\$6,879	\$154,787

Each Convertible Debenture is convertible into freely tradable units of the Trust at the option of the holder, exercisable at any time prior to the close of business on the last business day preceding the Maturity Date at a conversion price of \$7.80 per unit, being a rate of approximately 128.2 units per thousand principal amount of Convertible Debentures, subject to adjustment.

The Convertible Debentures payable consist of the following:

As at December 31,	2024	2023
Convertible debentures – liability	\$151,934	\$151,934
Convertible debentures – accretion	3,949	2,542
Convertible debentures before issue costs	155,883	154,476
Issue costs	(1,777)	(2,578)
Convertible debentures	\$154,106	\$151,898

Remaining interest and principal payments on the Convertible Debentures are as follows:

	\$16,696	\$159,000	\$175,696
2026	8,348	159,000	167,348
2025	\$8,348	\$—	\$8,348
	Interest	Principal	Total

# **Redemption Rights**

Each Convertible Debenture is redeemable at any time from January 1, 2025, to the close of business on December 31, 2025, in whole or in part, on at least 30 days' prior notice at a redemption price equal to par plus accrued and unpaid interest at the Trust's sole option, provided that the weighted average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days prior to the date on which the notice of redemption is given is not less than 125% of the conversion price.

From January 1, 2026, to the close of business on December 31, 2026, the Convertible Debentures are redeemable, in whole or in part, at par plus accrued and unpaid interest at the Trust's sole option.

### **Payment Upon Redemption or Maturity**

As part of the above redemption options, or at maturity, the Trust may satisfy its obligation to repay the principal amounts of the Convertible Debentures, in whole or in part, by delivering units of the Trust. In the event that the Trust elects to satisfy its obligation to repay principal with units of the Trust, the number of units issued is obtained by dividing the principal amount of the Convertible Debentures by 95% of the weighted average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days prior to the date fixed for redemption or the Maturity Date, as applicable.

### **Interest Payment Election**

The Trust may elect, subject to applicable regulatory approval, to issue and deliver units of the Trust to the Debenture Trustee in order to raise funds to pay interest on the Convertible Debentures, in which event the holders of the Convertible Debentures will be entitled to receive a cash payment equal to the interest payable from the proceeds of the sale of such units.

# NOTE 9 LEASE LIABILITIES

The following table presents the change in the balance of the Trust's lease liabilities:

As at December 31,	2024	2023
Balance, beginning of period	\$16,383	\$16,551
Additions	358	
Lease payments	(1,197)	(1,192)
Interest	1,043	1,024
Balance, end of period	\$16,587	\$16,383
Current	\$161	\$88
Non-current	16,426	16,295
	\$16,587	\$16,383
Weighted average borrowing rate	6.2%	6.2%

# NOTE 10 BANK INDEBTEDNESS

The Trust has operating lines of credit totalling 101,350 (2023 - 102,500), which renew annually and are secured by fixed charges on specific properties owned by the Trust. One of these lines is subject to cash flow tests based on the operating results of the secured properties along with prevailing bond yields. As at December 31, 2024, there is a maximum of 101,350 available (2023 - 98,500).

As at December 31, 2024, the Trust had borrowed \$68,079 (2023 – \$78,737) on its credit facilities and issued letters of credit in the amount of \$577 (2023 – \$967) related to these facilities. The net availability remaining on the Trust's credit facilities is \$32,694 (2023 – \$18,796).

The bank credit agreements include certain restrictive covenants and undertakings by the Trust. As at December 31, 2024, and 2023, the Trust was in compliance with all covenants and undertakings. As the bank indebtedness is current and at prevailing market rates, the carrying value of the debt as at December 31, 2024, approximates fair value.

# NOTE 11 REVENUE FROM REAL ESTATE PROPERTIES

Revenue from real estate properties consists of the following:

For the year ended December 31, 2024	Retail	Office	Industrial	Total
Rental revenue	\$92,589	\$62,435	\$2,896	\$157,920
CAM recoveries	21,679	29,704	984	52,367
Property tax and insurance recoveries	22,665	15,496	602	38,763
Other revenue and lease cancellation fees	3,337	2,084	3	5,424
Parking revenue	11	5,609	_	5,620
Amortized rents	628	(1,717)	169	(920)
	\$140,909	\$113,611	\$4,654	\$259,174
For the year ended December 31, 2023	Retail	Office	Industrial	Total
Rental revenue	\$90,831	\$61,812	\$2,101	\$154,744
CAM recoveries	21,552	28,289	818	50,659
Property tax and insurance recoveries	24,676	15,299	556	40,531
Other revenue and lease cancellation fees	2,852	2,237	13	5,102
Parking revenue	(1)	5,414	—	5,413
Amortized rents	(136)	(1,340)	103	(1,373)
	\$139,774	\$111,711	\$3,591	\$255,076

Common area maintenance ("CAM") recoveries and other revenue and lease cancellation fees noted in the above table are considered to be a component of revenue from contracts with customers.

# NOTE 12

# EXPENSES

# (a) Property Operating Expenses

Property operating expenses consist of the following:

For the year ended December 31,	2024	2023
Repairs and maintenance	\$31,929	\$30,416
Utilities	15,906	17,521
Other operating expenses	24,863	24,129
	\$72,698	\$72,066

### (b) General and Administrative

General and administrative expenses consist of the following:

For the year ended December 31,	2024	2023
Trustees' fees and expenses	\$232	\$231
Professional and compliance fees	1,293	1,273
Payroll and other administrative expenses	2,223	2,339
	\$3,748	\$3,843

# NOTE 13 INTEREST EXPENSE

The components of interest expense are as follows:

For the year ended December 31,	2024	2023
Mortgages payable	\$48,074	\$47,421
Amortization of deferred financing costs – mortgages	1,746	948
Convertible debentures	8,348	8,348
Accretion on convertible debentures, net	1,407	1,314
Amortization of deferred financing costs – convertible debentures	801	749
Lease liabilities	1,043	1,024
Bank indebtedness	2,235	4,146
Morguard loan payable and other	4,188	50
Capitalized interest	(464)	(1,155)
	\$67,378	\$62,845

# NOTE 14 RELATED PARTY TRANSACTIONS

Related party transactions are summarized as follows:

# (a) Agreement with Morguard Investments Limited

Under the property management agreement, the Trust pays MIL fees for property management services, capital expenditure administration, information system support activities and risk management administration. Property management fees average approximately 3.3% of gross revenue from the income producing properties owned by the Trust. The management agreement is renewed annually to ensure fees paid reflect fair value for the services provided. Under the leasing services arrangement, the Trust may, at its option, use MIL for leasing services. Leasing fees range from 2% to 6% of the total minimum rent of new leases. Fees for the renewal of a lease are half of the fees for a new lease. Leasing services include lease documentation.

The Trust has employed the services of MIL for both the acquisition and disposition of properties on a case-by-case basis. Fees are generally based on the sale price of the properties and are capitalized in the case of an asset acquisition. MIL is a tenant at three of the Trust's properties. The Trust has employed the services of MIL for the appraisal of its real estate properties as required for IFRS reporting purposes. Fees are generally based on the size and complexity of each property and are expensed as part of the Trust's professional and compliance fees.

During the period, the Trust incurred/(earned) the following:

For the year ended December 31,	2024	2023
Property management fees <sup>1</sup>	\$8,933	\$8,828
Appraisal/valuation fees	335	340
Information services	220	220
Leasing fees	2,885	3,599
Project administration fees	1,432	1,069
Project management fees	140	36
Risk management fees	353	325
Internal audit fees	86	74
Off-site administrative charges	1,974	1,854
Rental revenue	(207)	(192)
	\$16,151	\$16,153

1. Includes property management fees on equity-accounted investment.

The following amounts relating to MIL are included in the balance sheets:

As at December 31,	2024	2023
Amounts payable to MIL, net	\$1,327	\$1,468

# (b) Revolving Loan with Morguard

The Trust has a revolving loan agreement with Morguard that provides for borrowings or advances of up to \$75,000 (2023 – \$75,000), which is interest-bearing at the entities' borrowing costs and due on demand, subject to available funds.

# **Morguard Loan Payable**

During the year ended December 31, 2024, a gross amount of \$70,000 was advanced from Morguard, and a gross amount of \$35,000 was repaid to Morguard. As at December 31, 2024, \$35,000 remains payable to Morguard (2023 – \$nil). For the year ended December 31, 2024, the Trust incurred interest expense in the amount of \$3,888 (2023 – \$nil) at an average interest rate of 6.62% (2023 – n/a). As at December 31, 2024, the Trust has interest payable on the revolving loan with Morguard of \$164 (2023 – \$nil) included in its balance sheets.

# Morguard Loan Receivable

During the year ended December 31, 2024, there were no advances or repayments. As at December 31, 2024, and 2023, there was no loan receivable from Morguard. For the years ended December 31, 2024, and 2023, the Trust did not earn interest income on loans receivable from Morguard. The interest income earned from Morguard is included with other income on the statements of loss and comprehensive loss.

# (c) Other Items with Morguard (Excluding MIL)

The Trust subleases office space from Morguard. For the year ended December 31, 2024, the Trust incurred rent expense in the amount of \$209 (2023 – \$212).

Morguard is a tenant in one of the Trust's properties. For the year ended December 31, 2024, the Trust earned rental revenue in the amount of \$116 (2023 – \$115).

Morguard provided a guarantee in association with the renewal of one of the Trust's mortgages in December 2023. For the year ended December 31, 2024, the Trust incurred interest expense in the amount of \$494 (2023 – \$nil).

# NOTE 15 UNITHOLDERS' EQUITY

# (a) Units Outstanding

The Trust is authorized to issue an unlimited number of units. These units have no par value. The following table summarizes the changes in units from January 1, 2023 to December 31, 2024:

As at December 31,	2024	2023
Balance, beginning of period	64,267,901	64,226,854
Distribution Reinvestment Plan	24,172	41,047
Special distribution in units	616,180	—
Consolidation of units	(616,180)	—
Balance, end of period	64,292,073	64,267,901

Total distributions recorded during the year ended December 31, 2024, amounted to \$19,285 or \$0.30 per unit (2023 – \$15,420 or \$0.24 per unit). On January 15, 2025, the Trust declared a distribution in the amount of \$0.02 per unit for the month of January 2025, payable on February 14, 2025.

### (b) Normal Course Issuer Bid

On February 7, 2024, the Trust announced that the TSX had accepted notice filed by the Trust of its intention to make a normal course issuer bid. The notice provided that during the 12-month period commencing February 9, 2024, and ending February 8, 2025, the Trust may purchase for cancellation on the TSX up to 3,213,395 units in total, being approximately 5% of the outstanding units. Additionally, the Trust may purchase for cancellation up to \$9,308 principal amount of the Convertible Debentures due on the Maturity Date, being 10% of the public float of outstanding Convertible Debentures. The price that the Trust would pay for any such units or debentures would be the market price at the time of acquisition.

During the year ended December 31, 2024, and 2023, the Trust did not purchase any units or debentures for cancellation.

### (c) Distribution Reinvestment Plan

Under the Trust's DRIP, unitholders can elect to reinvest cash distributions into additional units at a weighted average trading price of the units on the TSX for the 20 trading days immediately preceding the applicable date of distribution. During the year ended December 31, 2024, the Trust issued 24,172 units under the DRIP (2023 – 41,047 units).

### (d) Net Loss Per Unit

The following table sets forth the computation of basic and diluted net loss per unit:

For the year ended December 31,	2024	2023
Net loss – basic	(\$58,823)	(\$74,445)
Net loss – diluted	(\$58,823)	(\$74,445)
Weighted average number of units outstanding – basic	64,279	64,249
Weighted average number of units outstanding – diluted	64,279	64,249
Net loss per unit – basic	(\$0.92)	(\$1.16)
Net loss per unit – diluted	(\$0.92)	(\$1.16)

To calculate net loss – diluted, interest, accretion and the amortization of financing costs on Convertible Debentures outstanding that were expensed during the period are added back to net income/(loss) – basic. The weighted average number of units outstanding – diluted is calculated as if all Convertible Debentures outstanding as at December 31, 2024, and 2023, had been converted into units of the Trust at the beginning of the year. The calculation of net loss per unit – diluted excludes the impact of the Convertible Debentures for the year ended December 31, 2024, and 2023, as their inclusion would be anti-dilutive.

### (e) Special Distribution and Consolidation

The Trust expects to distribute to its unitholders in each year an amount not less than the Trust's taxable income for the year, as calculated in accordance with the *Income Tax Act* (Canada) (the "Act"). As a result of the increase in 2024 taxable income generated primarily from the sale of Heritage Towne Centre, the Trustees declared a special distribution of \$0.06 per unit. The distribution was payable in units (\$0.053 per unit) and cash (\$0.007 per unit) to all unitholders of record as at December 31, 2024. On the 64,292,073 units outstanding as at December 31, 2024, the Trust distributed 616,180 units valued at \$3,408, and accrued \$450 at December 31, 2024, payable in cash on January 15, 2025.

Immediately following the issuance of the special distribution units, the units were consolidated such that each unitholder held the same number of units after the consolidation as each unitholder held prior to the issuance of the special distribution units.

# NOTE 16 STATEMENTS OF CASH FLOWS (a) Items Not Affecting Cash

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For the year ended December 31,	2024	2023
Fair value losses on real estate properties	\$114,448	\$131,765
Net loss from equity-accounted investment	1,652	1,900
Amortized stepped rent	694	1,070
Amortized free rent	(63)	(134)
Amortization of deferred financing costs – mortgages	1,746	948
Amortization of tenant incentives	289	437
Amortization of right-of-use asset	78	76
Amortization of deferred financing costs – convertible debentures	801	749
Accretion on convertible debentures	1,407	1,314
	\$121,052	\$138,125

# (b) Net Change in Non-Cash Operating Assets and Liabilities

For the year ended December 31,	2024	2023
Amounts receivable	\$1,291	\$6,395
Prepaid expenses and other	(2,212)	(26)
Accounts payable and accrued liabilities	(3,228)	5,204
	(\$4,149)	\$11,573

# (c) Supplemental Cash Flow Information

For the year ended December 31,	2024	2023
Interest paid	\$63,814	\$60,560
Issue of units – DRIP	\$131	\$222

# NOTE 17 INCOME TAXES

The Trust is a mutual fund trust pursuant to the Act. Under current tax legislation, a mutual fund trust that is not a Specified Investment Flow-Through ("SIFT") trust pursuant to the Act is entitled to deduct distributions of taxable income such that it is not liable to pay income taxes, provided that its taxable income is fully distributed to unitholders. The Trust intends to qualify as a mutual fund trust that is not a SIFT trust and to make distributions not less than the amount necessary to ensure that the Trust will not be liable to pay income taxes. Accordingly, no current or deferred income taxes have been recorded in these consolidated financial statements.

# NOTE 18 COMMITMENTS AND CONTINGENCIES

# (a) Commitments

The Trust has entered into various agreements relating to capital expenditures for its properties. These expenditures include development of new space, redevelopment or retrofit of existing space, and other capital expenditures. Should all conditions be met, as at December 31, 2024, committed capital expenditures in the next 12 months are estimated at \$7,851.

The Trust has various other contractual obligations in the normal course of operations. These contracts can generally be cancelled with 30 days' notice.

The Trust is committed to making the following annual payments under a ground lease to the year 2065 for the land upon which one of its properties is situated:

Current to February 28, 2031	\$1,105
March 1, 2031 to February 28, 2041	Fair market value of land in February 2031 multiplied by 8.5%
March 1, 2041 to February 28, 2051	Fair market value of land in February 2041 multiplied by 8.5%
March 1, 2051 to February 28, 2061	Fair market value of land in February 2051 multiplied by 8.5%
March 1, 2061 to February 28, 2065	Fair market value of land in February 2061 multiplied by 8.5%

Effective November 17, 2023, the Trust entered into a sublease agreement with Morguard expiring on November 15, 2028. The annual rent amounts to an expense of approximately \$214.

In addition to the above-mentioned contractual obligations, the Trust has entered into equipment operating leases with terms ranging to 2029. The remaining payments for the leases are as follows:

2025	\$103
2026	82
2027	69
2028	42
2029	17

# (b) Contingencies

The Trust is liable contingently with respect to litigation, claims and environmental matters that arise from time to time, including those that could result in mandatory damages or other relief, which could result in significant expenditures. While the outcome of these matters cannot be predicted with certainty, in the opinion of management, any liability that may arise from such contingencies would not have a material adverse effect on the financial position or results of operations of the Trust. Any expected settlement of claims in excess of amounts recorded will be charged to operations as and when such determination is made.

# **NOTE 19**

# **MANAGEMENT OF CAPITAL**

The Trust defines capital that it manages as the aggregate of its unitholders' equity and interest-bearing debt less interest-bearing receivables. The Trust's objective when managing capital is to ensure that the Trust will continue as a going concern so that it can sustain daily operations and provide adequate returns to its unitholders.

The Trust is subject to risks associated with debt financing, including the possibility that existing mortgages may not be refinanced or may not be refinanced on as favourable terms or with interest rates as favourable as those of the existing debt. The Trust mitigates these risks by its continued efforts to stagger the maturity profile of its long-term debt, enhance the value of its real estate properties and maintain high occupancy levels. The Trust manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets.

The total managed capital for the Trust is summarized below:

As at December 31,	Note	2024	2023
Mortgages payable	7	\$959,285	\$1,014,986
Convertible debentures	8	154,106	151,898
Bank indebtedness	10	68,079	78,737
Morguard loan payable	14(b)	35,000	_
Lease liabilities	9	16,587	16,383
Unitholders' equity		884,227	961,185
		\$2,117,284	\$2,223,189

The Declaration of Trust permits the Trust to incur indebtedness, provided that after giving effect to incurring or assuming any indebtedness (as defined in the Declaration of Trust), the amount of all indebtedness of the Trust is not more than 65% of the gross book value of the Trust's total assets as defined in the Declaration of Trust. The Declaration of Trust also permits the Trust to incur floating-rate debt, provided that the total amount of all floating-rate debt of the Trust is not more than 15% of the gross book value of the Trust's total effect.

The Trust's debt ratios compared to its borrowing limits established in the Declaration of Trust are outlined in the table below:

As at December 31,	<b>Borrowing Limits</b>	2024	2023
Fixed-rate debt to gross book value of total assets	N/A	47.9%	44.6%
Floating-rate debt to gross book value of total assets	15.0%	8.8%	10.7%
	65.0%	56.7%	55.3%

As at December 31, 2024, the Trust met all externally imposed ratios and minimum equity requirements.

# **Mortgages Payable**

The Trust has mortgages payable that include financial covenants such as coverage and leverage ratios, on a property and consolidated basis, as defined in the respective agreements. These ratios are evaluated by the Trust on an ongoing basis to ensure compliance. The Trust was in compliance with each of the financial covenants as at December 31, 2024, and 2023.

# **Convertible Debentures**

The Trust's unsecured subordinated convertible debentures have no restrictive covenants.

# **Bank Indebtedness**

The Trust's loan agreements permit the Trust to incur indebtedness. The loan agreements are fixed amounts that renew annually and are secured by fixed charges on specific properties owned by the Trust.

# NOTE 20

# FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Trust's financial assets and liabilities comprise cash, amounts receivable, accounts payable and accrued liabilities, bank indebtedness, Morguard loan payable, mortgages payable and convertible debentures. Fair values of financial assets and liabilities and discussion of risks associated with financial assets and liabilities are presented as follows:

### Fair Value of Financial Assets and Liabilities

The fair values of cash, amounts receivable, accounts payable and accrued liabilities, bank indebtedness and Morguard loan payable approximate their carrying values due to the short-term maturities of these instruments.

# (a) Mortgages Payable

Mortgages payable are carried at amortized cost using the effective interest rate method of amortization. The estimated fair values of long-term borrowings are based on market information, where available, or by discounting future payments of interest and principal at estimated interest rates expected to be available to the Trust as at December 31, 2024.

The fair value of the mortgages payable has been determined by discounting the cash flows of these financial obligations using December 31, 2024, market rates for debts of similar terms (Level 2). Based on these assumptions, the fair value as at December 31, 2024, of the mortgages payable has been estimated at \$949,420 (2023 – \$980,293) compared to the carrying value before deferred financing costs of \$963,022 (2023 – \$1,017,734). The fair value of the mortgages payable varies from the carrying value due to fluctuations in interest rates since their issue.

# (b) Convertible Debentures

The fair value of the Convertible Debentures is based on their market trading price (TSX: MRT.DB.A) (Level 1). The fair value as at December 31, 2024, of the Convertible Debentures has been estimated at \$159,000 (2023 – \$146,678) compared to the carrying value before deferred financing costs of \$155,883 (2023 – \$154,476).

# (c) Fair Value Hierarchy of Financial Instruments and Real Estate Properties

The fair value hierarchy of income producing properties, properties under development, held for development and financial instruments measured at fair value in the balance sheets is as follows:

	December 31, 2024			December 31, 2023		
As at	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
ASSETS						
Income producing properties	\$—	\$—	\$2,062,060	\$—	\$—	\$2,169,663
Properties under development	\$—	\$—	\$19,908	\$—	\$—	\$16,460
Held for development	\$—	\$—	\$68,105	\$—	\$—	\$68,519
LIABILITIES						
Derivative liabilities	\$—	\$2,389	\$—	\$—	\$—	\$—

# **Risks Associated with Financial Assets and Liabilities**

The Trust is exposed to financial risks arising from its financial assets and liabilities. The financial risks include interest rate risk, credit risk and liquidity risk. The Trust's overall risk management program focuses on establishing policies to identify and analyze the risks faced by the Trust, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Trust's activities. The Trust aims to develop a disciplined control environment in which all employees understand their roles and obligations.

### Market Risk

Market risk, the risk that the fair value or future cash flows of financial assets or liabilities will fluctuate due to movements in market prices, comprises the following:

# (i) Interest Rate Risk

The Trust is subject to the risks associated with debt financing, including the risk that mortgages and credit facilities will not be able to be refinanced on terms as favourable as those of the existing indebtedness. Interest on the Trust's bank indebtedness is subject to floating interest rates. The Trust mitigates these risks by its continued efforts to enhance the value of its real estate properties, to maintain high occupancy levels to meet its debt obligations and to foster excellent relations with its lenders. For the year ended December 31, 2024, the average increase or decrease in net loss for each 1% change in interest rates paid on floating debt amounts to \$2,161 (2023 – \$2,625).

The Trust's objective in managing interest rate risk is to minimize the volatility of the Trust's earnings. As at December 31, 2024, interest rate risk has been minimized since all long-term debt is financed at fixed interest rates with maturities scheduled over a number of years.

### (ii) Credit Risk

Credit risk arises from the possibility that tenants and/or debtors may experience financial difficulty and be unable or unwilling to fulfil their lease commitments. The Trust mitigates the risk of loss by investing in well-located properties in urban markets that attract quality tenants, by ensuring that its tenant mix is diversified and by limiting its exposure to any one tenant. A tenant's success over the term of its lease and its ability to fulfil its obligations are subject to many factors. There can be no assurance that a tenant will be able to fulfil all of its existing commitments and leases up to the expiry date.

The Trust's commercial leases typically have a lease term between five and 10 years and may include clauses to enable periodic upward revision of the rental rates and contractual extensions at the option of the lessee.

Future minimum annual rental receipts on non-cancellable tenant operating leases are as follows:

As at December 31,	2024	2023
Not later than 1 year	\$123,474	\$138,616
Later than 1 year and not later than 5 years	330,630	347,585
Later than 5 years	168,931	184,338
	\$623,035	\$670,539

The objective in managing credit risk is to mitigate exposure through the use of approved policies governing the Trust's credit practices that limit transactions according to counterparties' credit quality.

The Trust utilizes the simplified approach to measure ECL under IFRS 9, which requires the Trust to recognize a lifetime ECL allowance on all receivables at each reporting date. The carrying value of amounts receivable is reduced through the use of an allowance account, and the amount of the loss is recognized in the statements of loss and comprehensive loss within property operating expenses. When a receivable balance is considered uncollectible, it is written off against the allowance for doubtful accounts. Subsequent recoveries of amounts previously written off are credited against operating expenses in the statements of loss and comprehensive loss.

The following table sets forth details of amounts receivable and related allowance for doubtful accounts:

As at December 31,	2024	2023
Trade receivables	\$2,892	\$4,208
Less: Allowance for doubtful accounts	(1,309)	(1,725)
Trade receivables, net	\$1,583	\$2,483

### (iii) Liquidity Risk

Liquidity risk is the risk that the Trust will encounter difficulties in meeting its financial obligations. The Trust will be subject to the risks associated with debt financing, including the risk that mortgages, convertible debentures and credit facilities will not be able to be refinanced. The Trust's objectives in minimizing liquidity risk are to maintain appropriate levels of leverage of its real estate assets and to stagger its debt maturity profile. The Trust's liquidity is described as follows:

As at December 31,	2024	2023
Availability of bank lines of credit	\$101,350	\$102,500
Availability of Morguard loan payable	75,000	75,000
Other deductions and adjustments	(577)	(4,967)
Bank indebtedness outstanding	(68,079)	(78,737)
Morguard loan payable outstanding	(35,000)	—
Cash	7,897	7,278
	\$80,591	\$101,074

# NOTE 21 SEGMENTED INFORMATION

IFRS 8, "Operating Segments", requires operating segments to be determined based on internal reports that are regularly reviewed by the chief operating decision-maker for the purpose of allocating resources to the segment and assessing its performance. The Trust has applied judgment by aggregating its operating segments according to the nature of the property operations. Such judgment considers the nature of operations, types of customers and an expectation that operating segments within a reportable segment have similar long-term economic characteristics. As at December 31, 2024, and 2023, the Trust has the following three reportable segments: retail, office and industrial.

# **Business Segments**

For the year ended December 31, 2024	Retail	Office	Industrial	Total
Revenue from real estate properties	\$140,909	\$113,611	\$4,654	\$259,174
Property operating expenses	(37,541)	(34,215)	(942)	(72,698)
Property taxes	(31,346)	(17,174)	(653)	(49,173)
Property management fees	(5,038)	(3,652)	(152)	(8,842)
Net operating income	\$66,984	\$58,570	\$2,907	\$128,461

For the year ended December 31, 2023	Retail	Office	Industrial	Total
Revenue from real estate properties	\$139,774	\$111,711	\$3,591	\$255,076
Property operating expenses	(37,499)	(33,616)	(951)	(72,066)
Property taxes	(30,395)	(17,266)	(635)	(48,296)
Property management fees	(5,042)	(3,580)	(119)	(8,741)
Net operating income	\$66,838	\$57,249	\$1,886	\$125,973

	Retail	Office	Industrial	Total
As at December 31, 2024				
Real estate properties	\$1,253,783	\$814,090	\$82,200	\$2,150,073
Mortgages payable (based on collateral)	\$531,316	\$427,969	\$—	\$959,285
For the year ended December 31, 2024				
Additions to real estate properties	\$26,303	\$19,865	\$1,681	\$47,849
Fair value (losses)/gains on real estate properties	(\$36,532)	(\$78,416)	\$500	(\$114,448)

	Retail	Office	Industrial	Total
As at December 31, 2023				
Real estate properties	\$1,300,415	\$874,377	\$79,850	\$2,254,642
Mortgages payable (based on collateral)	\$562,131	\$452,855	\$—	\$1,014,986
For the year ended December 31, 2023				
Additions to real estate properties	\$28,107	\$20,115	\$1,753	\$49,975
Fair value (losses)/gains on real estate properties	(\$9,224)	(\$136,985)	\$14,444	(\$131,765)

# NOTE 22 SUBSEQUENT EVENT

On February 6, 2025, the Trust announced that the TSX had accepted notice filed by the Trust of its intention to make a normal course issuer bid. The notice provided that during the 12-month period commencing February 9, 2025, and ending February 8, 2026, the Trust may purchase for cancellation on the TSX up to 3,214,634 units in total, being approximately 5% of the outstanding units. Additionally, the Trust may purchase for cancellation up to \$9,800 principal amount of the Convertible Debentures due on the Maturity Date, being 10% of the public float of outstanding Convertible Debentures. The price that the Trust would pay for any such units or debentures would be the market price at the time of acquisition.